

Lafayette 37083

ZIP code · TN · Tennessee > Macon County > Lafayette

BALANCED MARKET

\$237K

MEDIAN SALE PRICE

-5.1%

1-YR CHANGE

293

SALES (12 MO)

\$250K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 55 / 100



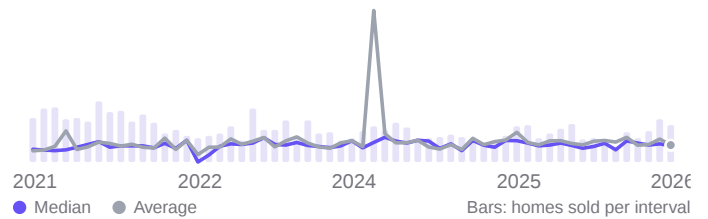
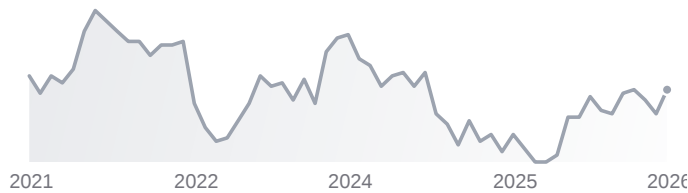
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

55 / 100

Sale prices

Median \$230K · Average \$235K

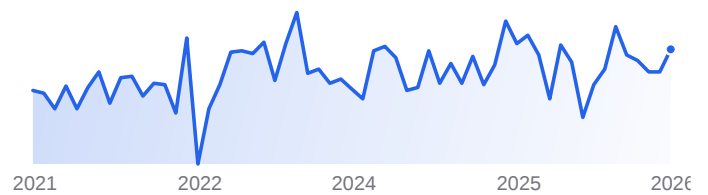
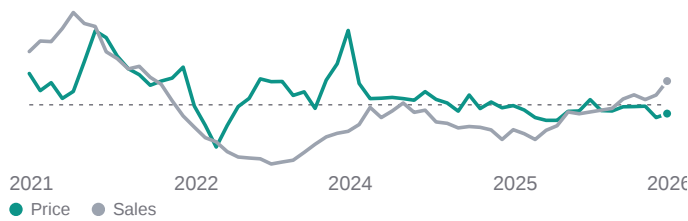


Growth (year over year)

Price -5.1% · Sales +13.6%

Price per square foot

\$180/ft²

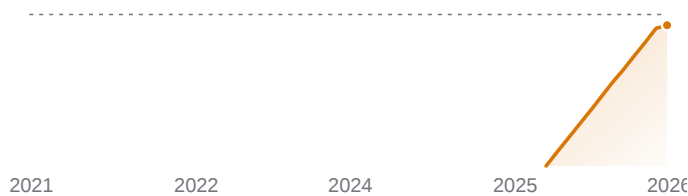


Sale premium vs estimated value

-0.2%

Annual turnover (share of homes sold)

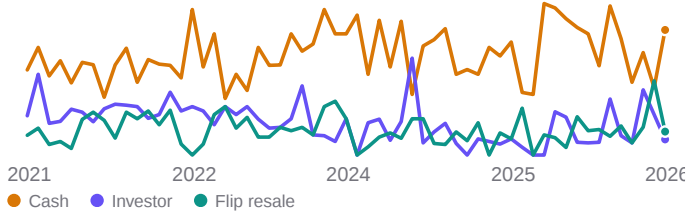
4.7%



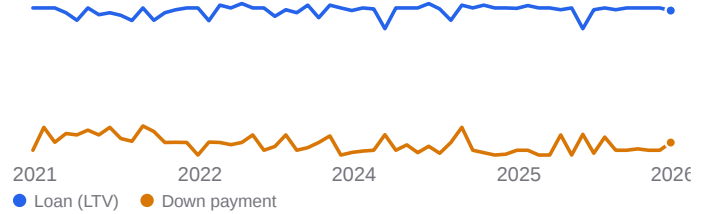
BUYERS & OUTCOMES

Buyer mix

Cash 52% · Investor 6.5% · Flip resale 9.7%

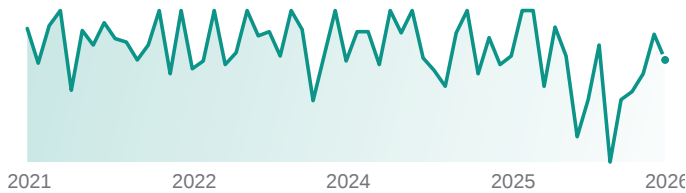


Financing (share of purchase price) Loan (LTV) 96% · Down payment 10%



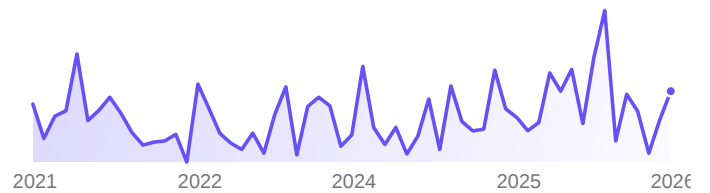
Sellers who sold at a gain

87%



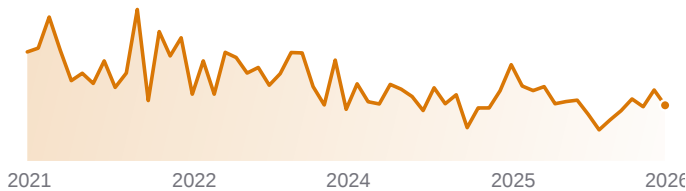
Typical hold before selling

5.9 yrs



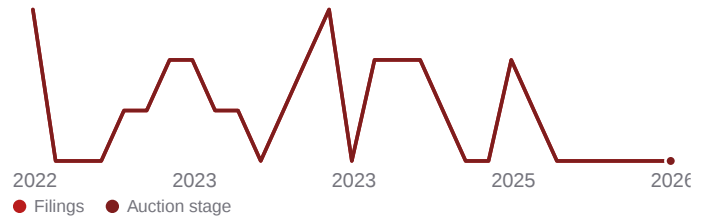
Median annualized return at resale

+6.3%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	6,170
Median value (AVM)	\$250K
Median size	1,428 ft²
Median bedrooms	3
Median year built	1991
Single family	73%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	63%
Underwater (LTV 125% or more)	2.9%
Owner occupied	77%
Company owned	5.6%
Median loan-to-value	35%
Typical ownership tenure	9.8 yrs

COMMUNITY

Population	16,352
Density	113 / mi²
Median household income	\$59K
Average household income	\$68K
Crime index (US avg 100)	106
Air pollution index (US avg 100)	88
Earthquake index (US avg 100)	48
Homes occupied	91%
Bachelor's or higher	7%
Poverty rate	11.6%
Unemployment	1.0%
Average temp	58°F
Annual precip	55 in
Sunshine	57%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.