

Mountain City 37683

ZIP code · TN · Tennessee > Johnson County > Mountain City

BALANCED MARKET

\$248K

MEDIAN SALE PRICE

+18.0%

1-YR CHANGE

157

SALES (12 MO)

\$211K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 47 / 100



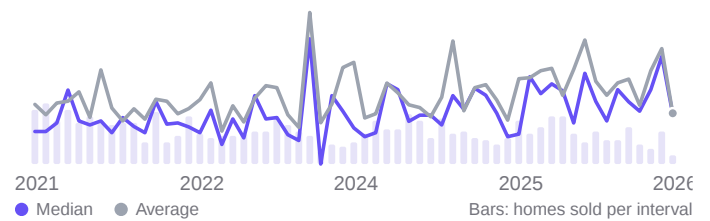
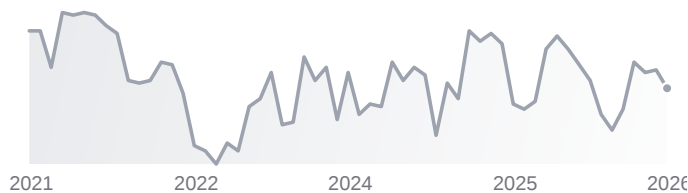
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

47 / 100

Sale prices

Median \$178K · Average \$180K

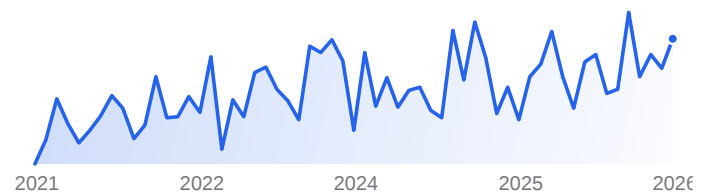
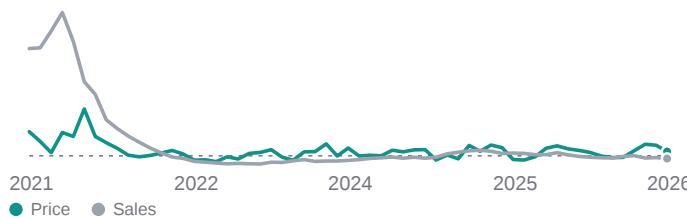


Growth (year over year)

Price +18.0% · Sales -11.3%

Price per square foot

\$198/ft²

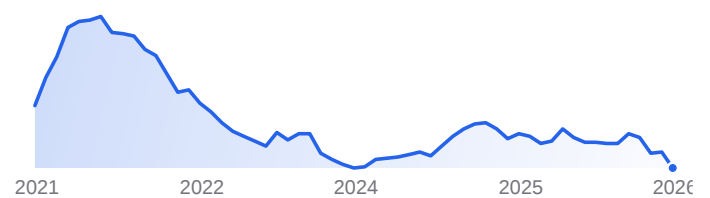


Sale premium vs estimated value

+6.3%

Annual turnover (share of homes sold)

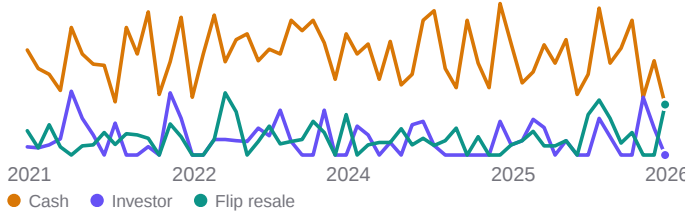
2.9%



BUYERS & OUTCOMES

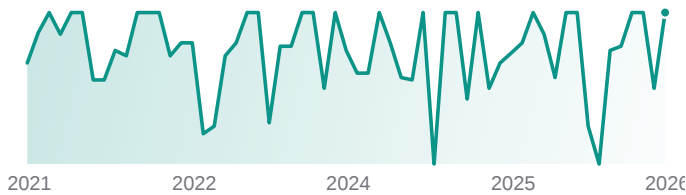
Buyer mix

Cash 25% · Investor 0% · Flip resale 25%



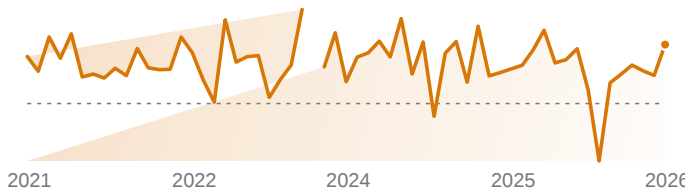
Sellers who sold at a gain

100%



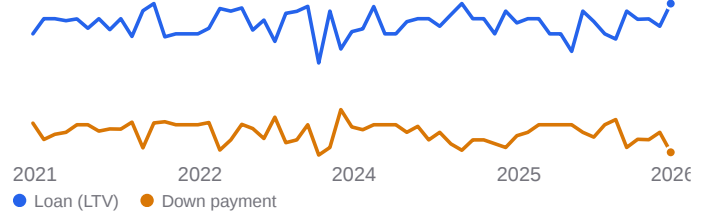
Median annualized return at resale

+9.1%



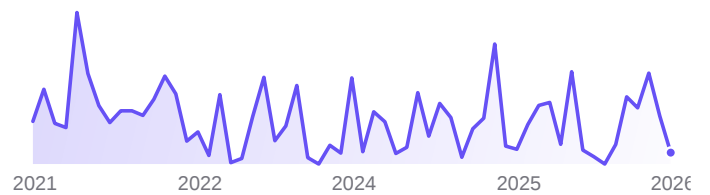
Financing (share of purchase price)

Loan (LTV) 100% · Down payment 1.8%



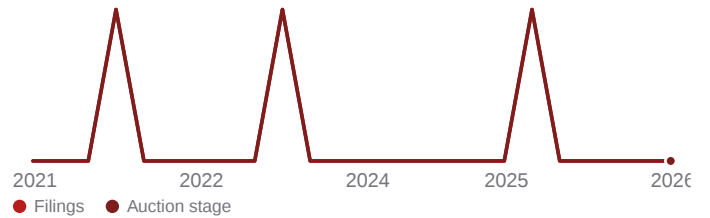
Typical hold before selling

2.5 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	5,481
Median value (AVM)	\$211K
Median size	1,267 ft²
Median bedrooms	2
Median year built	1983
Single family	69%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	76%
Underwater (LTV 125% or more)	1.7%
Owner occupied	67%
Company owned	8.2%
Median loan-to-value	8%
Typical ownership tenure	12.0 yrs

COMMUNITY

Population	12,870
Density	95 / mi²
Median household income	\$52K
Average household income	\$65K
Crime index (US avg 100)	128
Air pollution index (US avg 100)	104
Earthquake index (US avg 100)	106
Homes occupied	87%
Bachelor's or higher	10%
Poverty rate	20.7%
Unemployment	1.3%
Average temp	52°F
Annual precip	47 in
Sunshine	53%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.