

Santa Monica 90405

ZIP code · CA · California > Los Angeles County > Santa Monica

BALANCED MARKET

\$2.2M

MEDIAN SALE PRICE

+22.4%

1-YR CHANGE

197

SALES (12 MO)

\$1.9M

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 46 / 100



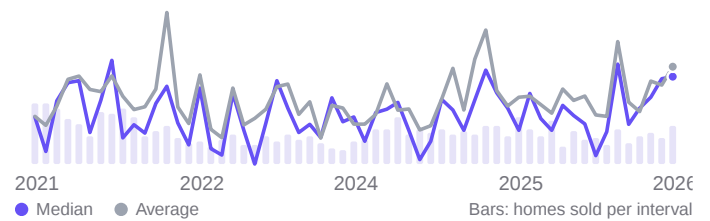
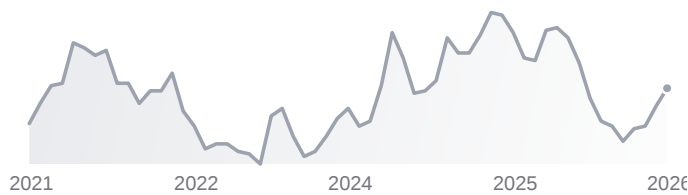
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

46 / 100

Sale prices

Median \$2.3M · Average \$2.5M

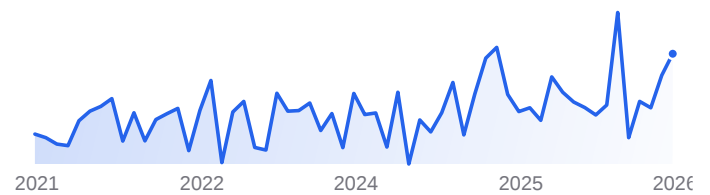
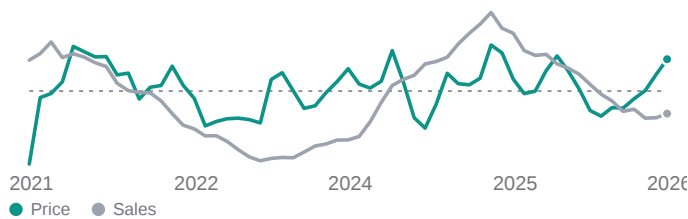


Growth (year over year)

Price +22.4% · Sales -15.8%

Price per square foot

\$1368/ft²

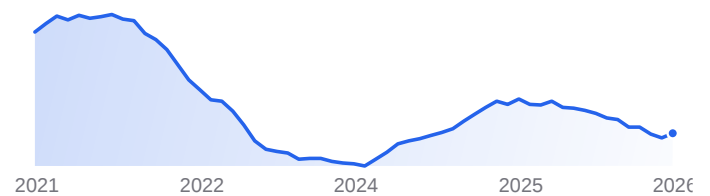


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

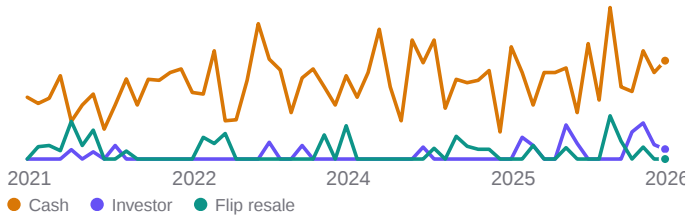
2.8%



BUYERS & OUTCOMES

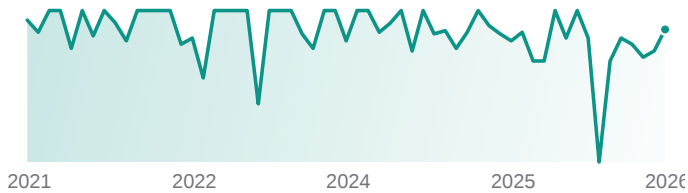
Buyer mix

Cash 45% · Investor 4.5% · Flip resale 0%



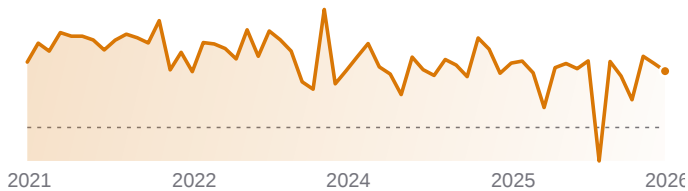
Sellers who sold at a gain

94%

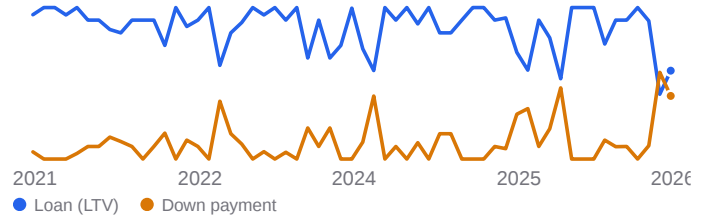


Median annualized return at resale

+3.7%

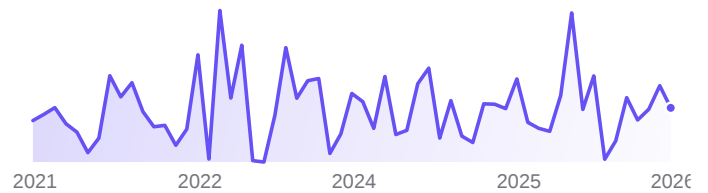


Financing (share of purchase price) Loan (LTV) 55% · Down payment 45%



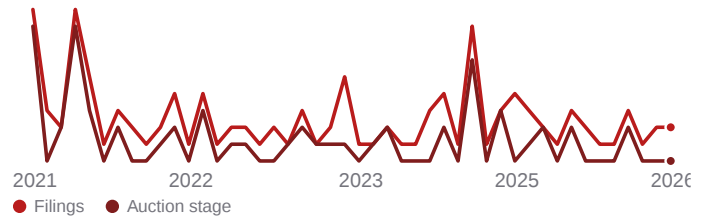
Typical hold before selling

10.1 yrs



Preforeclosure filings

Filings 2 · Auction stage 0



HOUSING STOCK

Homes	6,956
Median value (AVM)	\$1.9M
Median size	1,555 ft²
Median bedrooms	3
Median year built	1950
Single family	47%
Condos	33%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	67%
Underwater (LTV 125% or more)	1.7%
Owner occupied	59%
Company owned	64%
Median loan-to-value	31%

Typical ownership tenure

22.4 yrs

COMMUNITY

Population	27,465
Density	9,646 / mi²
Median household income	\$107K
Average household income	\$153K
Crime index (US avg 100)	151
Air pollution index (US avg 100)	113
Earthquake index (US avg 100)	365
Homes occupied	92%
Bachelor's or higher	39%
Poverty rate	9.2%
Unemployment	1.8%
Average temp	62°F
Annual precip	14 in
Sunshine	73%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.