

Laredo 78041

ZIP code · TX · Texas > Webb County > Laredo

SELLER'S MARKET

\$280K

MEDIAN SALE PRICE

85

SALES (12 MO)

\$241K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 62 / 100

Buyer's market

Balanced

Seller's market

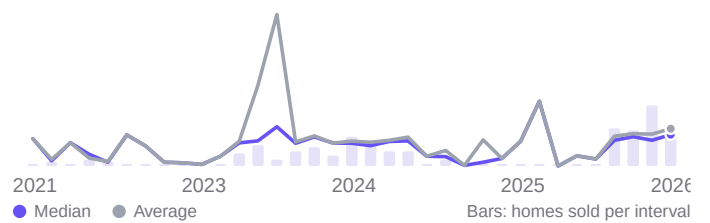
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

62 / 100

Sale prices

Median \$303K · Average \$358K

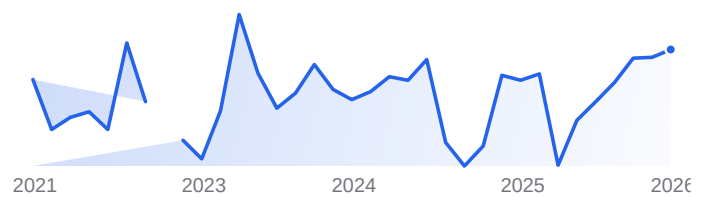
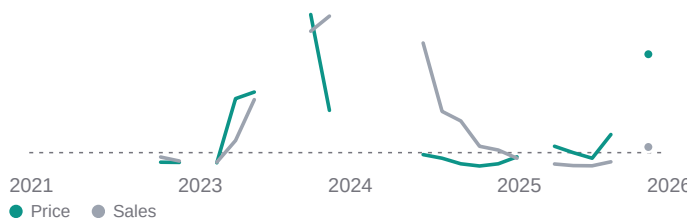


Growth (year over year)

Price +648.8% · Sales +37.3%

Price per square foot

\$170/ft²

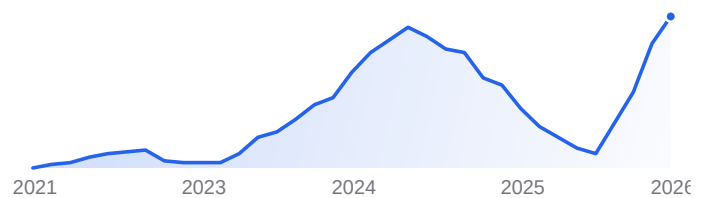
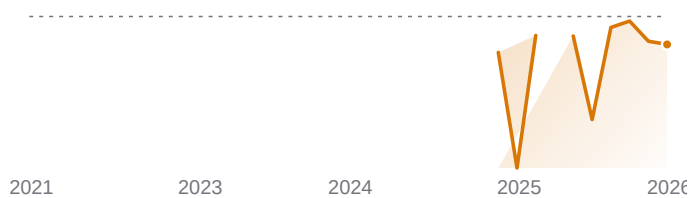


Sale premium vs estimated value

-2.8%

Annual turnover (share of homes sold)

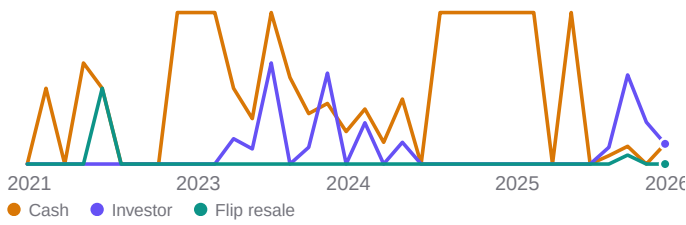
0.7%



BUYERS & OUTCOMES

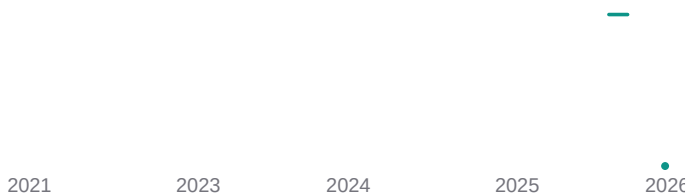
Buyer mix

Cash 13% · Investor 13% · Flip resale 0%



Sellers who sold at a gain

0%

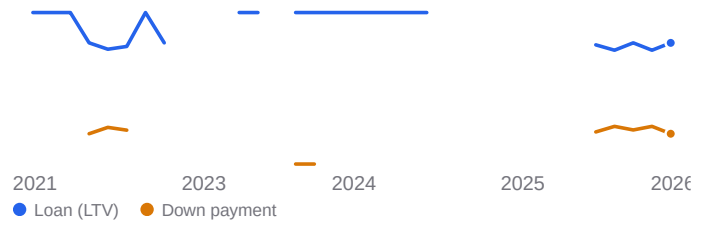


Median annualized return at resale

-1.9%



Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



Typical hold before selling

1.4 yrs



Preforeclosure filings

Filings 3 · Auction stage 3



HOUSING STOCK

Homes	12,749
Median value (AVM)	\$241K
Median size	1,716 ft²
Median year built	1985
Single family	75%
Condos	7.9%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	64%
Underwater (LTV 125% or more)	1.2%
Owner occupied	74%
Company owned	8.4%
Median loan-to-value	29%
Typical ownership tenure	10.3 yrs

COMMUNITY

Population	50,228
Density	1,322 / mi²
Median household income	\$63K
Average household income	\$93K
Crime index (US avg 100)	118
Air pollution index (US avg 100)	101
Earthquake index (US avg 100)	13
Homes occupied	92%
Bachelor's or higher	22%
Poverty rate	15.4%
Unemployment	1.4%
Average temp	72°F
Annual precip	22 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.