

Pinson 38366

ZIP code · TN · Tennessee > Madison County > Pinson

BUYER'S MARKET

\$121K

MEDIAN SALE PRICE

-0.1%

1-YR CHANGE

28

SALES (12 MO)

\$193K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 29 / 100



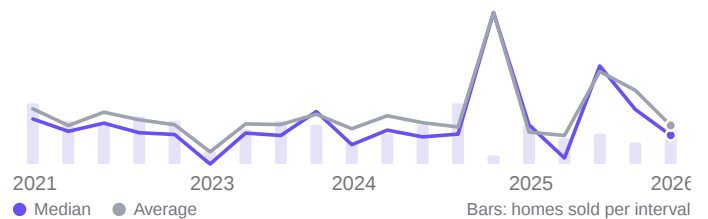
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

29 / 100

Sale prices

Median \$126K · Average \$161K

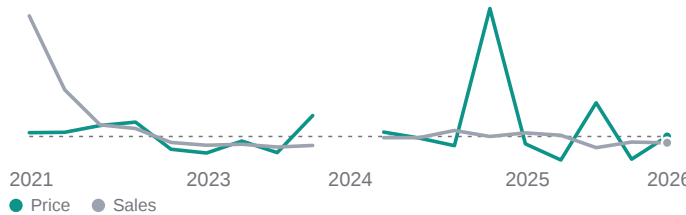


Growth (year over year)

Price -0.1% · Sales -17.6%

Price per square foot

\$100/ft²

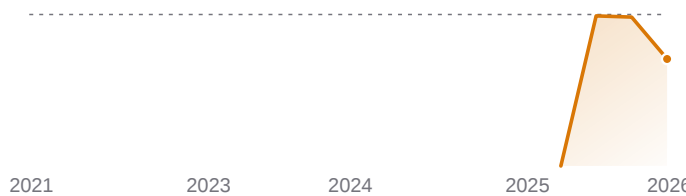


Sale premium vs estimated value

-28.5%

Annual turnover (share of homes sold)

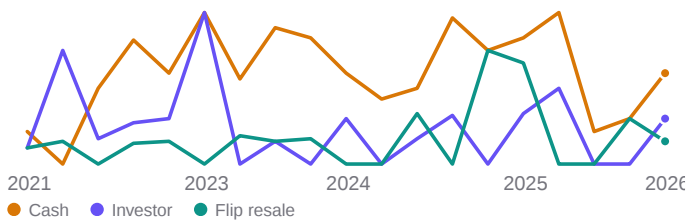
2.7%



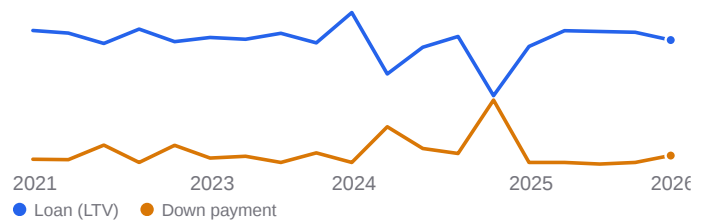
BUYERS & OUTCOMES

Buyer mix

Cash 40% · Investor 20% · Flip resale 10%

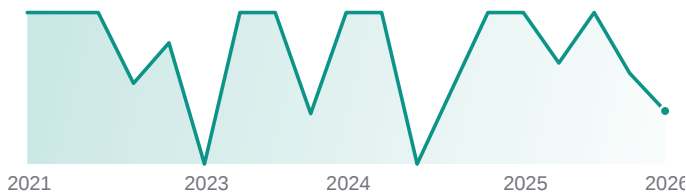


Financing (share of purchase price) Loan (LTV) 93% · Down payment 6.9%



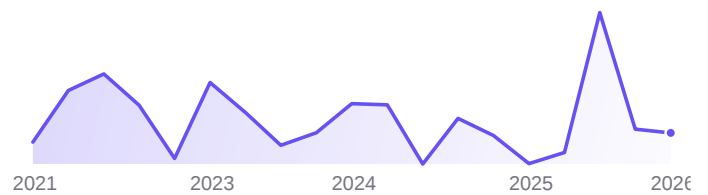
Sellers who sold at a gain

68%



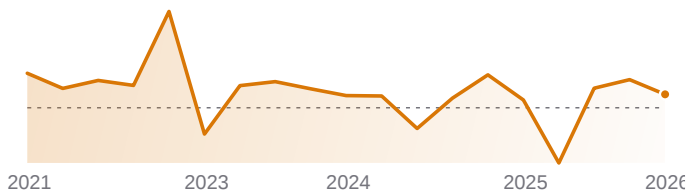
Typical hold before selling

5.4 yrs



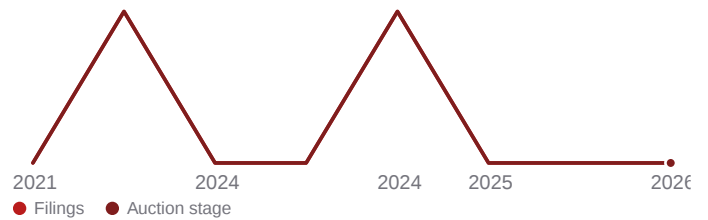
Median annualized return at resale

+3.8%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	1,034
Median value (AVM)	\$193K
Median size	1,489 ft²
Median bedrooms	3
Median year built	1984
Single family	65%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	70%
Underwater (LTV 125% or more)	2.8%
Owner occupied	74%
Company owned	7.5%
Median loan-to-value	27%
Typical ownership tenure	16.6 yrs

COMMUNITY

Population	2,693
Density	59 / mi²
Median household income	\$63K
Average household income	\$93K
Crime index (US avg 100)	93
Air pollution index (US avg 100)	124
Earthquake index (US avg 100)	154
Homes occupied	92%
Bachelor's or higher	13%
Poverty rate	6.3%
Unemployment	1.1%
Average temp	60°F
Annual precip	55 in
Sunshine	64%

Market metrics are derived from recorded arms-length deeds through April 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.