

# Red Bay 35582

ZIP code · AL · Alabama > Franklin County > Red Bay

SELLER'S MARKET

\$172K

MEDIAN SALE PRICE

+84.3%

1-YR CHANGE

39

SALES (12 MO)

\$123K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 77 / 100

Buyer's market

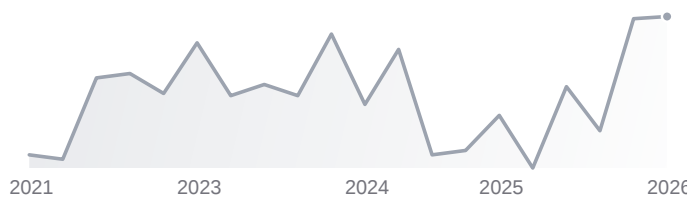
Balanced

Seller's market

## MARKET TRENDS (5 YEARS)

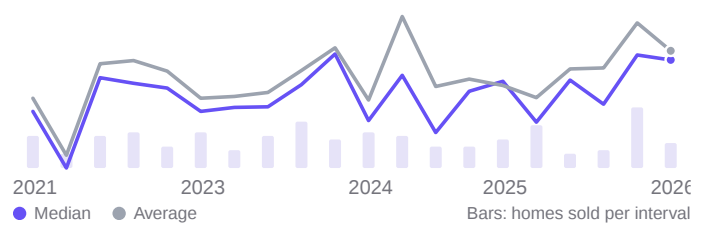
Market temperature (0–100)

77 / 100



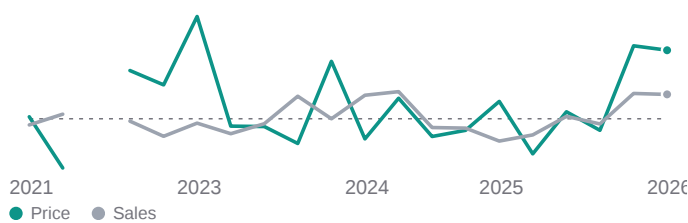
Sale prices

Median \$150K · Average \$160K



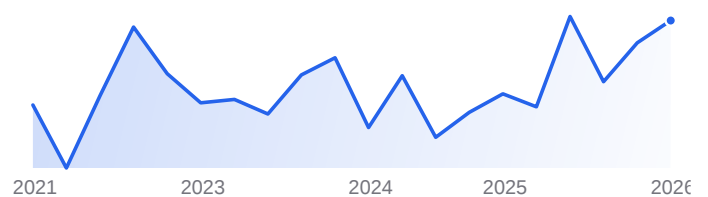
Growth (year over year)

Price +84.3% · Sales +30.0%



Price per square foot

\$123/ft²



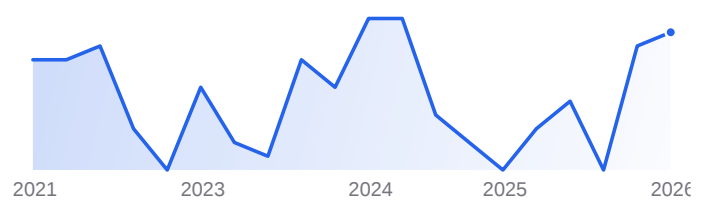
Sale premium vs estimated value

+6.7%



Annual turnover (share of homes sold)

