

Elizabethton 37643

ZIP code · TN · Tennessee > Carter County > Elizabethton

BALANCED MARKET

\$249K

MEDIAN SALE PRICE

+11.7%

1-YR CHANGE

532

SALES (12 MO)

\$220K

MEDIAN VALUE (AVM)

Market temperature

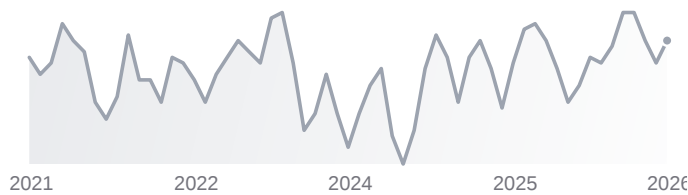
Balanced market · 59 / 100



MARKET TRENDS (5 YEARS)

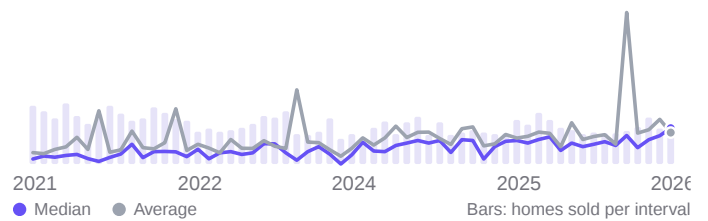
Market temperature (0–100)

59 / 100



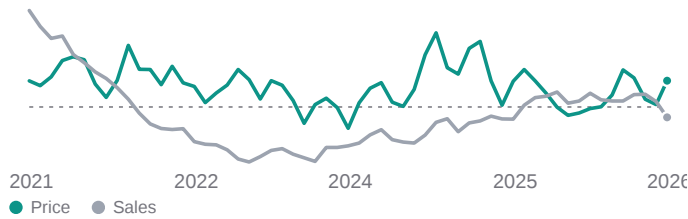
Sale prices

Median \$275K · Average \$257K



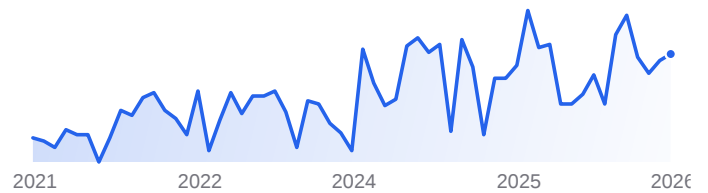
Growth (year over year)

Price +11.7% · Sales -4.7%



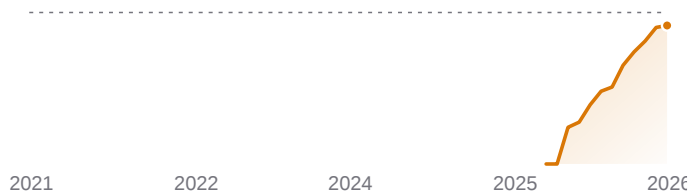
Price per square foot

\$177/ft²



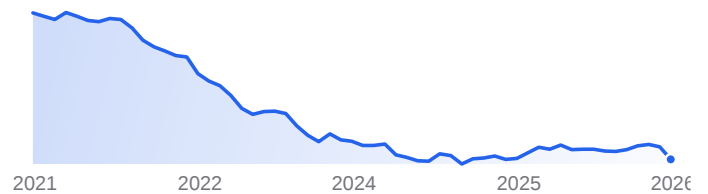
Sale premium vs estimated value

-0.5%



Annual turnover (share of homes sold)

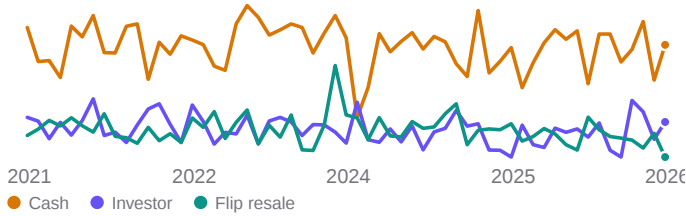
3.7%



BUYERS & OUTCOMES

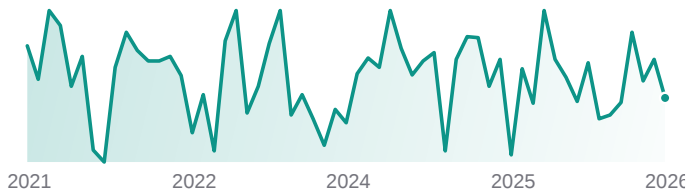
Buyer mix

Cash 42% · Investor 13% · Flip resale 0%



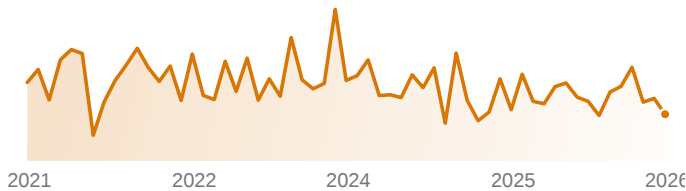
Sellers who sold at a gain

88%

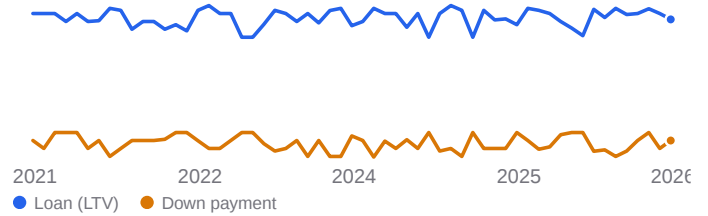


Median annualized return at resale

+5.4%

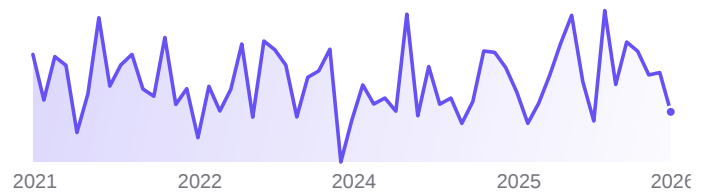


Financing (share of purchase price) Loan (LTV) 91% · Down payment 15%



Typical hold before selling

3.7 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	14,361
Median value (AVM)	\$220K
Median size	1,294 ft²
Median year built	1973
Single family	78%
Condos	1.7%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	69%
Underwater (LTV 125% or more)	1.7%
Owner occupied	73%
Company owned	6.5%
Median loan-to-value	28%
Typical ownership tenure	11.9 yrs

COMMUNITY

Population	35,594
Density	248 / mi²
Median household income	\$50K
Average household income	\$65K
Crime index (US avg 100)	106
Air pollution index (US avg 100)	104
Earthquake index (US avg 100)	110
Homes occupied	92%
Bachelor's or higher	16%
Poverty rate	15.4%
Unemployment	1.0%
Average temp	54°F
Annual precip	50 in
Sunshine	53%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.