

Fairhope 36532

ZIP code · AL · Alabama > Baldwin County > Fairhope

SELLER'S MARKET

\$470K

MEDIAN SALE PRICE

+4.8%

1-YR CHANGE

868

SALES (12 MO)

\$517K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 64 / 100

Buyer's market

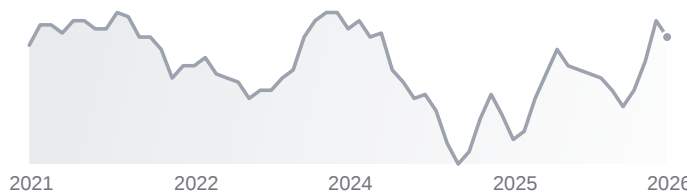
Balanced

Seller's market

MARKET TRENDS (5 YEARS)

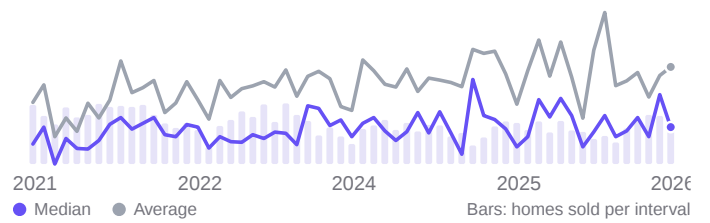
Market temperature (0–100)

64 / 100



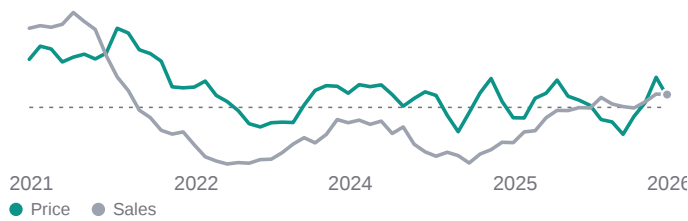
Sale prices

Median \$450K · Average \$608K



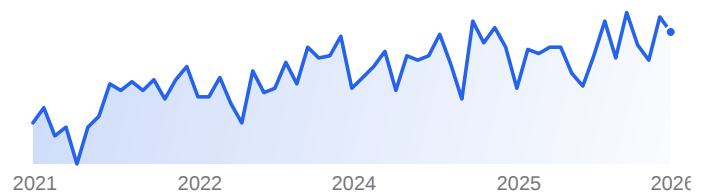
Growth (year over year)

Price +4.8% · Sales +5.6%



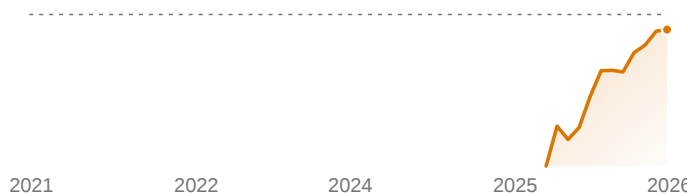
Price per square foot

\$223/ft²



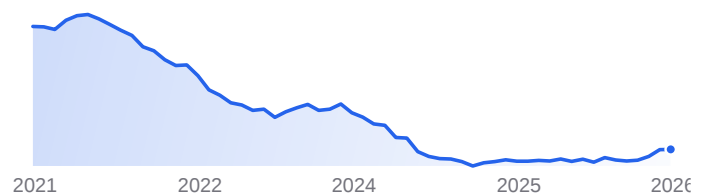
Sale premium vs estimated value

-0.4%



Annual turnover (share of homes sold)

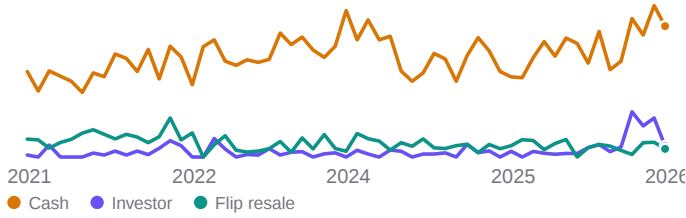
5.2%



BUYERS & OUTCOMES

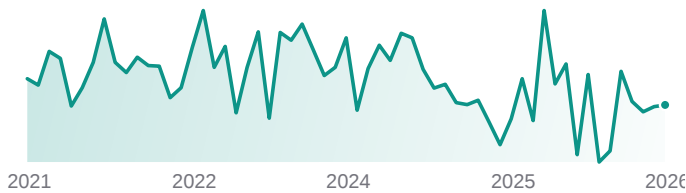
Buyer mix

Cash 56% · Investor 4.7% · Flip resale 3.5%



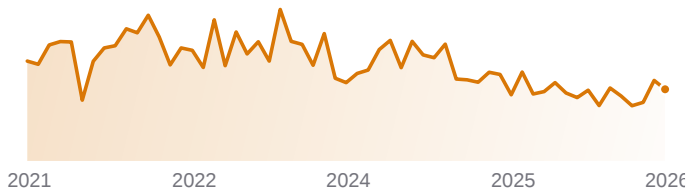
Sellers who sold at a gain

86%

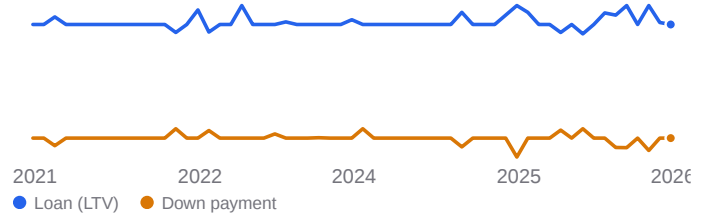


Median annualized return at resale

+5.7%

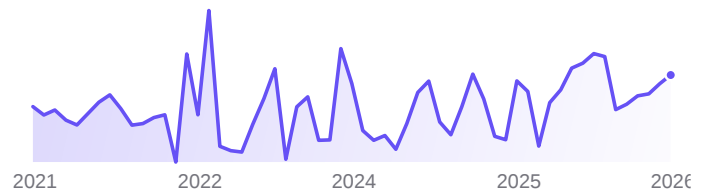


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



Typical hold before selling

5.7 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	16,538
Median value (AVM)	\$517K
Median size	2,108 ft²
Median bedrooms	3
Median year built	2000
Single family	91%
Condos	5.0%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	64%
Underwater (LTV 125% or more)	1.7%
Owner occupied	83%
Company owned	13%
Median loan-to-value	37%

Typical ownership tenure

7.4 yrs

COMMUNITY

Population	44,884
Density	551 / mi²
Median household income	\$85K
Average household income	\$113K
Crime index (US avg 100)	78
Air pollution index (US avg 100)	86
Earthquake index (US avg 100)	21
Homes occupied	91%
Bachelor's or higher	27%
Poverty rate	9.3%
Unemployment	0.8%
Average temp	67°F
Annual precip	68 in
Sunshine	58%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.