

Balsam Lake 54810

ZIP code · WI · Wisconsin > Polk County > Balsam Lake

BALANCED MARKET

\$188K

MEDIAN SALE PRICE

-9.0%

1-YR CHANGE

73

SALES (12 MO)

\$303K

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 47 / 100



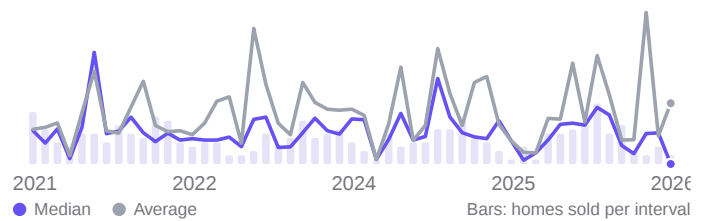
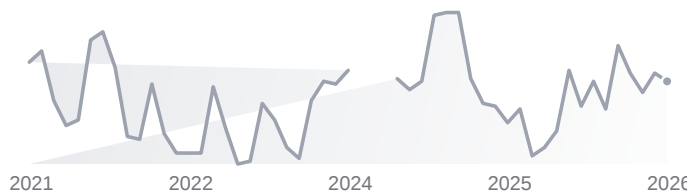
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

47 / 100

Sale prices

Median \$50K · Average \$458K

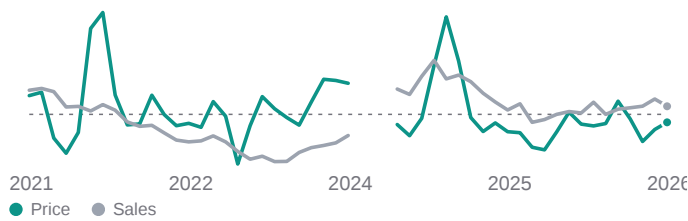


Growth (year over year)

Price -9.0% · Sales +9.0%

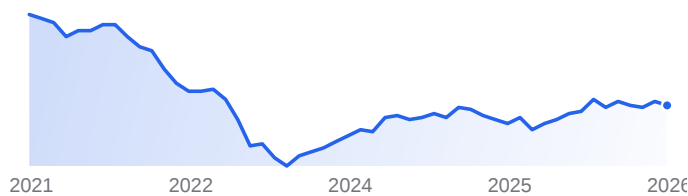
Sale premium vs estimated value

-1.6%



Annual turnover (share of homes sold)

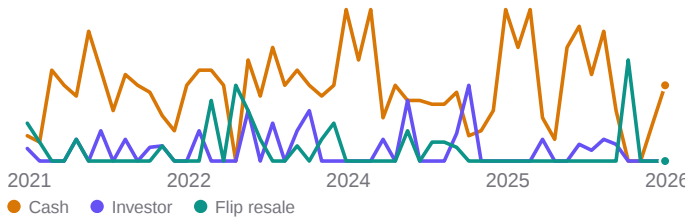
3.4%



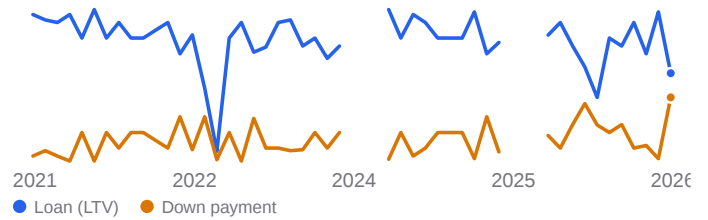
BUYERS & OUTCOMES

Buyer mix

Cash 50% · Investor 0% · Flip resale 0%

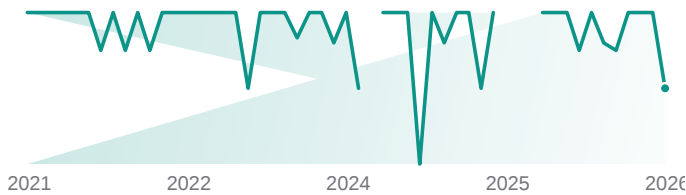


Financing (share of purchase price) Loan (LTV) 58% · Down payment 42%



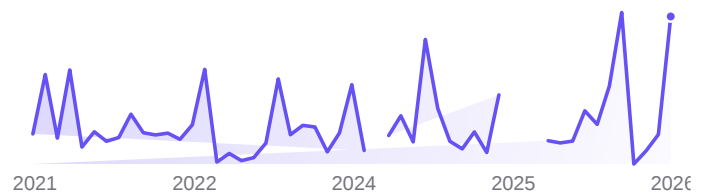
Sellers who sold at a gain

50%



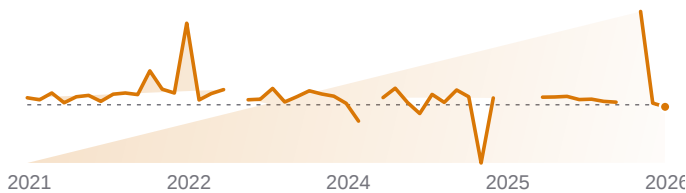
Typical hold before selling

18.8 yrs



Median annualized return at resale

-2.0%



HOUSING STOCK

Homes	2,146
Median value (AVM)	\$303K
Single family	96%
Condos	4.3%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	69%
Underwater (LTV 125% or more)	4.0%
Owner occupied	41%
Company owned	23%
Median loan-to-value	0%
Typical ownership tenure	6.8 yrs

COMMUNITY

Population	2,569
Density	48 / mi²
Median household income	\$69K
Average household income	\$85K
Crime index (US avg 100)	160
Air pollution index (US avg 100)	89
Earthquake index (US avg 100)	10
Homes occupied	62%
Bachelor's or higher	16%
Poverty rate	8.0%
Unemployment	1.2%
Average temp	42°F
Annual precip	32 in
Sunshine	54%

Market metrics are derived from recorded arms-length deeds through March 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.