

Waterloo 53594

ZIP code · WI · Wisconsin > Jefferson County > Waterloo

SELLER'S MARKET

\$315K

MEDIAN SALE PRICE

+30.0%

1-YR CHANGE

53

SALES (12 MO)

\$311K

MEDIAN VALUE (AVM)

Market temperature

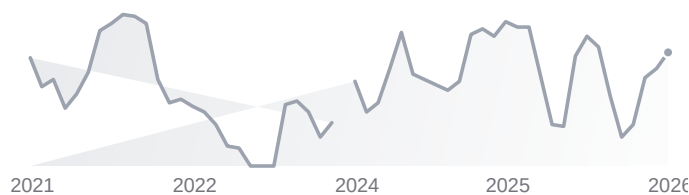
Seller's market · 69 / 100



MARKET TRENDS (5 YEARS)

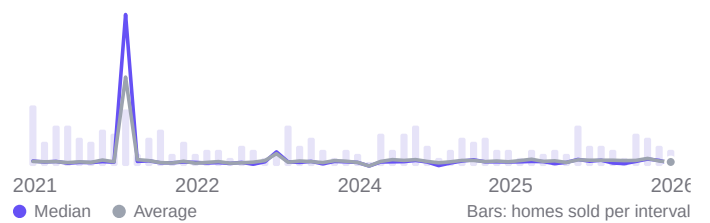
Market temperature (0–100)

69 / 100



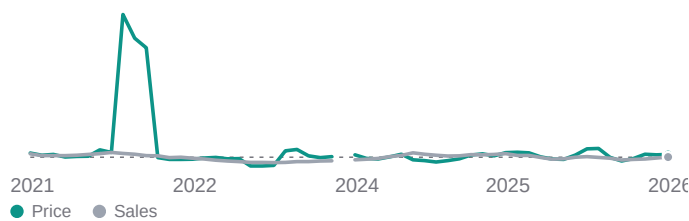
Sale prices

Median \$170K · Average \$256K



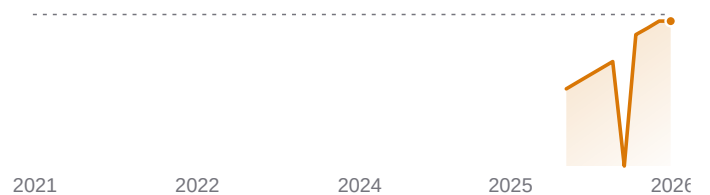
Growth (year over year)

Price +30.0% · Sales +1.9%



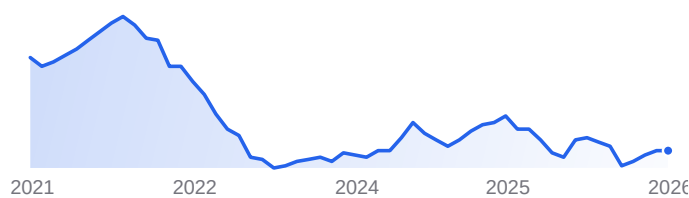
Sale premium vs estimated value

-0.4%



Annual turnover (share of homes sold)

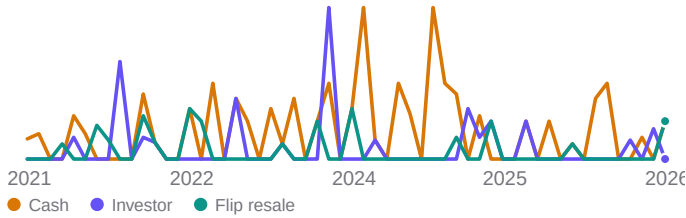
3.2%



BUYERS & OUTCOMES

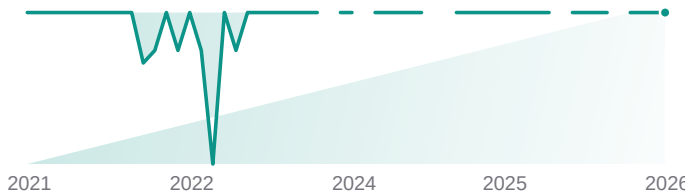
Buyer mix

Cash 25% · Investor 0% · Flip resale 25%



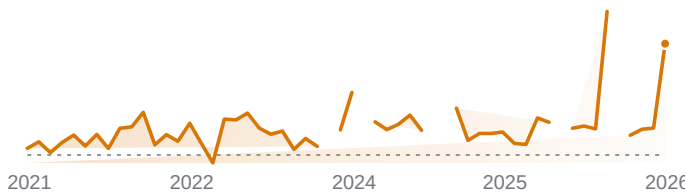
Sellers who sold at a gain

100%

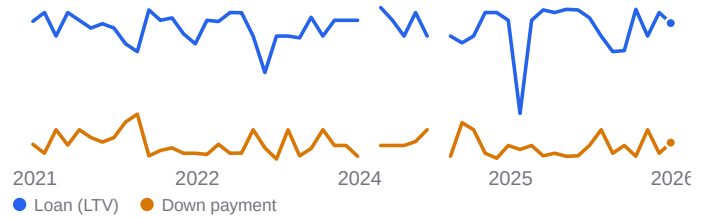


Median annualized return at resale

+33.1%

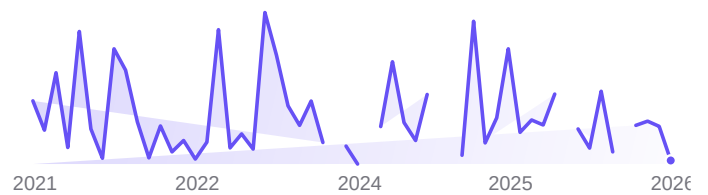


Financing (share of purchase price) Loan (LTV) 88% · Down payment 12%



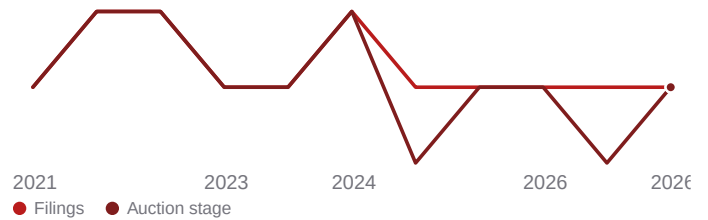
Typical hold before selling

0.6 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	1,670
Median value (AVM)	\$311K
Median size	3,612 ft²
Median bedrooms	4
Median year built	2007
Single family	98%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	56%
Underwater (LTV 125% or more)	1.9%
Owner occupied	99%
Company owned	12%
Median loan-to-value	45%
Typical ownership tenure	9.9 yrs

COMMUNITY

Population	6,355
Density	91 / mi²
Median household income	\$81K
Average household income	\$94K
Crime index (US avg 100)	121
Air pollution index (US avg 100)	84
Earthquake index (US avg 100)	27
Homes occupied	95%
Bachelor's or higher	25%
Poverty rate	12.5%
Unemployment	1.0%
Average temp	47°F
Annual precip	34 in
Sunshine	54%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.