

Johnston 50131

ZIP code · IA · Iowa > Polk County > Johnston

SELLER'S MARKET

\$438K

MEDIAN SALE PRICE

+14.8%

1-YR CHANGE

427

SALES (12 MO)

\$400K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 76 / 100

Buyer's market

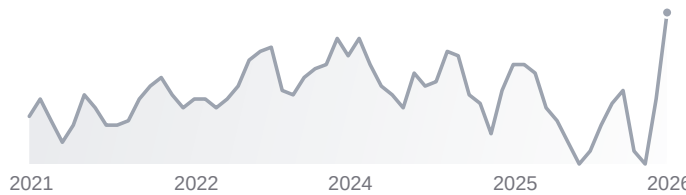
Balanced

Seller's market

MARKET TRENDS (5 YEARS)

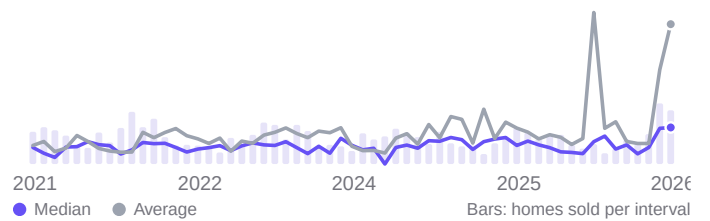
Market temperature (0–100)

76 / 100



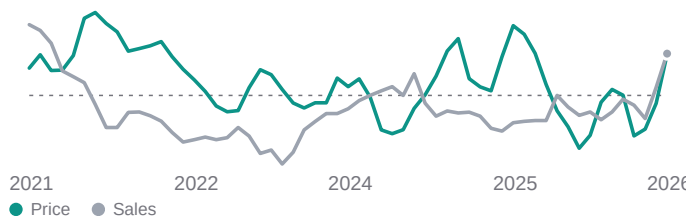
Sale prices

Median \$480K · Average \$1.1M



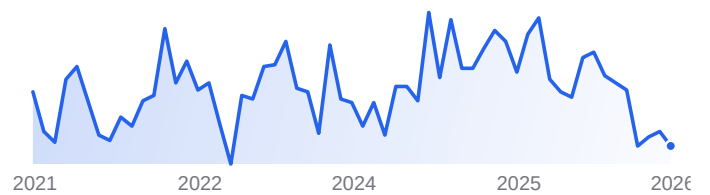
Growth (year over year)

Price +14.8% · Sales +15.1%



Price per square foot

\$168/ft²



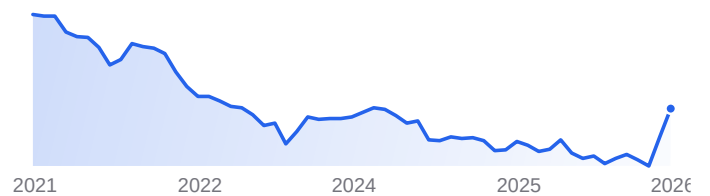
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

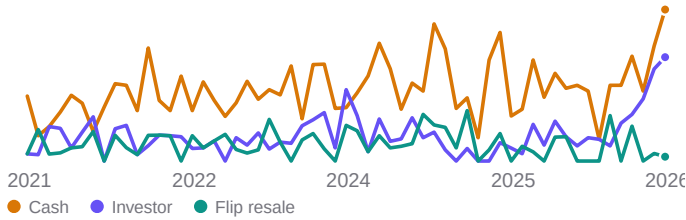
5.6%



BUYERS & OUTCOMES

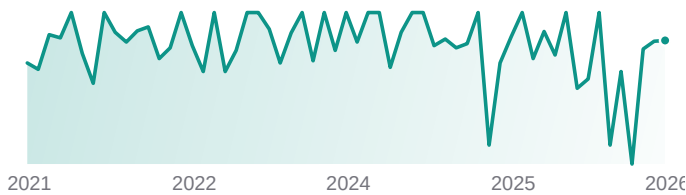
Buyer mix

Cash 50% · Investor 34% · Flip resale 1.4%



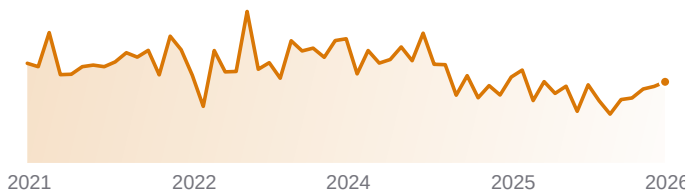
Sellers who sold at a gain

95%

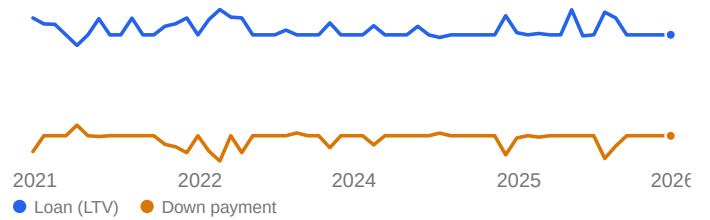


Median annualized return at resale

+4.0%

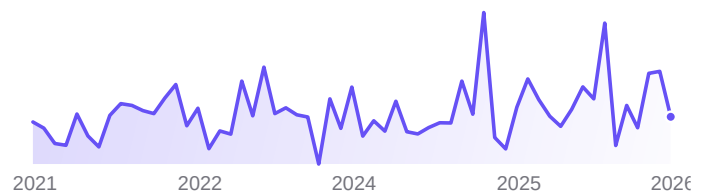


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



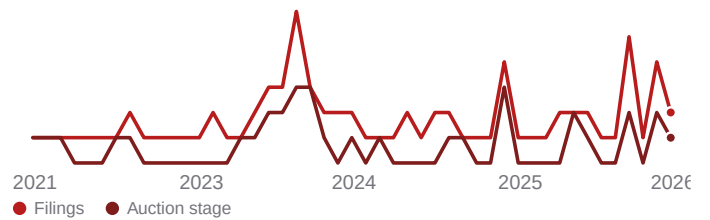
Typical hold before selling

5.9 yrs



Preforeclosure filings

Filings 2 · Auction stage 1



HOUSING STOCK

Homes	7,655
Median value (AVM)	\$400K
Median size	1,860 ft²
Median bedrooms	3
Median year built	2003
Single family	77%
Condos	3.0%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	45%
Underwater (LTV 125% or more)	2.4%
Owner occupied	91%
Company owned	16%
Median loan-to-value	54%

Typical ownership tenure

8.8 yrs

COMMUNITY

Population	24,921
Density	990 / mi²
Median household income	\$112K
Average household income	\$132K
Crime index (US avg 100)	58
Air pollution index (US avg 100)	98
Earthquake index (US avg 100)	13
Homes occupied	94%
Bachelor's or higher	36%
Poverty rate	6.4%
Unemployment	1.0%
Average temp	50°F
Annual precip	34 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.