

Laredo 78046

ZIP code · TX · Texas > Webb County > Laredo

BUYER'S MARKET

\$192K

MEDIAN SALE PRICE

+2.0%

1-YR CHANGE

189

SALES (12 MO)

\$195K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 39 / 100



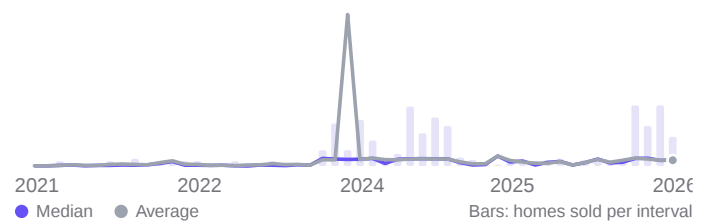
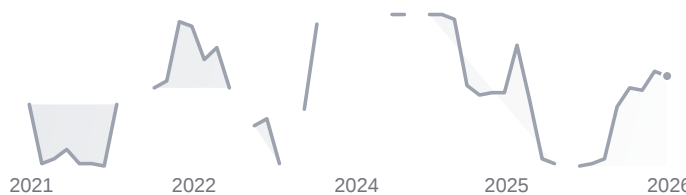
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

39 / 100

Sale prices

Median \$180K · Average \$174K

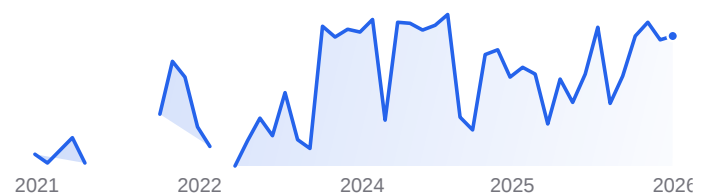
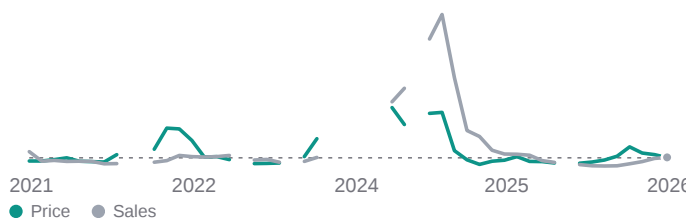


Growth (year over year)

Price +2.0% · Sales +3.8%

Price per square foot

\$139/ft²

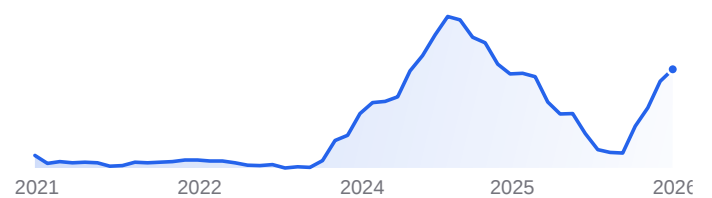


Sale premium vs estimated value

-2.3%

Annual turnover (share of homes sold)

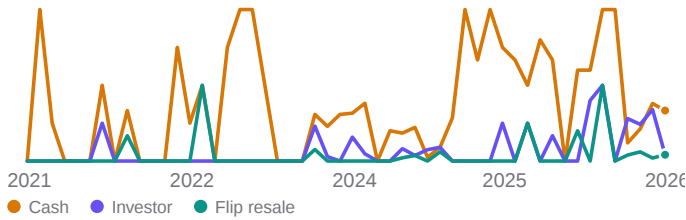
0.7%



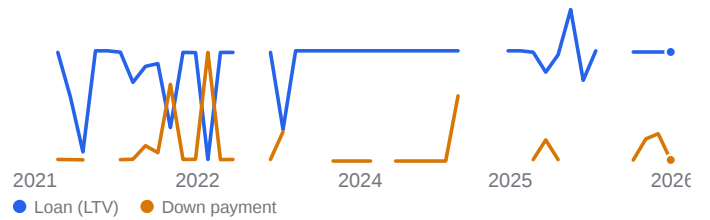
BUYERS & OUTCOMES

Buyer mix

Cash 33% · Investor 4.2% · Flip resale 4.2%

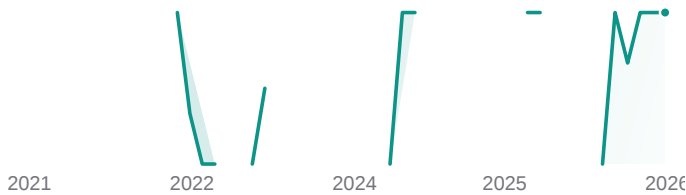


Financing (share of purchase price) Loan (LTV) 99% · Down payment 1.0%



Sellers who sold at a gain

100%



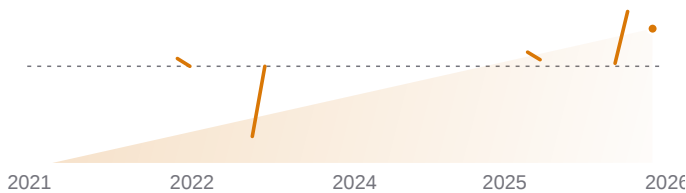
Typical hold before selling

0.3 yrs



Median annualized return at resale

+18.0%



Preforeclosure filings

Filings 7 · Auction stage 7



HOUSING STOCK

Homes	25,490
Median value (AVM)	\$195K
Median size	1,328 ft²
Median year built	2002
Single family	69%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	54%
Underwater (LTV 125% or more)	1.8%
Owner occupied	81%
Company owned	6.6%
Median loan-to-value	43%
Typical ownership tenure	9.1 yrs

COMMUNITY

Population	74,868
Density	246 / mi²
Median household income	\$51K
Average household income	\$62K
Crime index (US avg 100)	57
Air pollution index (US avg 100)	94
Earthquake index (US avg 100)	17
Homes occupied	94%
Bachelor's or higher	10%
Poverty rate	20.8%
Unemployment	1.4%
Average temp	72°F
Annual precip	23 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.