

Collierville 38017

ZIP code · TN · Tennessee > Shelby County > Collierville

BALANCED MARKET

\$505K

MEDIAN SALE PRICE

-6.8%

1-YR CHANGE

832

SALES (12 MO)

\$493K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 48 / 100



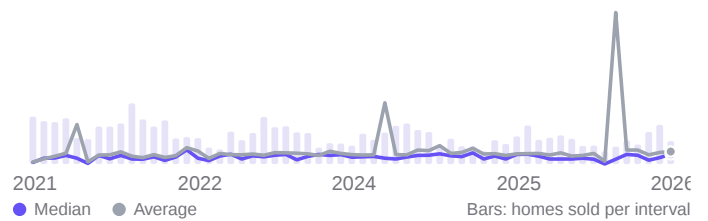
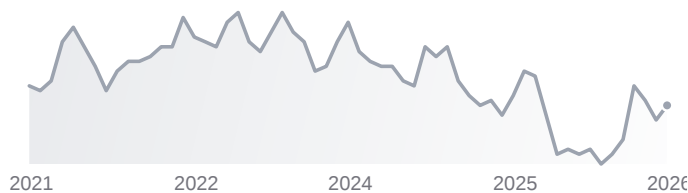
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

48 / 100

Sale prices

Median \$555K · Average \$597K

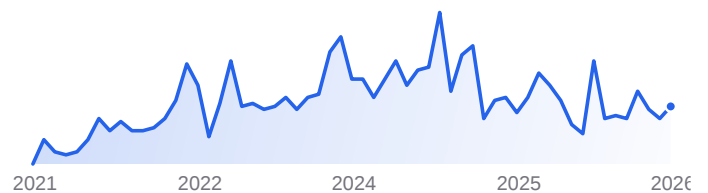
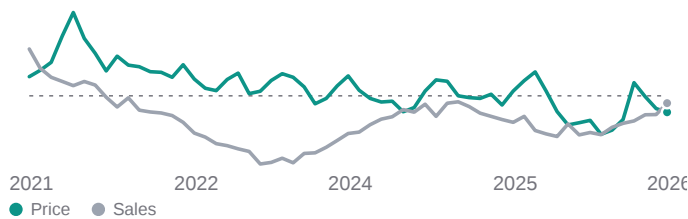


Growth (year over year)

Price -6.8% · Sales -3.0%

Price per square foot

\$167/ft²

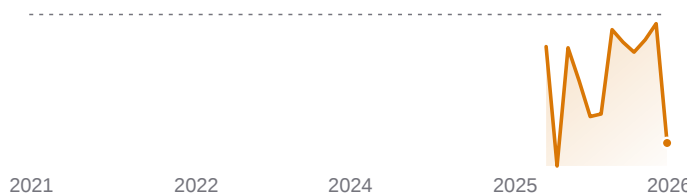


Sale premium vs estimated value

-1.1%

Annual turnover (share of homes sold)

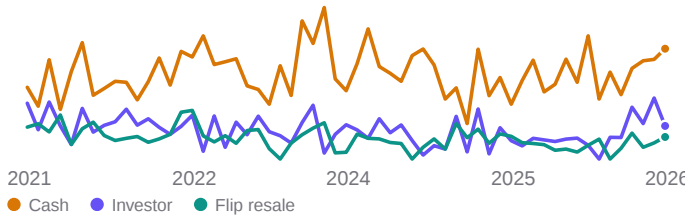
4.5%



BUYERS & OUTCOMES

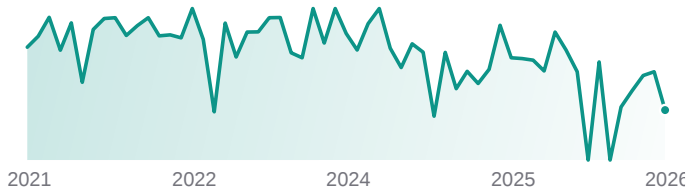
Buyer mix

Cash 30% · Investor 9.0% · Flip resale 6.0%



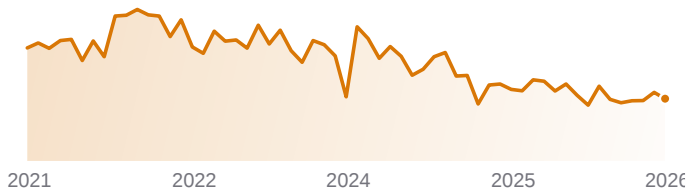
Sellers who sold at a gain

87%

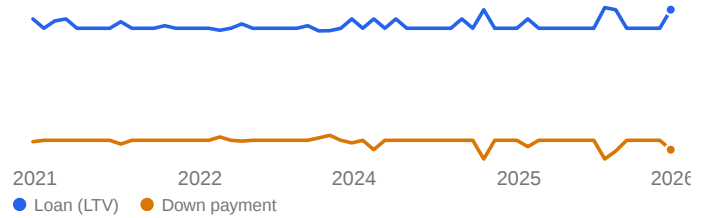


Median annualized return at resale

+3.5%

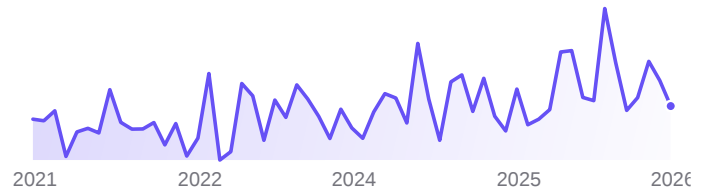


Financing (share of purchase price) Loan (LTV) 90% · Down payment 15%



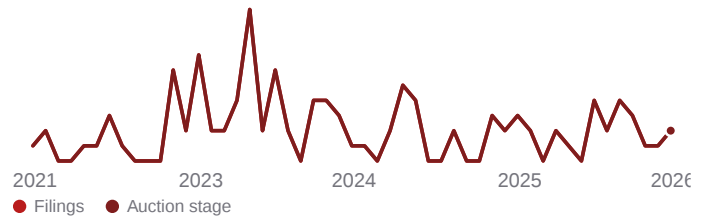
Typical hold before selling

5.9 yrs



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	18,609
Median value (AVM)	\$493K
Median size	3,296 ft²
Median bedrooms	4
Median year built	1997
Single family	60%
Condos	1.6%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	43%
Underwater (LTV 125% or more)	1.6%
Owner occupied	82%
Company owned	17%
Median loan-to-value	56%

Typical ownership tenure

10.7 yrs

COMMUNITY

Population	54,073
Density	623 / mi²
Median household income	\$134K
Average household income	\$165K
Crime index (US avg 100)	32
Air pollution index (US avg 100)	97
Earthquake index (US avg 100)	186
Homes occupied	97%
Bachelor's or higher	36%
Poverty rate	3.1%
Unemployment	1.5%
Average temp	60°F
Annual precip	54 in
Sunshine	64%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.