

Hartselle 35640

ZIP code · AL · Alabama > Morgan County > Hartselle

BALANCED MARKET

\$214K

MEDIAN SALE PRICE

-14.8%

1-YR CHANGE

382

SALES (12 MO)

\$235K

MEDIAN VALUE (AVM)

Market temperature

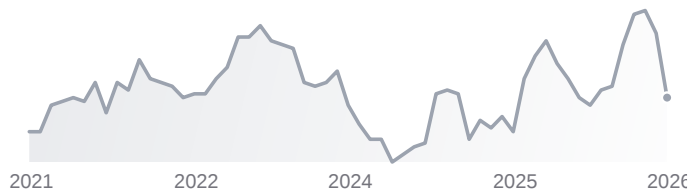
Balanced market · 49 / 100



MARKET TRENDS (5 YEARS)

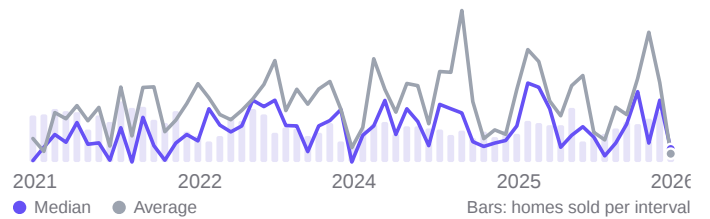
Market temperature (0–100)

49 / 100



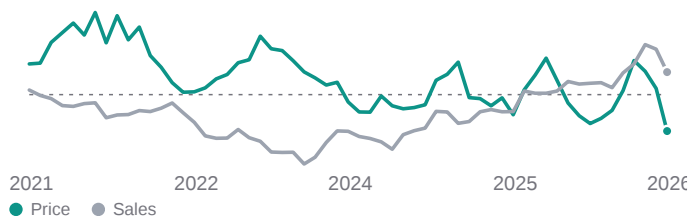
Sale prices

Median \$193K · Average \$188K



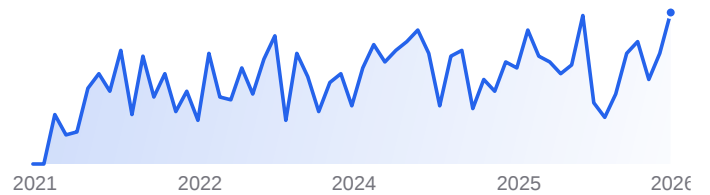
Growth (year over year)

Price -14.8% · Sales +9.1%



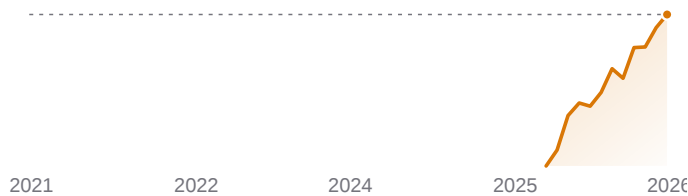
Price per square foot

\$168/ft²



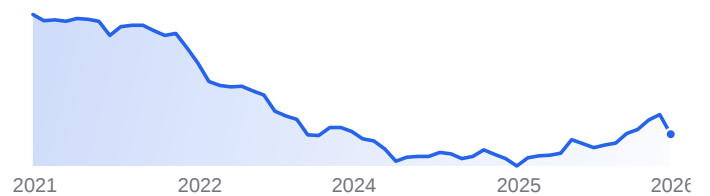
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

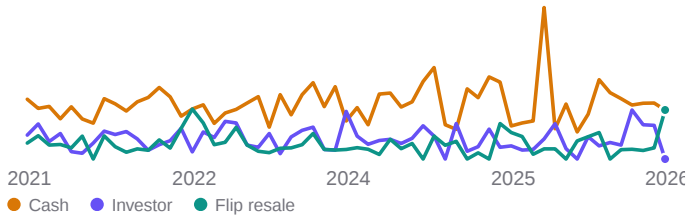
4.1%



BUYERS & OUTCOMES

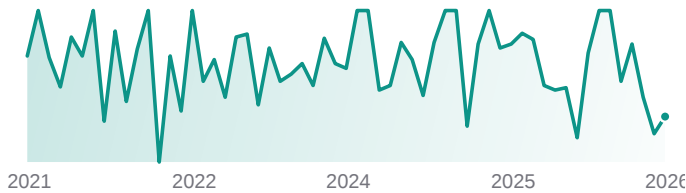
Buyer mix

Cash 29% · Investor 0% · Flip resale 29%



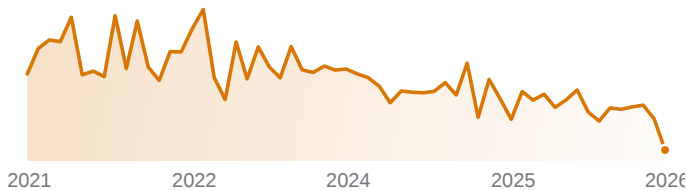
Sellers who sold at a gain

83%



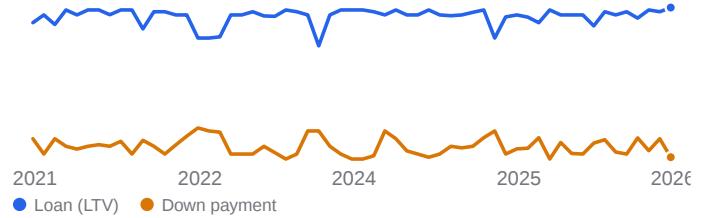
Median annualized return at resale

+1.3%



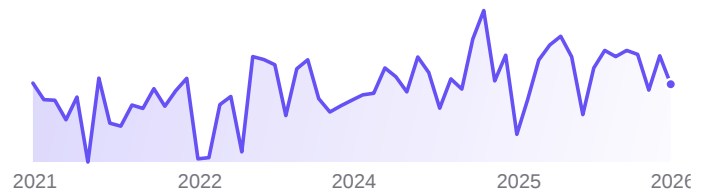
Financing (share of purchase price)

Loan (LTV) 100% · Down payment 3.0%



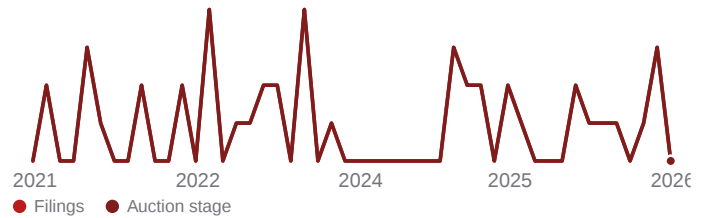
Typical hold before selling

4.1 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	9,230
Median value (AVM)	\$235K
Median size	1,596 ft²
Median bedrooms	3
Median year built	1984
Single family	95%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	55%
Underwater (LTV 125% or more)	2.2%
Owner occupied	86%
Company owned	7.4%
Median loan-to-value	47%
Typical ownership tenure	14.4 yrs

COMMUNITY

Population	26,516
Density	244 / mi²
Median household income	\$75K
Average household income	\$91K
Crime index (US avg 100)	91
Air pollution index (US avg 100)	104
Earthquake index (US avg 100)	64
Homes occupied	94%
Bachelor's or higher	17%
Poverty rate	9.1%
Unemployment	0.8%
Average temp	60°F
Annual precip	57 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.