

Elberta 36530

ZIP code · AL · Alabama > Baldwin County > Elberta

BALANCED MARKET

\$318K

MEDIAN SALE PRICE

-18.3%

1-YR CHANGE

165

SALES (12 MO)

\$399K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 43 / 100



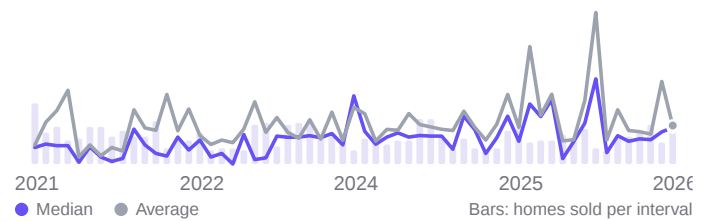
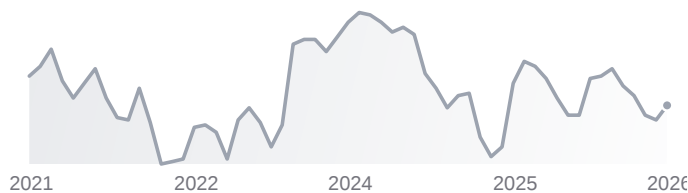
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

43 / 100

Sale prices

Median \$350K · Average \$361K

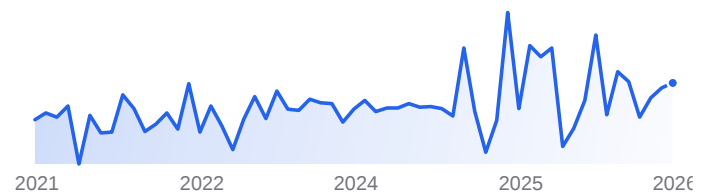
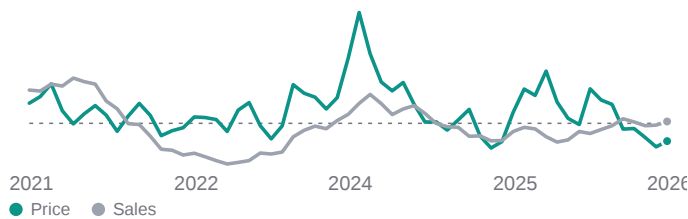


Growth (year over year)

Price -18.3% · Sales +1.9%

Price per square foot

\$210/ft²

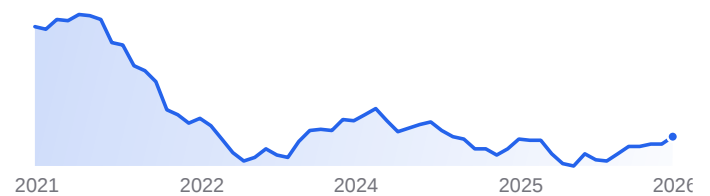
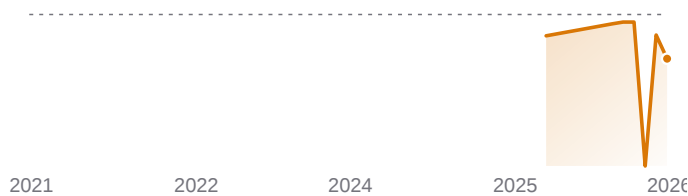


Sale premium vs estimated value

-7.3%

Annual turnover (share of homes sold)

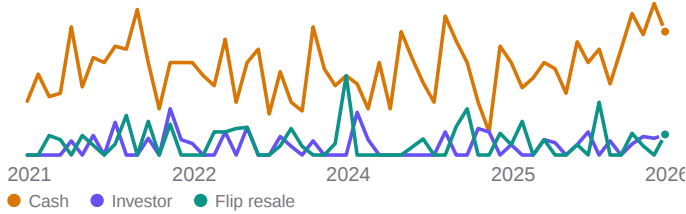
4.2%



BUYERS & OUTCOMES

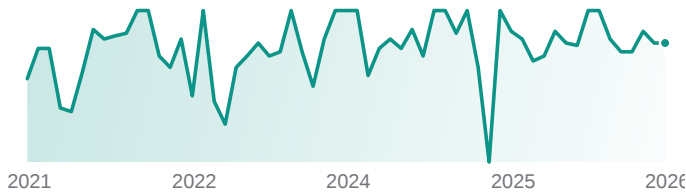
Buyer mix

Cash 67% · Investor 11% · Flip resale 11%



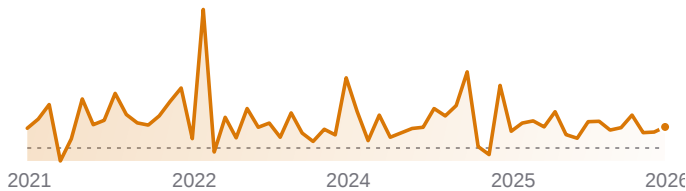
Sellers who sold at a gain

86%

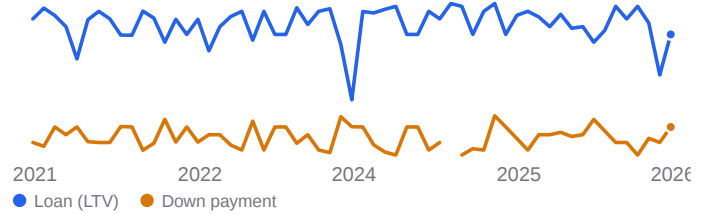


Median annualized return at resale

+7.1%

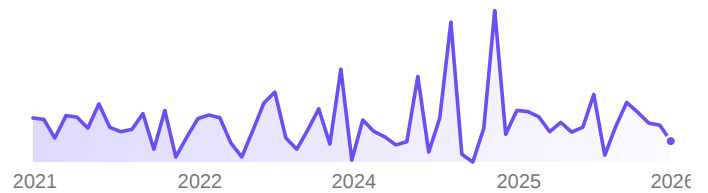


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



Typical hold before selling

3.1 yrs



Preforeclosure filings

Filings 2 · Auction stage 2



HOUSING STOCK

Homes	3,937
Median value (AVM)	\$399K
Median size	1,666 ft²
Median bedrooms	3
Median year built	1997
Single family	75%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	65%
Underwater (LTV 125% or more)	1.6%
Owner occupied	75%
Company owned	13%
Median loan-to-value	33%
Typical ownership tenure	8.4 yrs

COMMUNITY

Population	10,144
Density	97 / mi²
Median household income	\$61K
Average household income	\$76K
Crime index (US avg 100)	134
Air pollution index (US avg 100)	85
Earthquake index (US avg 100)	22
Homes occupied	86%
Bachelor's or higher	13%
Poverty rate	13.2%
Unemployment	0.9%
Average temp	67°F
Annual precip	67 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.