

Woodlawn 37191

ZIP code · TN · Tennessee > Montgomery County

BALANCED MARKET

\$314K

MEDIAN SALE PRICE

-10.9%

1-YR CHANGE

76

SALES (12 MO)

\$320K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 56 / 100



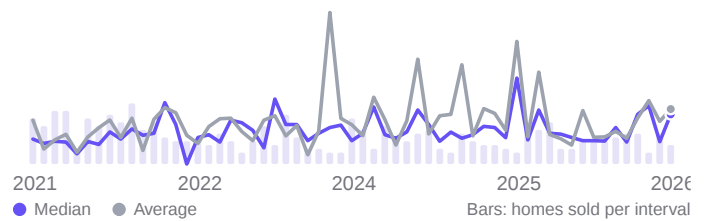
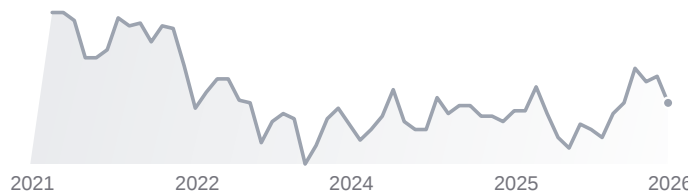
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

56 / 100

Sale prices

Median \$335K · Average \$353K

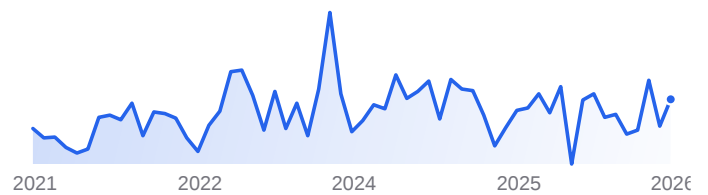
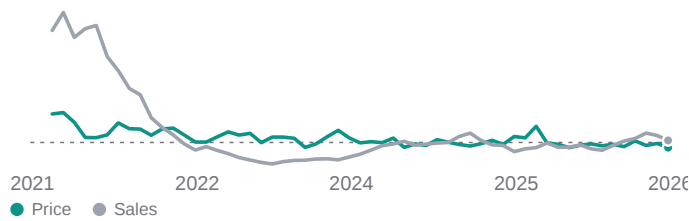


Growth (year over year)

Price -10.9% · Sales +4.1%

Price per square foot

\$195/ft²

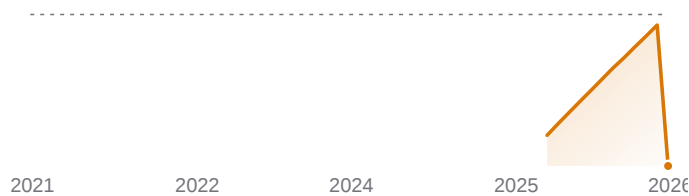


Sale premium vs estimated value

-4.0%

Annual turnover (share of homes sold)

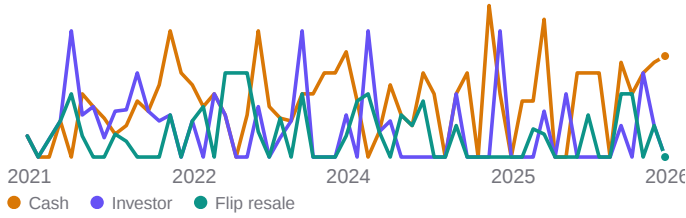
4.6%



BUYERS & OUTCOMES

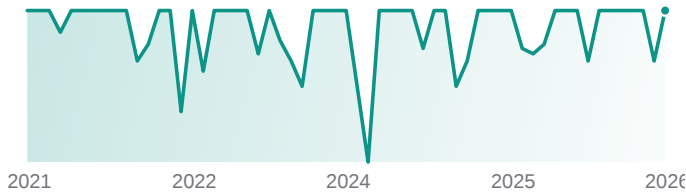
Buyer mix

Cash 40% · Investor 0% · Flip resale 0%



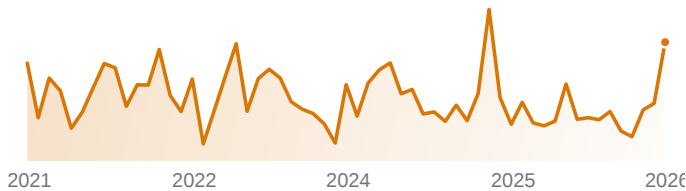
Sellers who sold at a gain

100%

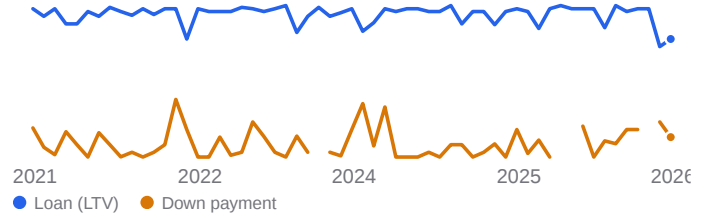


Median annualized return at resale

+14.2%

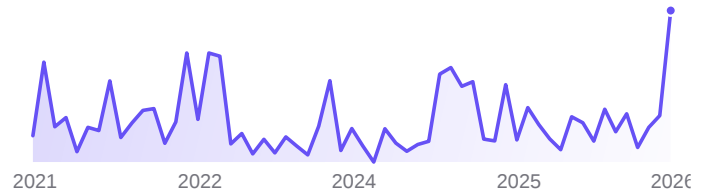


Financing (share of purchase price) Loan (LTV) 80% · Down payment 15%



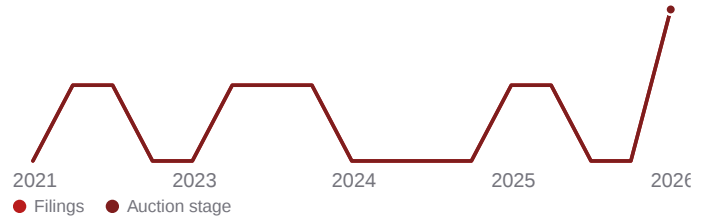
Typical hold before selling

20.7 yrs



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	1,663
Median value (AVM)	\$320K
Median size	1,558 ft²
Median bedrooms	3
Median year built	1993
Single family	86%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	57%
Underwater (LTV 125% or more)	1.4%
Owner occupied	93%
Company owned	7.8%
Median loan-to-value	45%
Typical ownership tenure	9.8 yrs

COMMUNITY

Population	5,155
Density	74 / mi²
Median household income	\$81K
Average household income	\$97K
Crime index (US avg 100)	142
Air pollution index (US avg 100)	91
Earthquake index (US avg 100)	116
Homes occupied	95%
Bachelor's or higher	14%
Poverty rate	6.1%
Unemployment	0.8%
Average temp	58°F
Annual precip	52 in
Sunshine	56%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.