

Hartley 51346

ZIP code · IA · Iowa · O'Brien County · Hartley

SELLER'S MARKET

\$199K

MEDIAN SALE PRICE

+86.3%

1-YR CHANGE

35

SALES (12 MO)

\$146K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 66 / 100

Buyer's market

Balanced

Seller's market

MARKET TRENDS (5 YEARS)

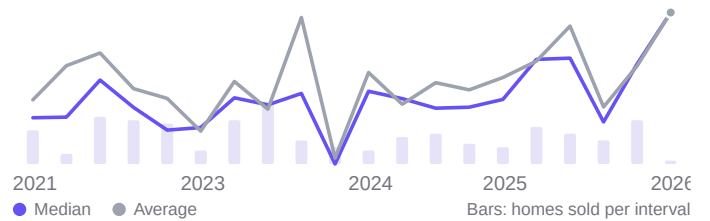
Market temperature (0–100)

66 / 100



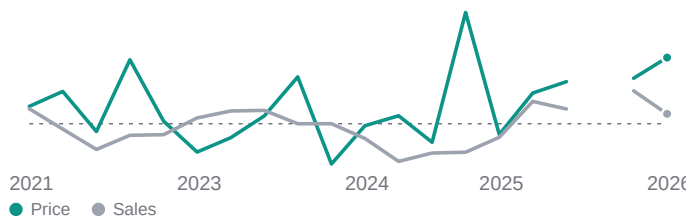
Sale prices

Median \$255K · Average \$255K



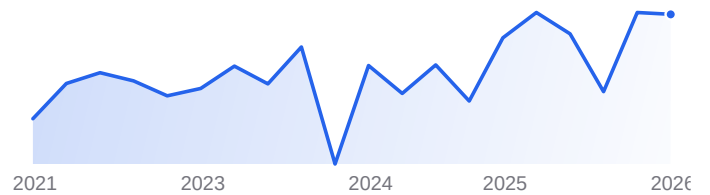
Growth (year over year)

Price +86.3% · Sales +12.9%



Price per square foot

\$129/ft²



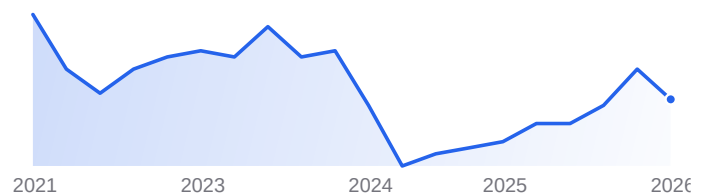
Sale premium vs estimated value

-5.4%



Annual turnover (share of homes sold)

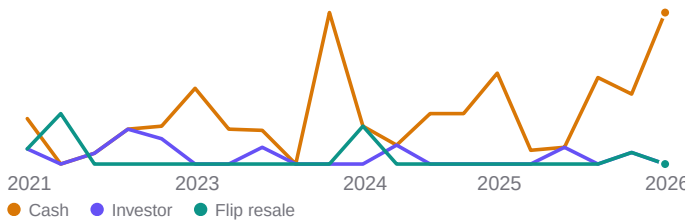
3.2%



BUYERS & OUTCOMES

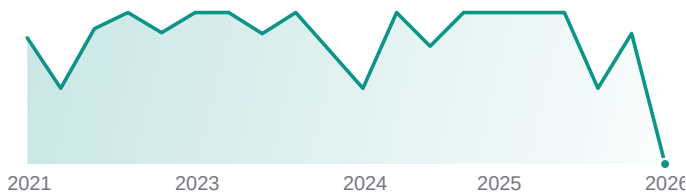
Buyer mix

Cash 100% · Investor 0% · Flip resale 0%



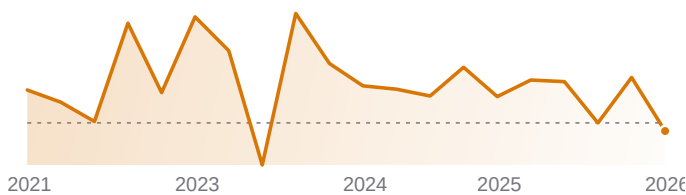
Sellers who sold at a gain

0%

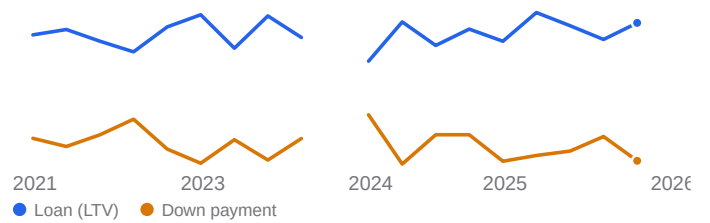


Median annualized return at resale

-1.5%

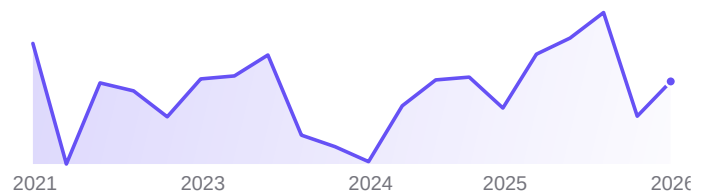


Financing (share of purchase price) Loan (LTV) 92% · Down payment 3.3%



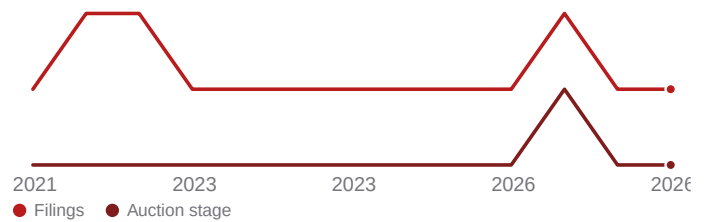
Typical hold before selling

5.1 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	1,098
Median value (AVM)	\$146K
Median size	1,488 ft²
Median bedrooms	3
Median year built	1940
Single family	74%
Condos	2.1%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	65%
Underwater (LTV 125% or more)	4.9%
Owner occupied	79%
Company owned	11%
Median loan-to-value	37%

Typical ownership tenure

10.8 yrs

COMMUNITY

Population	2,716
Density	18 / mi²
Median household income	\$56K
Average household income	\$70K
Crime index (US avg 100)	132
Air pollution index (US avg 100)	90
Earthquake index (US avg 100)	15
Homes occupied	90%
Bachelor's or higher	16%
Poverty rate	10.4%
Unemployment	0.7%
Average temp	46°F
Annual precip	29 in
Sunshine	61%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.