

Hartford 50118

ZIP code · IA · Iowa > Warren County > Hartford

SELLER'S MARKET

\$288K

MEDIAN SALE PRICE

+188.2%

1-YR CHANGE

11

SALES (12 MO)

\$195K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 74 / 100

Buyer's market

Balanced

Seller's market

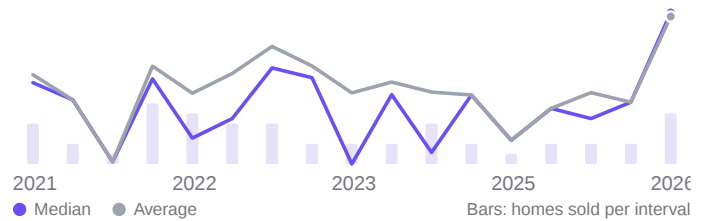
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

74 / 100

Sale prices

Median \$277K · Average \$271K

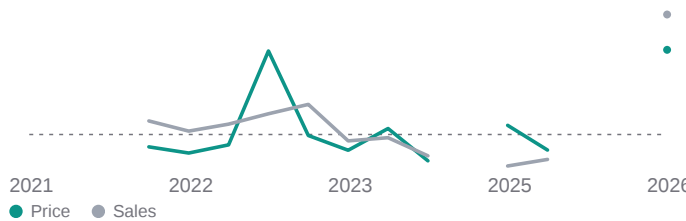


Growth (year over year)

Price +188.2% · Sales +266.7%

Price per square foot

\$202/ft²



Sale premium vs estimated value

-0.1%

Annual turnover (share of homes sold)

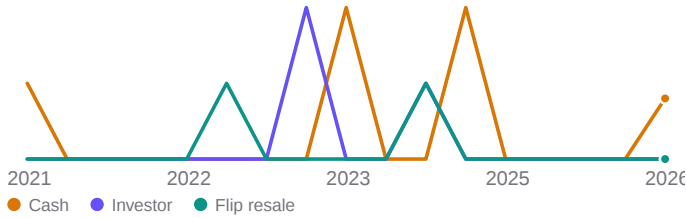
3.7%



BUYERS & OUTCOMES

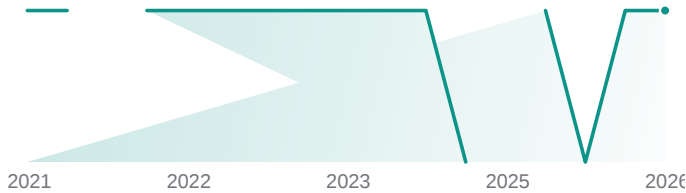
Buyer mix

Cash 20% · Investor 0% · Flip resale 0%



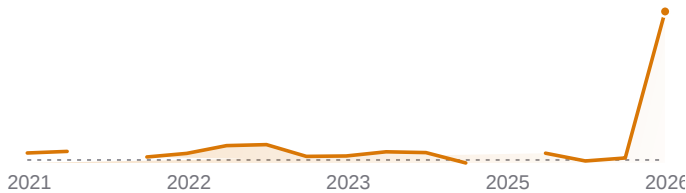
Sellers who sold at a gain

100%

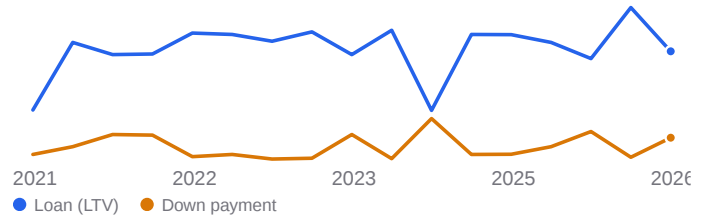


Median annualized return at resale

+107.5%

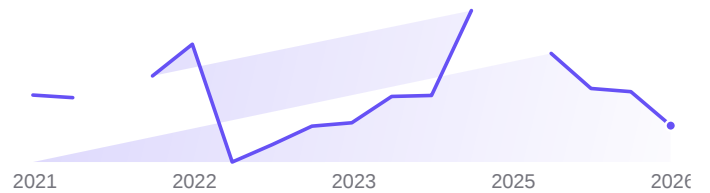


Financing (share of purchase price) Loan (LTV) 82% · Down payment 18%



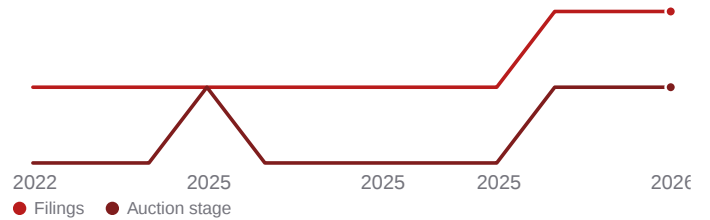
Typical hold before selling

4.2 yrs



Preforeclosure filings

Filings 2 · Auction stage 1



HOUSING STOCK

Homes	295
Median value (AVM)	\$195K
Median size	1,248 ft²
Median bedrooms	3
Median year built	1968
Single family	88%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	41%
Underwater (LTV 125% or more)	4.8%
Owner occupied	89%
Company owned	16%
Median loan-to-value	61%
Typical ownership tenure	9.5 yrs

COMMUNITY

Population	632
Density	47 / mi²
Median household income	\$88K
Average household income	\$102K
Crime index (US avg 100)	141
Air pollution index (US avg 100)	94
Earthquake index (US avg 100)	12
Homes occupied	93%
Bachelor's or higher	17%
Poverty rate	5.2%
Unemployment	1.0%
Average temp	50°F
Annual precip	35 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through April 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.