

Santa Monica 90403

ZIP code · CA · California > Los Angeles County > Santa Monica

BALANCED MARKET

\$2.1M

MEDIAN SALE PRICE

+26.7%

1-YR CHANGE

178

SALES (12 MO)

\$1.4M

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 49 / 100



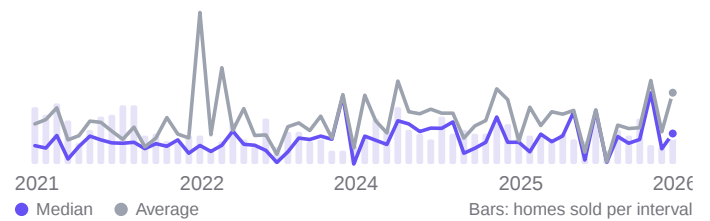
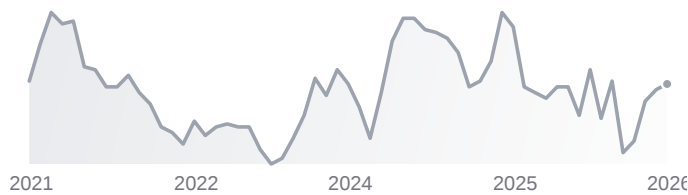
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

49 / 100

Sale prices

Median \$1.9M · Average \$2.9M

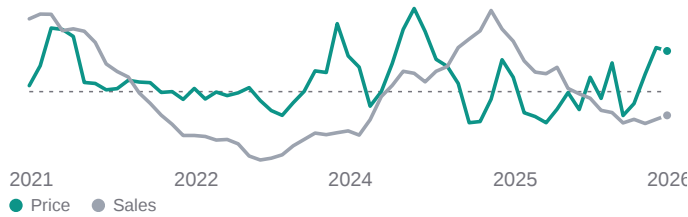


Growth (year over year)

Price +26.7% · Sales -15.6%

Price per square foot

\$973/ft²

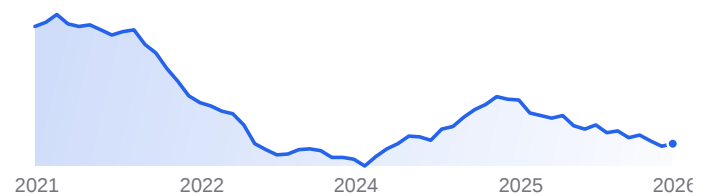


Sale premium vs estimated value

-1.8%

Annual turnover (share of homes sold)

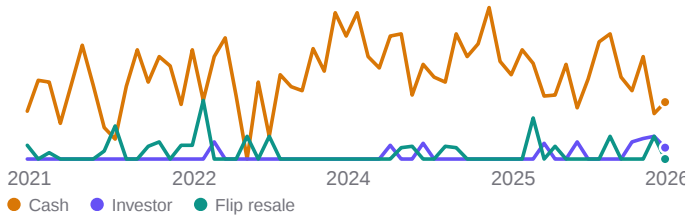
3.1%



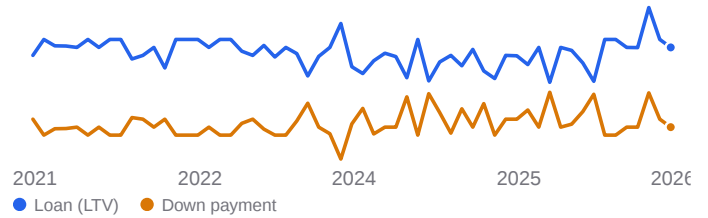
BUYERS & OUTCOMES

Buyer mix

Cash 28% · Investor 5.6% · Flip resale 0%

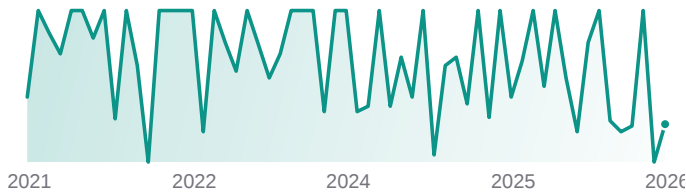


Financing (share of purchase price) Loan (LTV) 75% · Down payment 25%



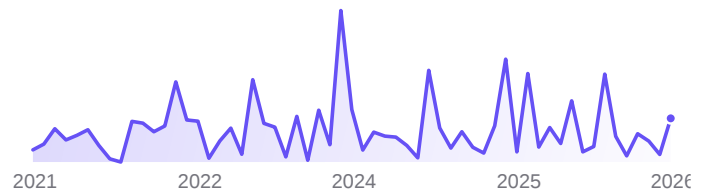
Sellers who sold at a gain

81%



Typical hold before selling

10.9 yrs



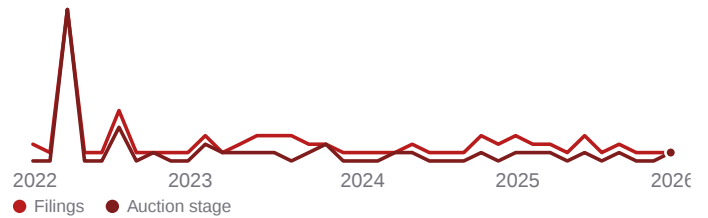
Median annualized return at resale

+2.7%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	5,756
Median value (AVM)	\$1.4M
Median size	1,585 ft²
Median bedrooms	2
Median year built	1969
Single family	17%
Condos	64%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	68%
Underwater (LTV 125% or more)	1.5%
Owner occupied	47%
Company owned	66%
Median loan-to-value	30%

Typical ownership tenure

20.2 yrs

COMMUNITY

Population	23,192
Density	17,700 / mi²
Median household income	\$123K
Average household income	\$155K
Crime index (US avg 100)	159
Air pollution index (US avg 100)	113
Earthquake index (US avg 100)	417
Homes occupied	90%
Bachelor's or higher	40%
Poverty rate	9.6%
Unemployment	1.7%
Average temp	62°F
Annual precip	15 in
Sunshine	73%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.