

# Fair Haven 48023

ZIP code · MI · Michigan > St. Clair County

**SELLER'S MARKET**

**\$562K**

MEDIAN SALE PRICE

**+88.3%**

1-YR CHANGE

**42**

SALES (12 MO)

**\$358K**

MEDIAN VALUE (AVM)

Market temperature

**Seller's market · 63 / 100**



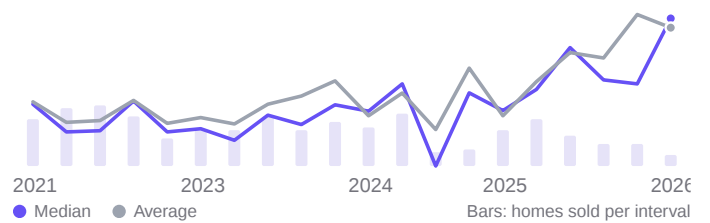
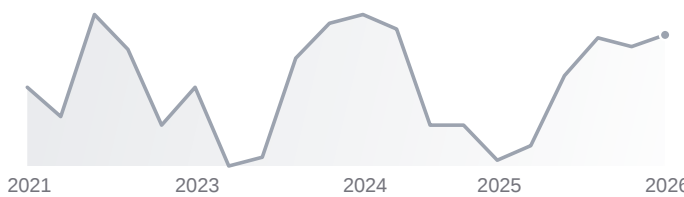
## MARKET TRENDS (5 YEARS)

Market temperature (0–100)

**63 / 100**

Sale prices

**Median \$635K · Average \$601K**

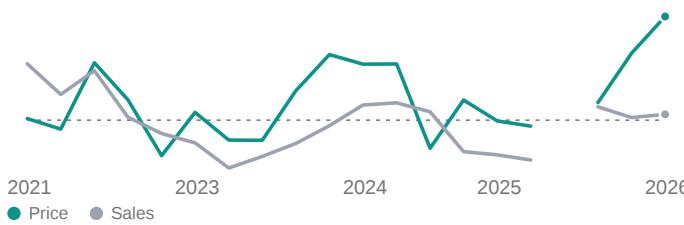


Growth (year over year)

**Price +88.3% · Sales +5.0%**

Price per square foot

**\$184/ft²**

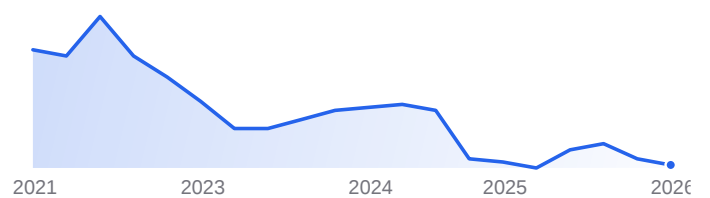


Sale premium vs estimated value

**-3.2%**

Annual turnover (share of homes sold)

