

La Junta 81050

ZIP code · CO · Colorado > Otero County > La Junta

BUYER'S MARKET

\$219K

MEDIAN SALE PRICE

+39.2%

1-YR CHANGE

87

SALES (12 MO)

\$134K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 39 / 100



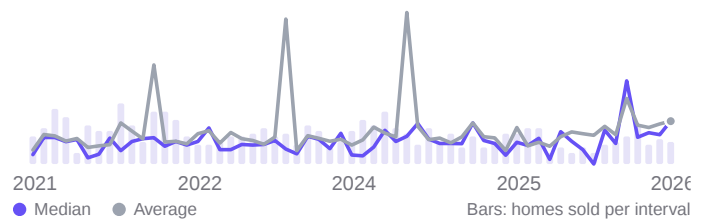
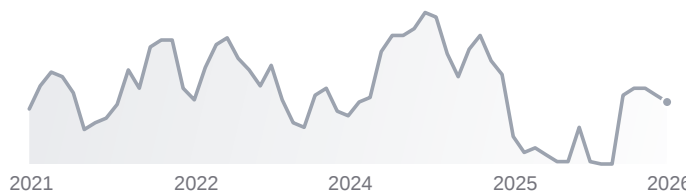
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

39 / 100

Sale prices

Median \$260K · Average \$259K

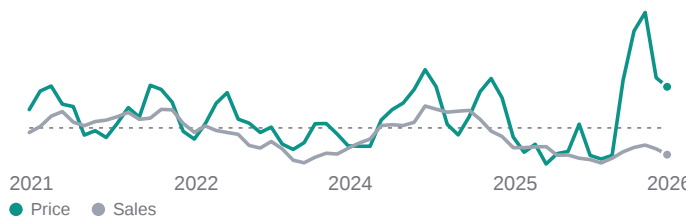


Growth (year over year)

Price +39.2% · Sales -25.6%

Price per square foot

\$115/ft²

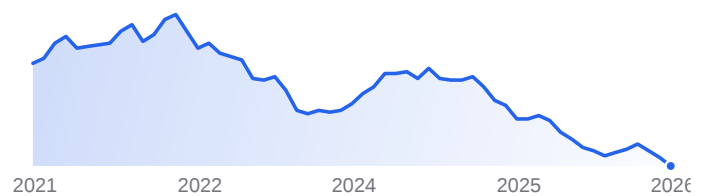


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

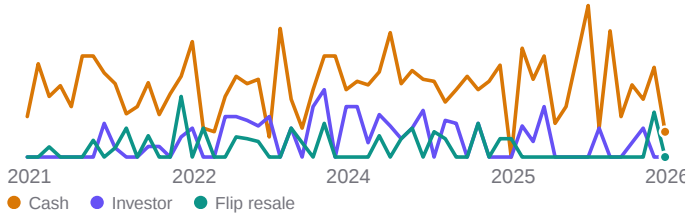
2.2%



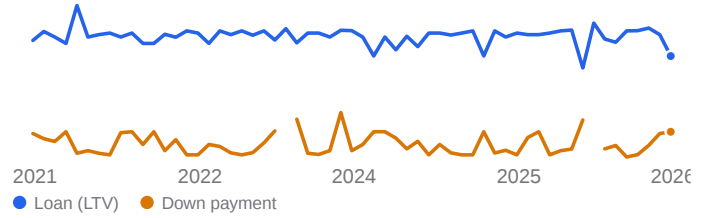
BUYERS & OUTCOMES

Buyer mix

Cash 13% · Investor 0% · Flip resale 0%

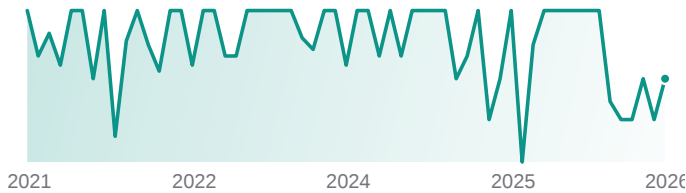


Financing (share of purchase price) Loan (LTV) 80% · Down payment 20%



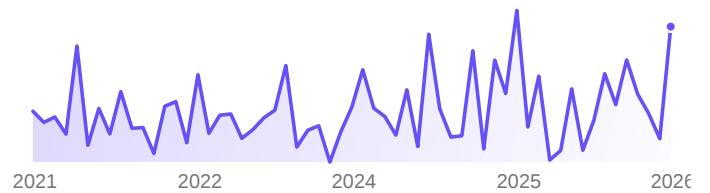
Sellers who sold at a gain

75%



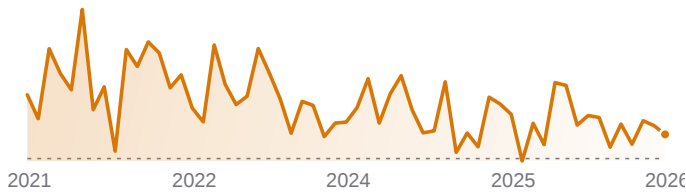
Typical hold before selling

12.3 yrs



Median annualized return at resale

+3.9%



HOUSING STOCK

Homes	3,917
Median value (AVM)	\$134K
Median size	1,223 ft²
Median bedrooms	3
Median year built	1947
Single family	86%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	59%
Underwater (LTV 125% or more)	4.4%
Owner occupied	65%
Company owned	12%
Median loan-to-value	40%
Typical ownership tenure	7.9 yrs

COMMUNITY

Population	10,564
Density	21 / mi²
Median household income	\$54K
Average household income	\$69K
Crime index (US avg 100)	115
Air pollution index (US avg 100)	89
Earthquake index (US avg 100)	29
Homes occupied	89%
Bachelor's or higher	12%
Poverty rate	20.4%
Unemployment	1.6%
Average temp	53°F
Annual precip	13 in
Sunshine	76%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.