

Hartford 36344

ZIP code · AL · Alabama > Geneva County > Hartford

BALANCED MARKET

\$119K

MEDIAN SALE PRICE

-24.9%

1-YR CHANGE

96

SALES (12 MO)

\$180K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 47 / 100

Buyer's market

Balanced

Seller's market

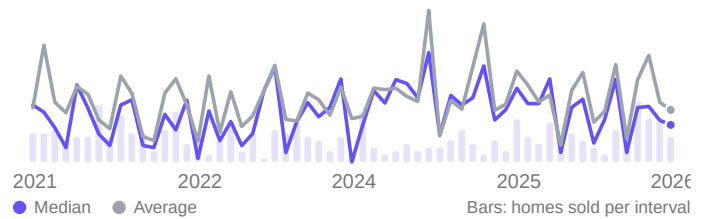
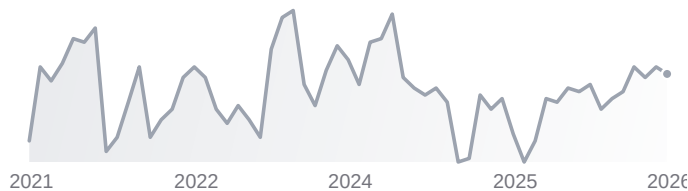
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

47 / 100

Sale prices

Median \$103K · Average \$134K

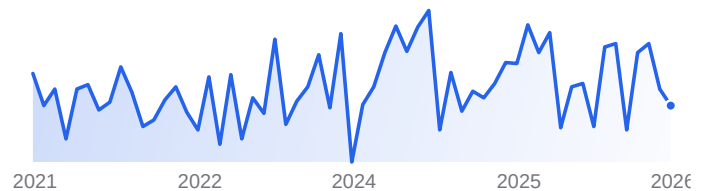
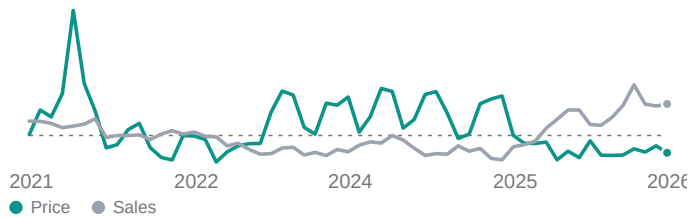


Growth (year over year)

Price -24.9% · Sales +45.5%

Price per square foot

\$66/ft²

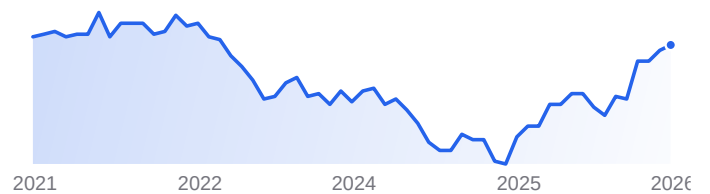


Sale premium vs estimated value

-27.4%

Annual turnover (share of homes sold)

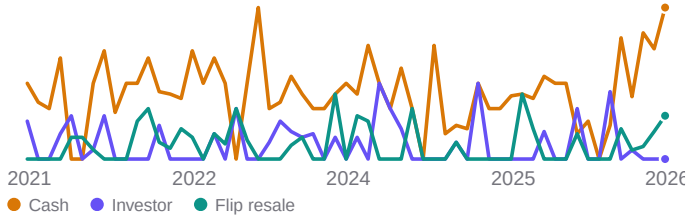
4.2%



BUYERS & OUTCOMES

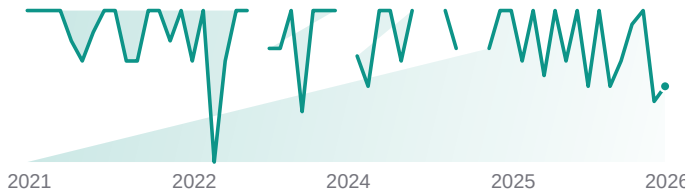
Buyer mix

Cash 100% · Investor 0% · Flip resale 29%



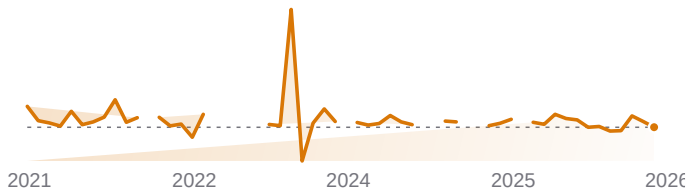
Sellers who sold at a gain

50%

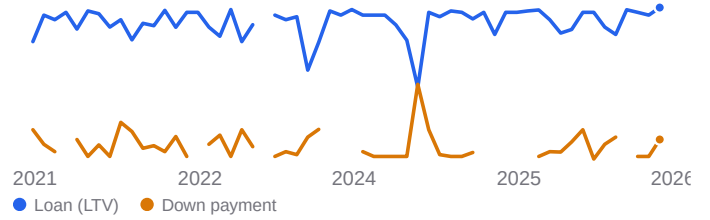


Median annualized return at resale

+0.0%

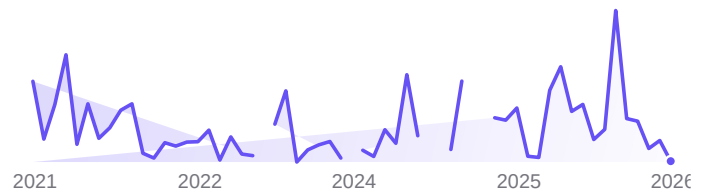


Financing (share of purchase price) Loan (LTV) 103% · Down payment 13%



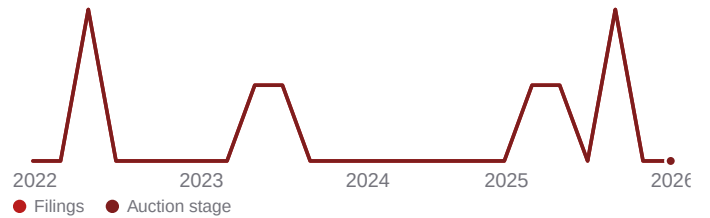
Typical hold before selling

0.2 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	2,306
Median value (AVM)	\$180K
Median size	1,568 ft²
Median year built	1976
Single family	81%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	63%
Underwater (LTV 125% or more)	2.7%
Owner occupied	77%
Company owned	10%
Median loan-to-value	27%
Typical ownership tenure	11.6 yrs

COMMUNITY

Population	6,976
Density	54 / mi²
Median household income	\$54K
Average household income	\$66K
Crime index (US avg 100)	103
Air pollution index (US avg 100)	71
Earthquake index (US avg 100)	20
Homes occupied	90%
Bachelor's or higher	9%
Poverty rate	10.8%
Unemployment	0.8%
Average temp	66°F
Annual precip	59 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.