

Lansing 48906

ZIP code · MI · Michigan > Clinton County > Lansing

SELLER'S MARKET

\$156K

MEDIAN SALE PRICE

+9.3%

1-YR CHANGE

455

SALES (12 MO)

\$138K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 67 / 100

Buyer's market

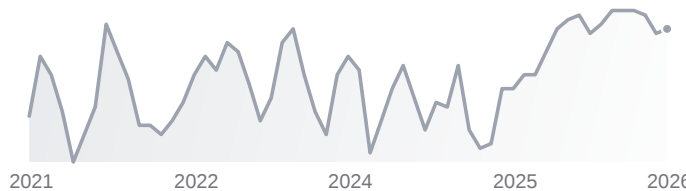
Balanced

Seller's market

MARKET TRENDS (5 YEARS)

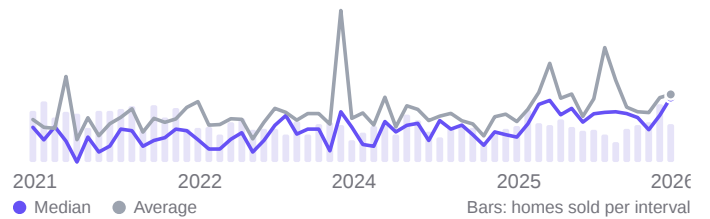
Market temperature (0–100)

67 / 100



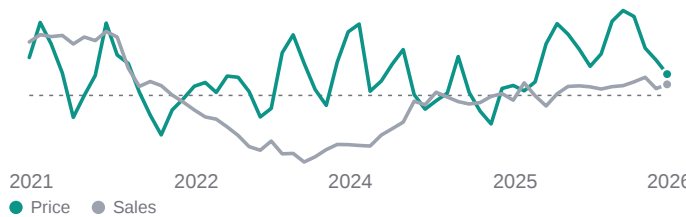
Sale prices

Median \$185K · Average \$190K



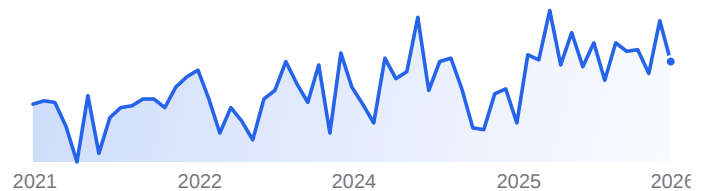
Growth (year over year)

Price +9.3% · Sales +4.8%



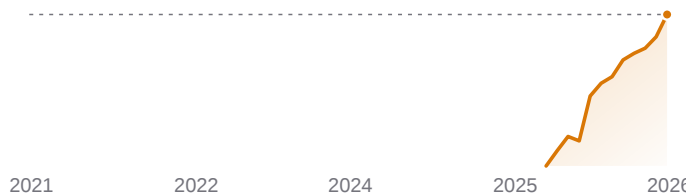
Price per square foot

\$132/ft²



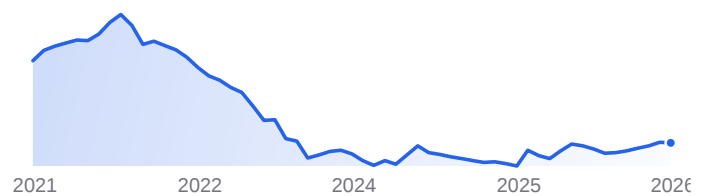
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

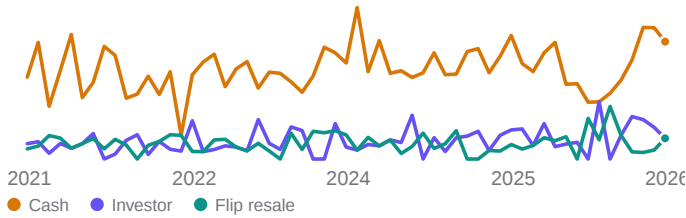
4.4%



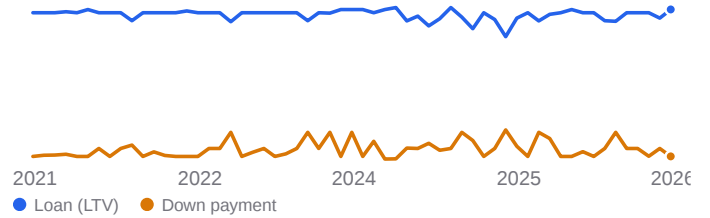
BUYERS & OUTCOMES

Buyer mix

Cash 43% · Investor 7.5% · Flip resale 7.5%

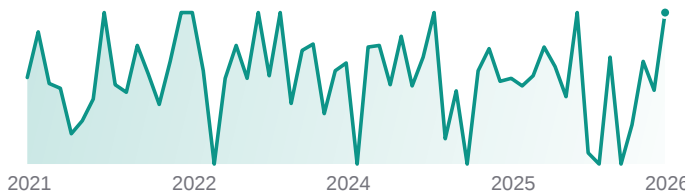


Financing (share of purchase price) Loan (LTV) 97% · Down payment 5.0%



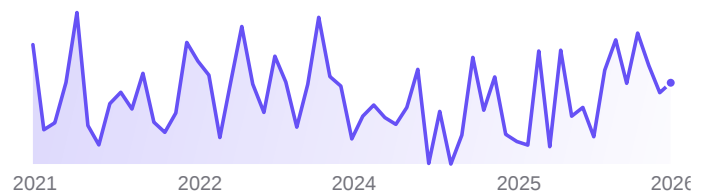
Sellers who sold at a gain

100%



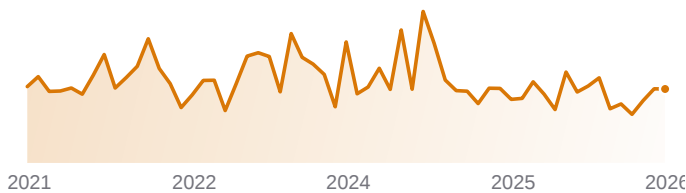
Typical hold before selling

5.9 yrs



Median annualized return at resale

+8.2%



Preforeclosure filings

Filings 7 · Auction stage 7



HOUSING STOCK

Homes	10,349
Median value (AVM)	\$138K
Median size	1,192 ft²
Median bedrooms	3
Median year built	1951
Single family	90%
Condos	4.7%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	53%
Underwater (LTV 125% or more)	2.3%
Owner occupied	71%
Company owned	21%
Median loan-to-value	48%

Typical ownership tenure

16.0 yrs

COMMUNITY

Population	28,979
Density	868 / mi²
Median household income	\$63K
Average household income	\$79K
Crime index (US avg 100)	123
Air pollution index (US avg 100)	86
Earthquake index (US avg 100)	20
Homes occupied	92%
Bachelor's or higher	19%
Poverty rate	16.4%
Unemployment	1.4%
Average temp	47°F
Annual precip	33 in
Sunshine	51%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.