

# Headland 36345

ZIP code · AL · Alabama > Henry County > Headland

SELLER'S MARKET

**\$225K**

MEDIAN SALE PRICE

**+12.9%**

1-YR CHANGE

**133**

SALES (12 MO)

**\$240K**

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 71 / 100

Buyer's market

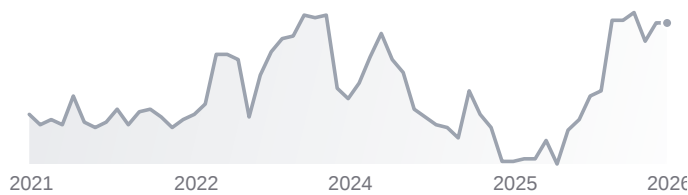
Balanced

Seller's market

## MARKET TRENDS (5 YEARS)

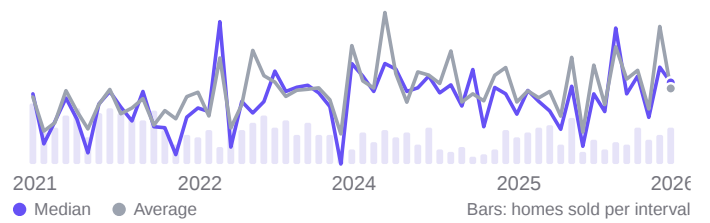
Market temperature (0–100)

71 / 100



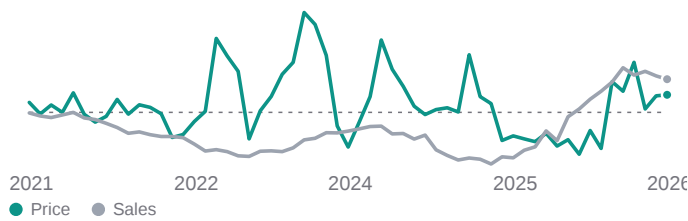
Sale prices

Median \$238K · Average \$226K



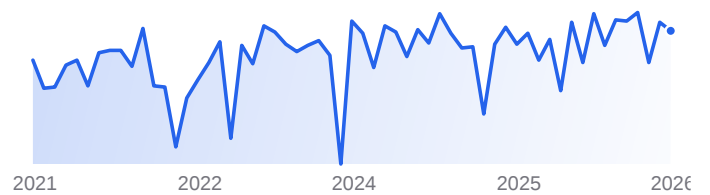
Growth (year over year)

Price +12.9% · Sales +24.3%



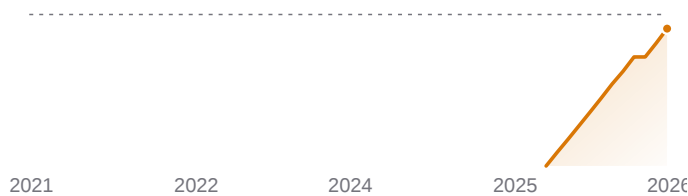
Price per square foot

\$137/ft²



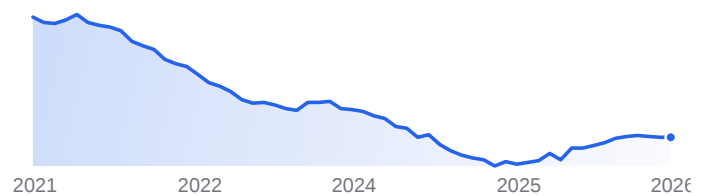
Sale premium vs estimated value

-0.8%



Annual turnover (share of homes sold)

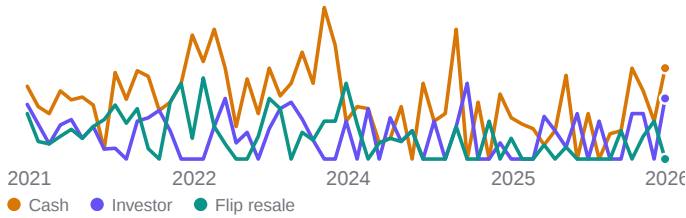
3.7%



## BUYERS & OUTCOMES

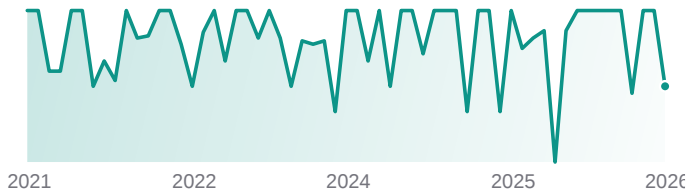
### Buyer mix

Cash 40% · Investor 27% · Flip resale 0%



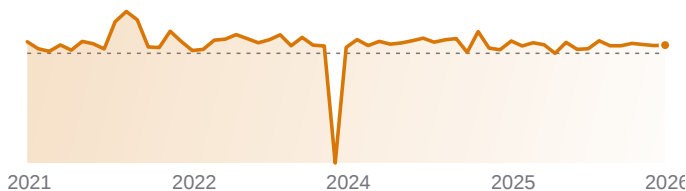
### Sellers who sold at a gain

75%

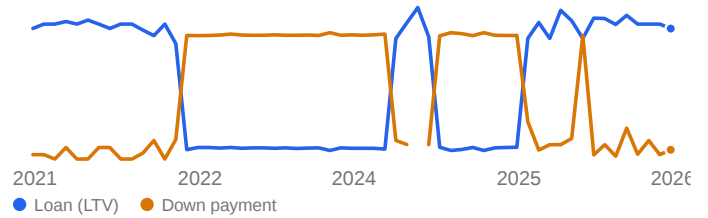


### Median annualized return at resale

+5.9%

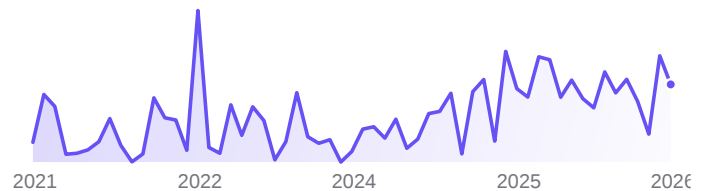


### Financing (share of purchase price) Loan (LTV) 95% · Down payment 8.4%



### Typical hold before selling

4.7 yrs



### Preforeclosure filings

Filings 3 · Auction stage 3



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 3,594     |
| Median value (AVM) | \$240K    |
| Median size        | 1,740 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1991      |
| Single family      | 89%       |

## EQUITY & OWNERSHIP

|                               |          |
|-------------------------------|----------|
| Equity rich (LTV 50% or less) | 57%      |
| Underwater (LTV 125% or more) | 2.8%     |
| Owner occupied                | 86%      |
| Company owned                 | 7.8%     |
| Median loan-to-value          | 42%      |
| Typical ownership tenure      | 10.1 yrs |

## COMMUNITY

|                                  |          |
|----------------------------------|----------|
| Population                       | 9,209    |
| Density                          | 83 / mi² |
| Median household income          | \$84K    |
| Average household income         | \$93K    |
| Crime index (US avg 100)         | 78       |
| Air pollution index (US avg 100) | 69       |
| Earthquake index (US avg 100)    | 26       |
| Homes occupied                   | 92%      |
| Bachelor's or higher             | 17%      |
| Poverty rate                     | 11.5%    |
| Unemployment                     | 1.0%     |
| Average temp                     | 66°F     |
| Annual precip                    | 57 in    |
| Sunshine                         | 58%      |

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.