

Kelso 37348

ZIP code · TN · Tennessee > Lincoln County

SELLER'S MARKET

\$166K

MEDIAN SALE PRICE

+46.6%

1-YR CHANGE

23

SALES (12 MO)

\$238K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 61 / 100



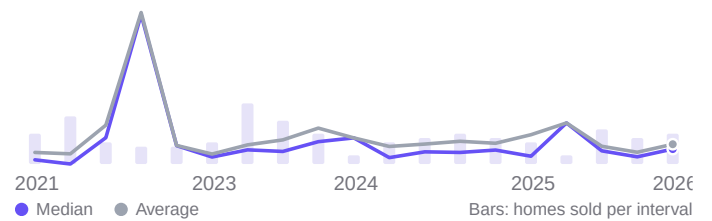
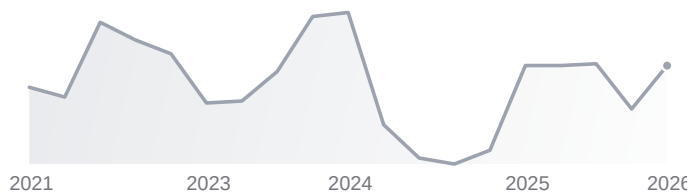
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

61 / 100

Sale prices

Median \$163K · Average \$199K

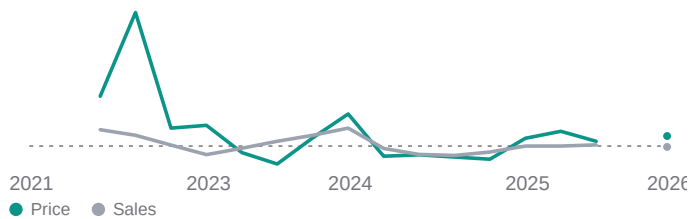


Growth (year over year)

Price +46.6% · Sales -4.2%

Price per square foot

\$190/ft²

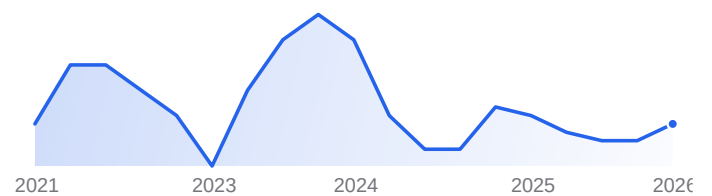
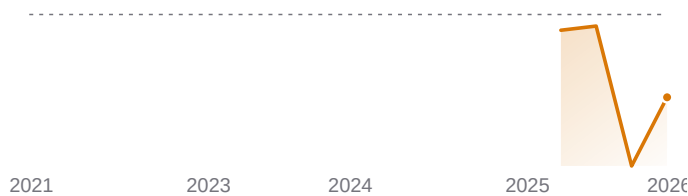


Sale premium vs estimated value

-24.9%

Annual turnover (share of homes sold)

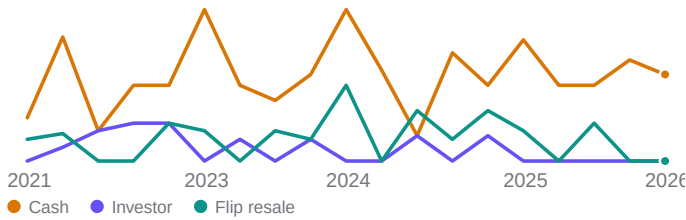
3.9%



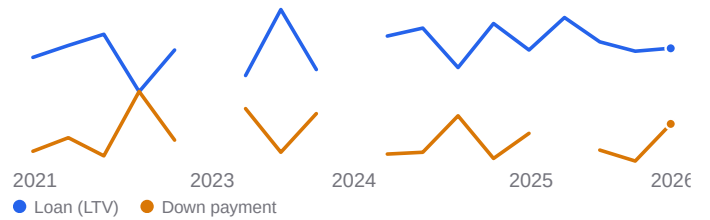
BUYERS & OUTCOMES

Buyer mix

Cash 57% · Investor 0% · Flip resale 0%

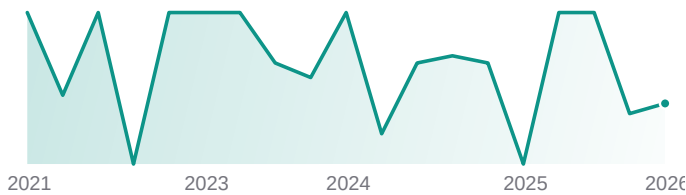


Financing (share of purchase price) Loan (LTV) 81% · Down payment 27%



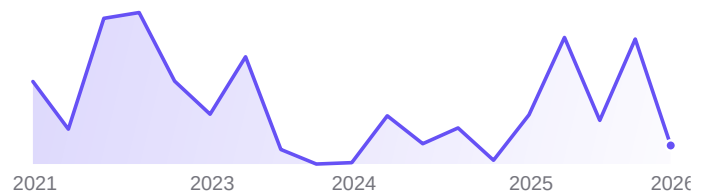
Sellers who sold at a gain

70%



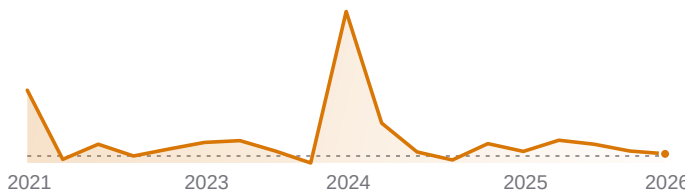
Typical hold before selling

3.6 yrs



Median annualized return at resale

+1.4%



HOUSING STOCK

Homes	585
Median value (AVM)	\$238K
Median size	1,378 ft²
Median year built	1993
Single family	51%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	73%
Underwater (LTV 125% or more)	1.5%
Owner occupied	73%
Company owned	2.1%
Median loan-to-value	14%
Typical ownership tenure	11.3 yrs

COMMUNITY

Population	1,661
Density	51 / mi²
Median household income	\$60K
Average household income	\$84K
Crime index (US avg 100)	94
Air pollution index (US avg 100)	127
Earthquake index (US avg 100)	63
Homes occupied	91%
Bachelor's or higher	11%
Poverty rate	8.7%
Unemployment	1.1%
Average temp	59°F
Annual precip	57 in
Sunshine	57%

Market metrics are derived from recorded arms-length deeds through April 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.