

Neola 51559

ZIP code · IA · Iowa · Pottawattamie County · Neola

BALANCED MARKET

\$193K

MEDIAN SALE PRICE

-39.5%

1-YR CHANGE

30

SALES (12 MO)

\$275K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 42 / 100



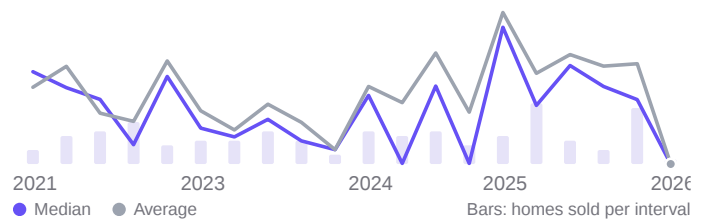
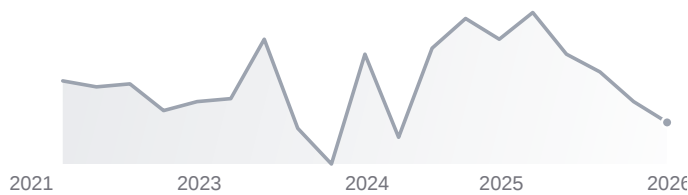
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

42 / 100

Sale prices

Median \$100K · Average \$100K

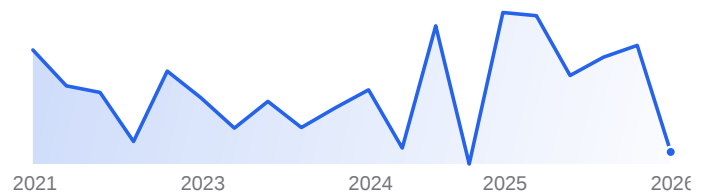
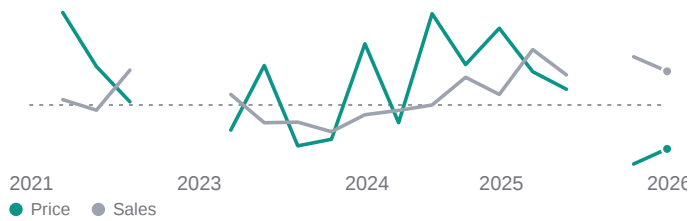


Growth (year over year)

Price -39.5% · Sales +30.4%

Price per square foot

\$97/ft²

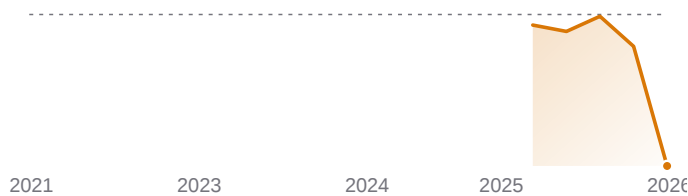


Sale premium vs estimated value

-44.7%

Annual turnover (share of homes sold)

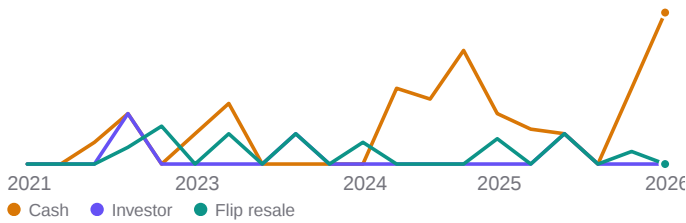
3.8%



BUYERS & OUTCOMES

Buyer mix

Cash 100% · Investor 0% · Flip resale 0%



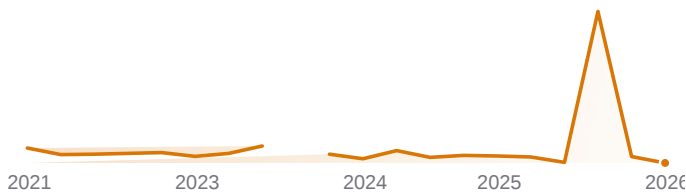
Sellers who sold at a gain

0%

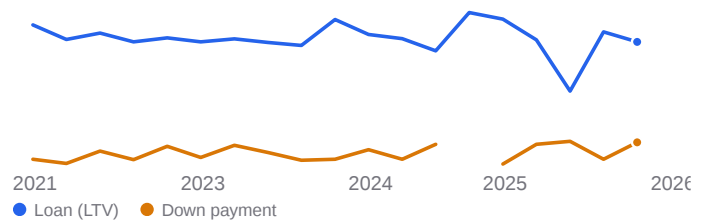


Median annualized return at resale

+0.0%

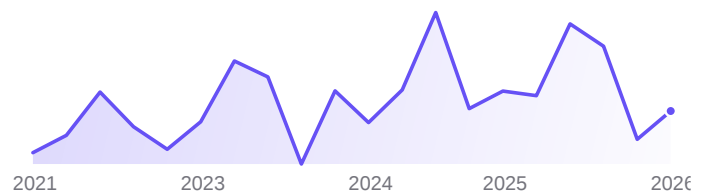


Financing (share of purchase price) Loan (LTV) 84% · Down payment 16%



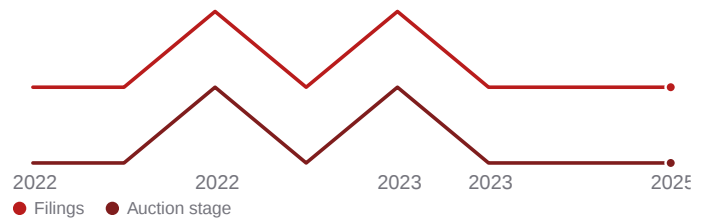
Typical hold before selling

5.0 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	795
Median value (AVM)	\$275K
Median size	1,310 ft²
Median bedrooms	3
Median year built	1953
Single family	82%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	56%
Underwater (LTV 125% or more)	2.3%
Owner occupied	74%
Company owned	15%
Median loan-to-value	44%
Typical ownership tenure	8.9 yrs

COMMUNITY

Population	2,270
Density	28 / mi²
Median household income	\$82K
Average household income	\$95K
Crime index (US avg 100)	62
Air pollution index (US avg 100)	88
Earthquake index (US avg 100)	21
Homes occupied	96%
Bachelor's or higher	17%
Poverty rate	5.8%
Unemployment	1.0%
Average temp	50°F
Annual precip	33 in
Sunshine	59%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.