

Highland 46322

ZIP code · IN · Indiana > Lake County > Highland

BUYER'S MARKET

\$274K

MEDIAN SALE PRICE

+5.3%

1-YR CHANGE

262

SALES (12 MO)

\$273K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 38 / 100



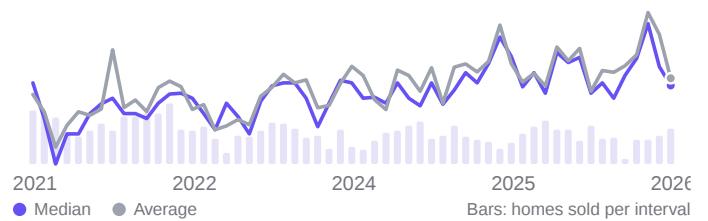
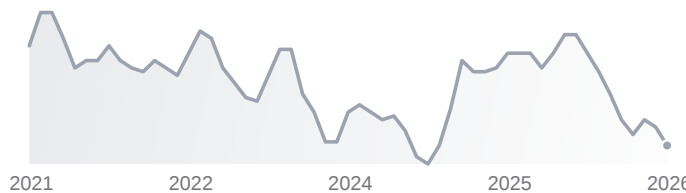
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

38 / 100

Sale prices

Median \$247K · Average \$255K

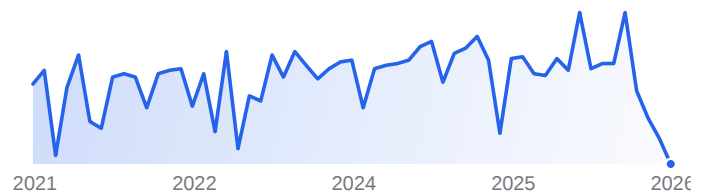
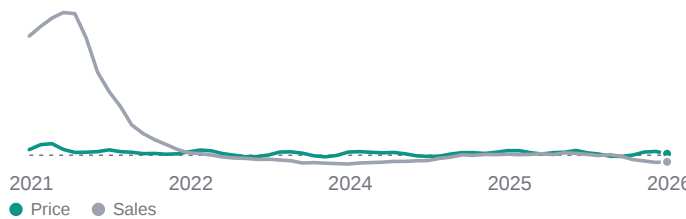


Growth (year over year)

Price +5.3% · Sales -23.8%

Price per square foot

\$112/ft²



Sale premium vs estimated value

-3.3%

Annual turnover (share of homes sold)

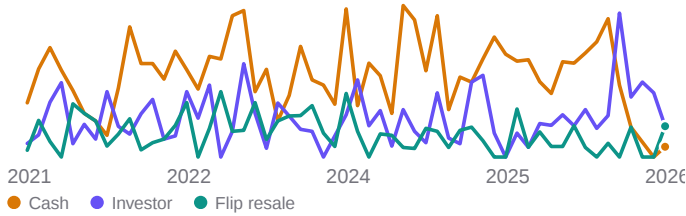
2.8%



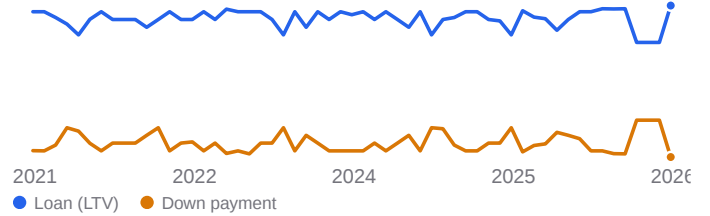
BUYERS & OUTCOMES

Buyer mix

Cash 2.9% · Investor 8.6% · Flip resale 8.6%

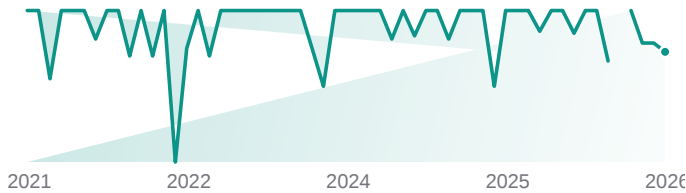


Financing (share of purchase price) Loan (LTV) 99% · Down payment 1.0%



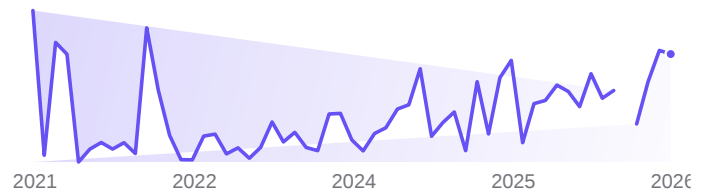
Sellers who sold at a gain

82%



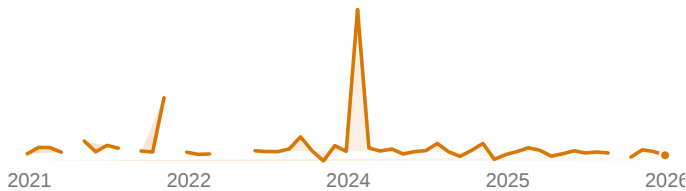
Typical hold before selling

4.1 yrs



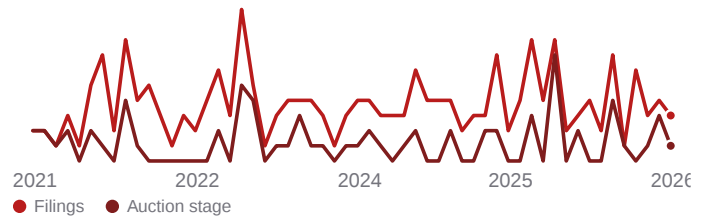
Median annualized return at resale

+4.6%



Preforeclosure filings

Filings 3 · Auction stage 1



HOUSING STOCK

Homes	9,317
Median value (AVM)	\$273K
Median size	1,509 ft²
Median bedrooms	3
Median year built	1962
Single family	82%
Condos	0.7%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	52%
Underwater (LTV 125% or more)	0.9%
Owner occupied	88%
Company owned	14%
Median loan-to-value	49%

Typical ownership tenure

10.0 yrs

COMMUNITY

Population	24,544
Density	3,538 / mi²
Median household income	\$75K
Average household income	\$93K
Crime index (US avg 100)	65
Air pollution index (US avg 100)	109
Earthquake index (US avg 100)	44
Homes occupied	97%
Bachelor's or higher	21%
Poverty rate	8.1%
Unemployment	1.8%
Average temp	50°F
Annual precip	38 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.