

Elsa 78543

ZIP code · TX · Texas > Hidalgo County > Elsa

SELLER'S MARKET

\$106K

MEDIAN SALE PRICE

+24.4%

1-YR CHANGE

13

SALES (12 MO)

\$124K

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 72 / 100

Buyer's market

Balanced

Seller's market

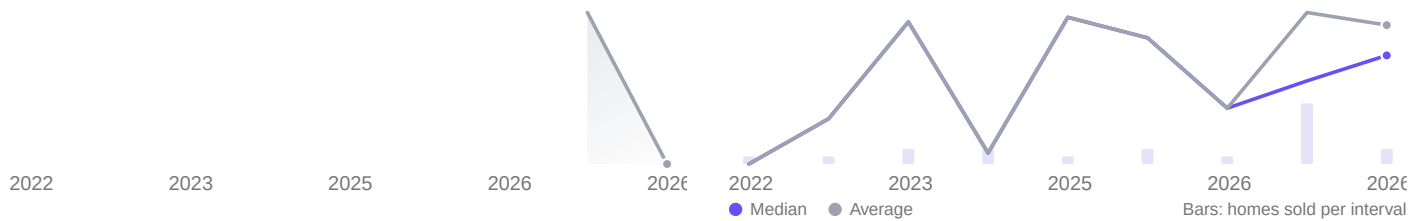
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

72 / 100

Sale prices

Median \$104K · Average \$125K

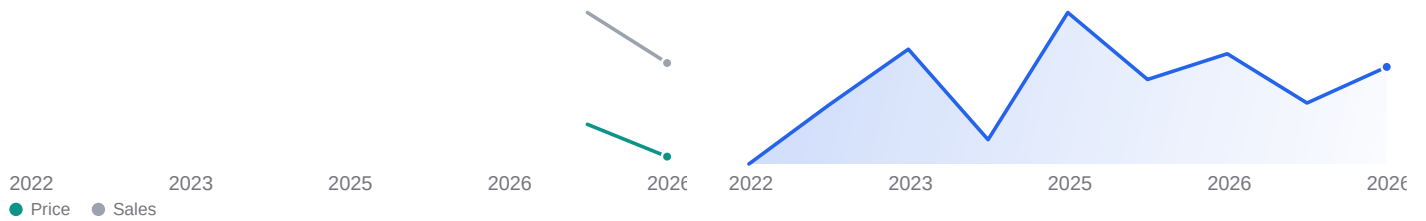


Growth (year over year)

Price +24.4% · Sales +333.3%

Price per square foot

\$104/ft²

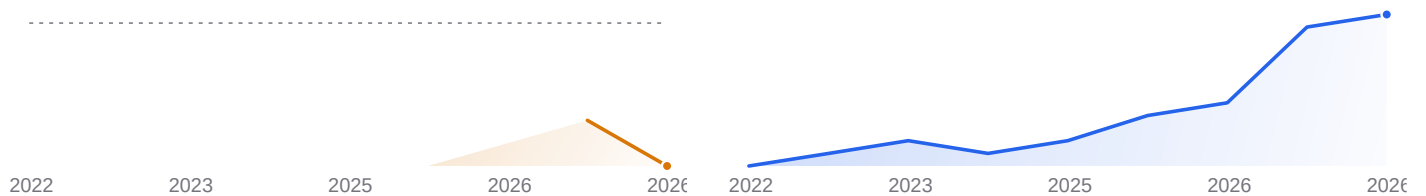


Sale premium vs estimated value

-21.4%

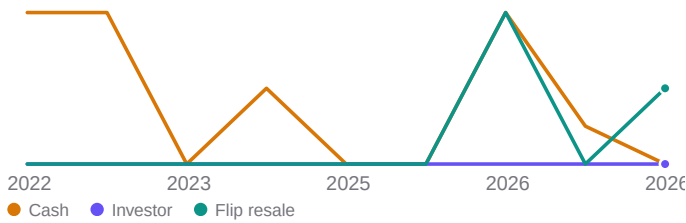
Annual turnover (share of homes sold)

0.5%



BUYERS & OUTCOMES

Buyer mix



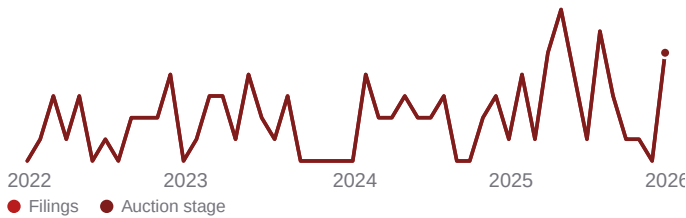
Sellers who sold at a gain

100%

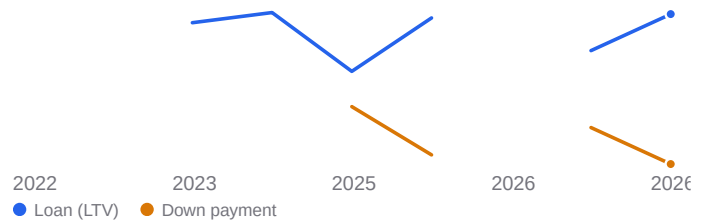
2022 2023 2025 2026 2026

Preforeclosure filings

Filings 6 · Auction stage 6



Financing (share of purchase price) Loan (LTV) 99% · Down payment 1.0%



Typical hold before selling

0.3 yrs

2022 2023 2025 2026 2026

HOUSING STOCK

Homes	2,431
Median value (AVM)	\$124K
Median size	1,146 ft²
Median bedrooms	3
Median year built	1990
Single family	81%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	79%
Underwater (LTV 125% or more)	1.5%
Owner occupied	67%
Company owned	4.8%
Median loan-to-value	18%
Typical ownership tenure	12.4 yrs

COMMUNITY

Population	1,655
Density	1,737 / mi²
Median household income	\$54K
Average household income	\$69K
Crime index (US avg 100)	147
Air pollution index (US avg 100)	104
Earthquake index (US avg 100)	13
Homes occupied	90%
Bachelor's or higher	12%
Poverty rate	17.6%
Unemployment	1.6%
Average temp	74°F
Annual precip	25 in
Sunshine	60%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.