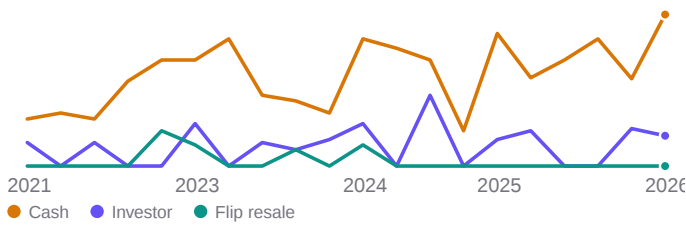
2.7%



## BUYERS & OUTCOMES

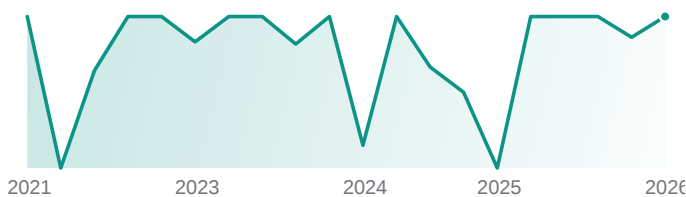
### Buyer mix

Cash 71% · Investor 14% · Flip resale 0%



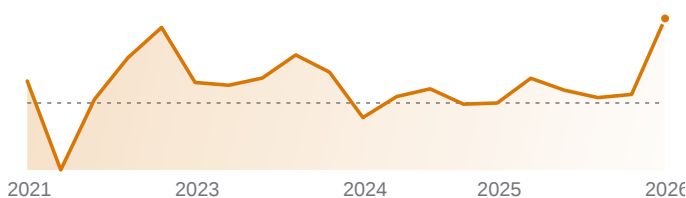
### Sellers who sold at a gain

100%

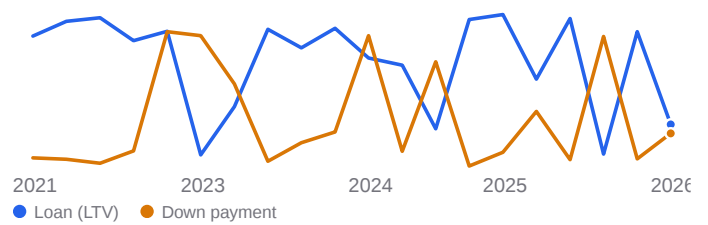


### Median annualized return at resale

+42.1%

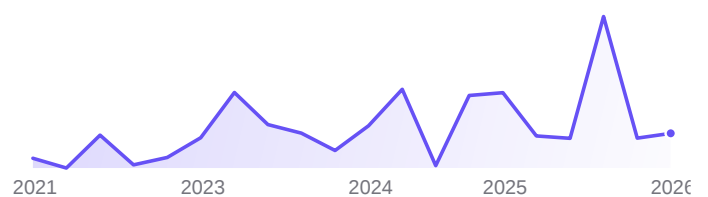


### Financing (share of purchase price) Loan (LTV) 30% · Down payment 24%



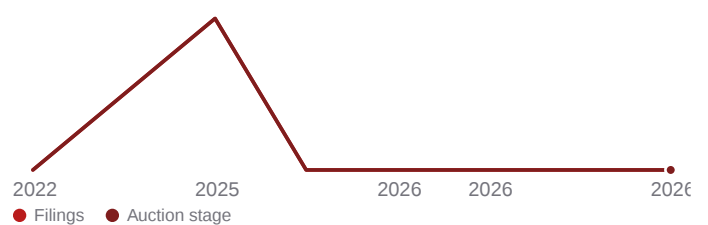
### Typical hold before selling

4.8 yrs



### Preforeclosure filings

Filings 1 · Auction stage 1



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 1,429     |
| Median value (AVM) | \$123K    |
| Median size        | 1,392 ft² |
| Median year built  | 1974      |
| Single family      | 90%       |

## EQUITY & OWNERSHIP

|                               |         |
|-------------------------------|---------|
| Equity rich (LTV 50% or less) | 76%     |
| Underwater (LTV 125% or more) | 2.7%    |
| Owner occupied                | 77%     |
| Company owned                 | 5.9%    |
| Median loan-to-value          | 0%      |
| Typical ownership tenure      | 6.8 yrs |

## COMMUNITY

|                                  |          |
|----------------------------------|----------|
| Population                       | 3,836    |
| Density                          | 42 / mi² |
| Median household income          | \$42K    |
| Average household income         | \$61K    |
| Crime index (US avg 100)         | 143      |
| Air pollution index (US avg 100) | 94       |
| Earthquake index (US avg 100)    | 60       |
| Homes occupied                   | 88%      |
| Bachelor's or higher             | 16%      |
| Poverty rate                     | 15.5%    |
| Unemployment                     | 0.8%     |
| Average temp                     | 61°F     |
| Annual precip                    | 60 in    |
| Sunshine                         | 58%      |

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.