

Lebanon 37087

ZIP code · TN · Tennessee > Wilson County > Lebanon

BALANCED MARKET

\$431K

MEDIAN SALE PRICE

-1.2%

1-YR CHANGE

1,302

SALES (12 MO)

\$425K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 41 / 100



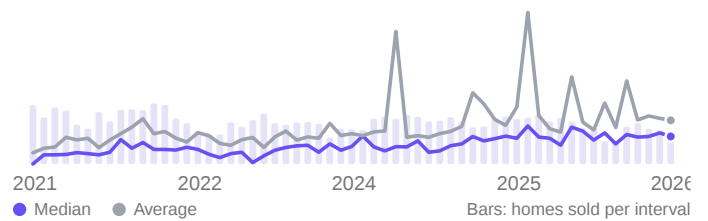
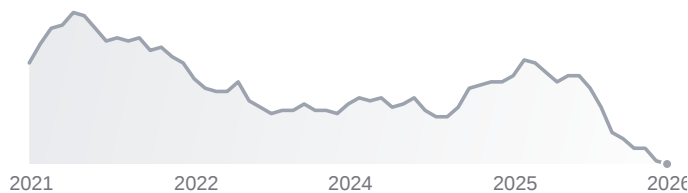
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

41 / 100

Sale prices

Median \$427K · Average \$485K

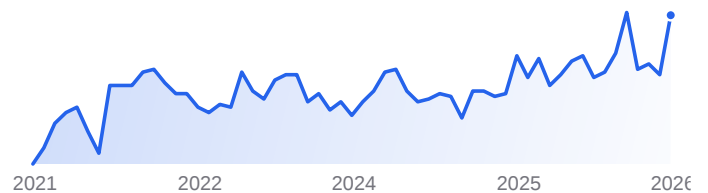
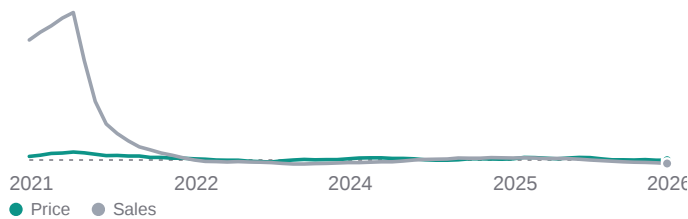


Growth (year over year)

Price -1.2% · Sales -19.6%

Price per square foot

\$225/ft²

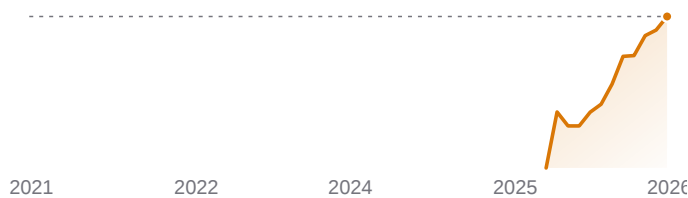


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

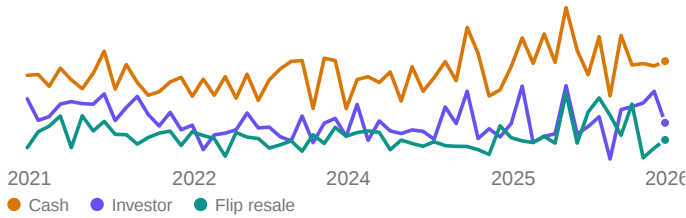
6.4%



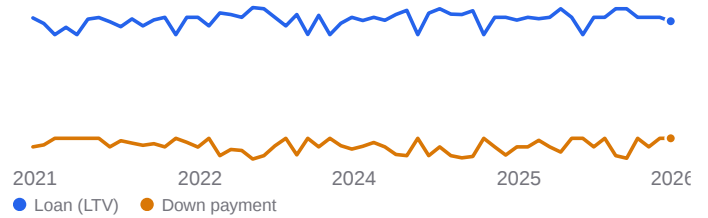
BUYERS & OUTCOMES

Buyer mix

Cash 32% · Investor 13% · Flip resale 7.4%

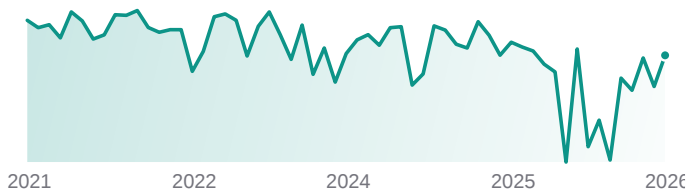


Financing (share of purchase price) Loan (LTV) 88% · Down payment 20%



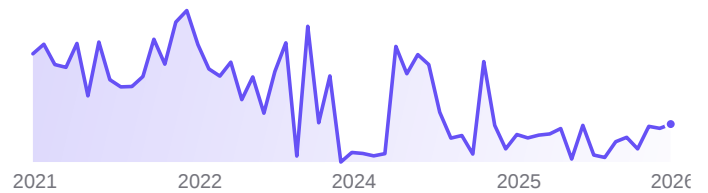
Sellers who sold at a gain

88%



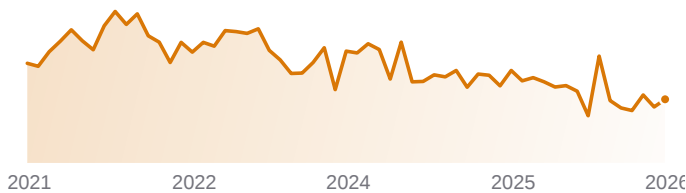
Typical hold before selling

4.5 yrs



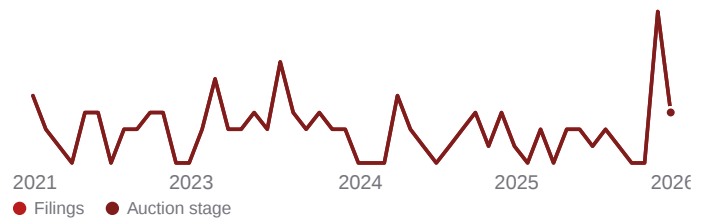
Median annualized return at resale

+4.3%



Preforeclosure filings

Filings 4 · Auction stage 4



HOUSING STOCK

Homes	20,212
Median value (AVM)	\$425K
Median size	1,924 ft²
Median bedrooms	3
Median year built	2002
Single family	86%
Condos	4.5%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	56%
Underwater (LTV 125% or more)	1.1%
Owner occupied	78%
Company owned	12%
Median loan-to-value	44%

Typical ownership tenure

8.6 yrs

COMMUNITY

Population	56,517
Density	326 / mi ²
Median household income	\$80K
Average household income	\$100K
Crime index (US avg 100)	119
Air pollution index (US avg 100)	87
Earthquake index (US avg 100)	49
Homes occupied	95%
Bachelor's or higher	20%
Poverty rate	10.9%
Unemployment	0.9%
Average temp	58°F
Annual precip	54 in
Sunshine	63%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.