

Tallahassee 32301

ZIP code · FL · Florida › Leon County › Tallahassee

SELLER'S MARKET

\$245K

MEDIAN SALE PRICE

+18.4%

1-YR CHANGE

394

SALES (12 MO)

\$218K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 64 / 100

Buyer's market

Balanced

Seller's market

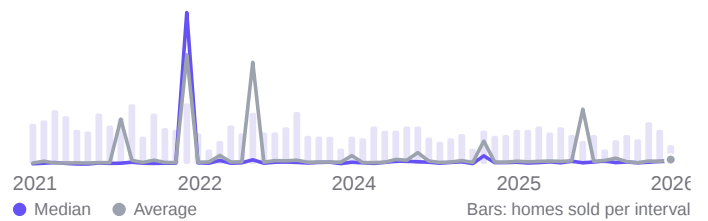
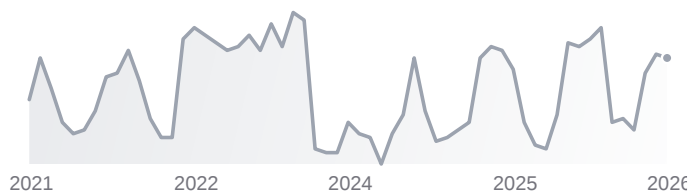
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

64 / 100

Sale prices

Median \$260K · Average \$331K

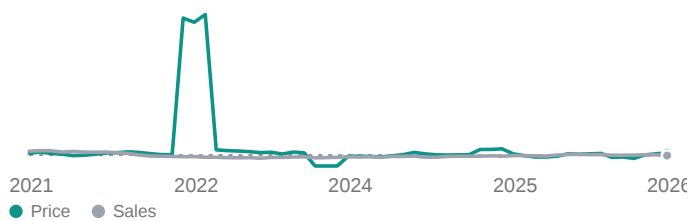


Growth (year over year)

Price +18.4% · Sales -4.8%

Price per square foot

\$156/ft²

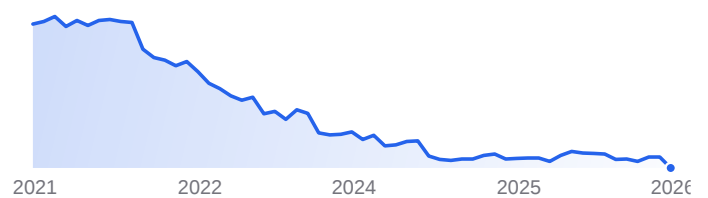
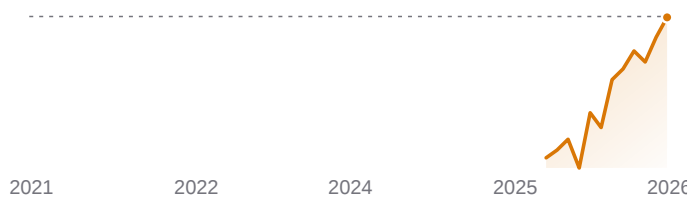


Sale premium vs estimated value

-0.0%

Annual turnover (share of homes sold)

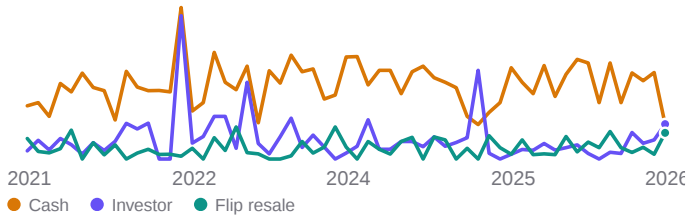
4.6%



BUYERS & OUTCOMES

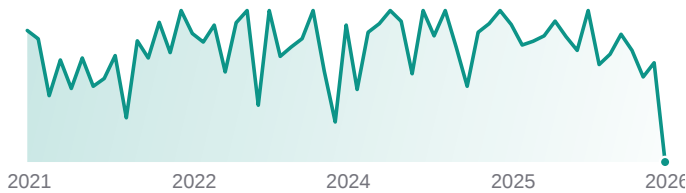
Buyer mix

Cash 18% · Investor 18% · Flip resale 14%



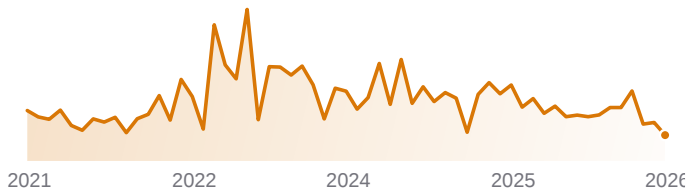
Sellers who sold at a gain

60%

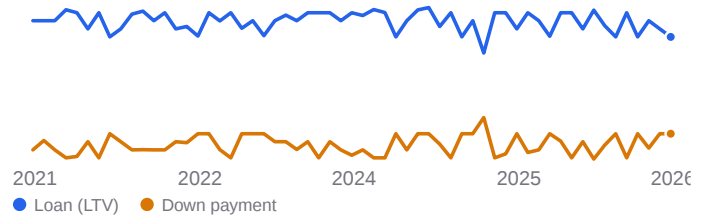


Median annualized return at resale

+2.4%

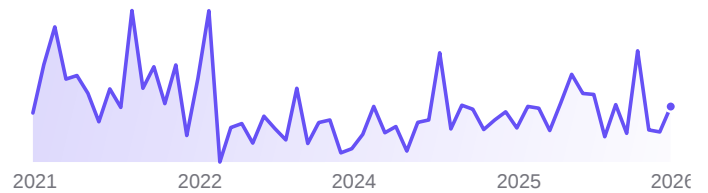


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



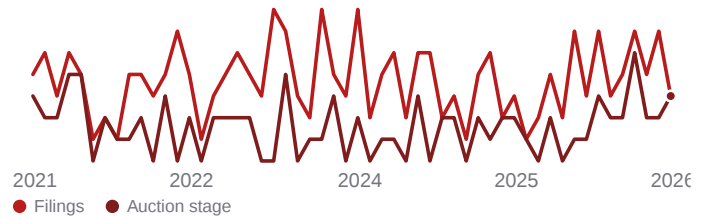
Typical hold before selling

7.0 yrs



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	8,494
Median value (AVM)	\$218K
Median size	1,288 ft²
Median bedrooms	3
Median year built	1981
Single family	57%
Condos	15%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	54%
Underwater (LTV 125% or more)	1.5%
Owner occupied	59%
Company owned	23%
Median loan-to-value	46%

Typical ownership tenure

9.2 yrs

COMMUNITY

Population	29,392
Density	2,729 / mi²
Median household income	\$51K
Average household income	\$65K
Crime index (US avg 100)	144
Air pollution index (US avg 100)	76
Earthquake index (US avg 100)	23
Homes occupied	87%
Bachelor's or higher	27%
Poverty rate	21.7%
Unemployment	0.9%
Average temp	67°F
Annual precip	63 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.