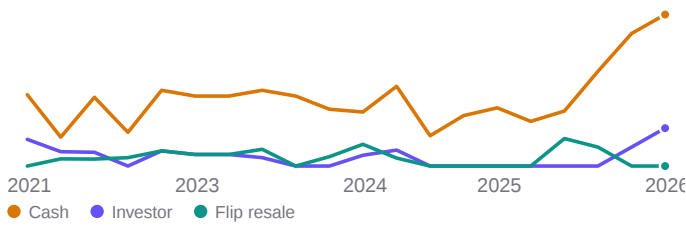
**1.4%**



## BUYERS & OUTCOMES

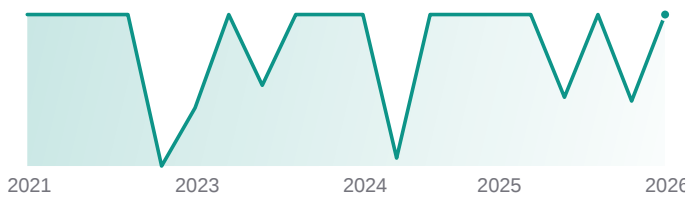
### Buyer mix

Cash 100% · Investor 25% · Flip resale 0%



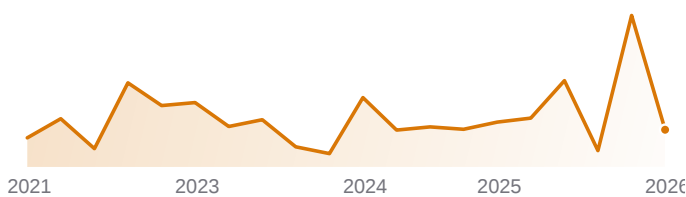
### Sellers who sold at a gain

100%

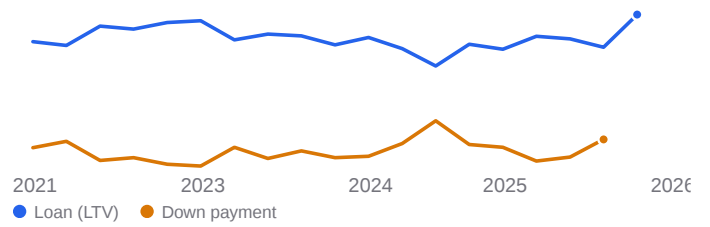


### Median annualized return at resale

+6.4%

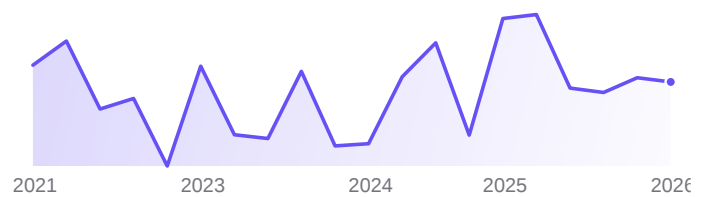


### Financing (share of purchase price) Loan (LTV) 100% · Down payment 21%



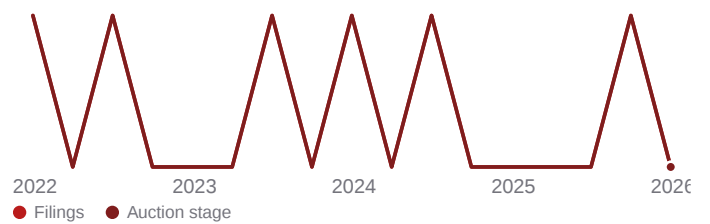
### Typical hold before selling

5.5 yrs



### Preforeclosure filings

Filings 1 · Auction stage 1



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 3,048     |
| Median value (AVM) | \$358K    |
| Median size        | 1,714 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1970      |
| Single family      | 49%       |
| Condos             | 4.0%      |

## EQUITY & OWNERSHIP

|                               |      |
|-------------------------------|------|
| Equity rich (LTV 50% or less) | 64%  |
| Underwater (LTV 125% or more) | 1.7% |
| Owner occupied                | 60%  |
| Company owned                 | 42%  |
| Median loan-to-value          | 38%  |

Typical ownership tenure

**10.3 yrs**

## COMMUNITY

|                                  |                  |
|----------------------------------|------------------|
| Population                       | <b>4,085</b>     |
| Density                          | <b>238 / mi²</b> |
| Median household income          | <b>\$87K</b>     |
| Average household income         | <b>\$94K</b>     |
| Crime index (US avg 100)         | <b>72</b>        |
| Air pollution index (US avg 100) | <b>104</b>       |
| Earthquake index (US avg 100)    | <b>19</b>        |
| Homes occupied                   | <b>94%</b>       |
| Bachelor's or higher             | <b>14%</b>       |
| Poverty rate                     | <b>8.8%</b>      |
| Unemployment                     | <b>1.4%</b>      |
| Average temp                     | <b>48°F</b>      |
| Annual precip                    | <b>33 in</b>     |
| Sunshine                         | <b>53%</b>       |

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.