

Carlsbad 92011

ZIP code · CA · California > San Diego County > Carlsbad

BALANCED MARKET

\$1.5M

MEDIAN SALE PRICE

+0.6%

1-YR CHANGE

229

SALES (12 MO)

\$1.7M

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 43 / 100



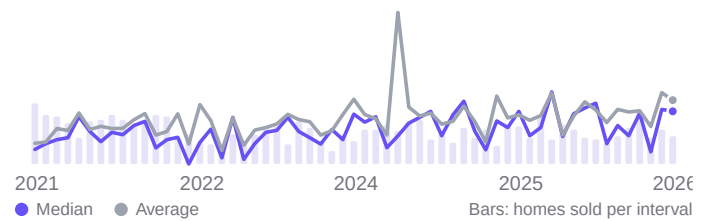
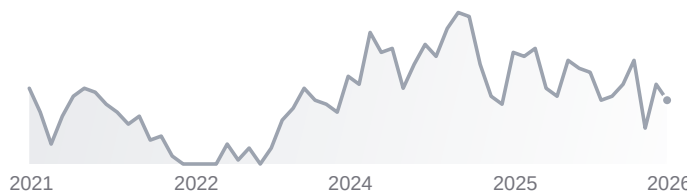
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

43 / 100

Sale prices

Median \$1.7M · Average \$1.8M

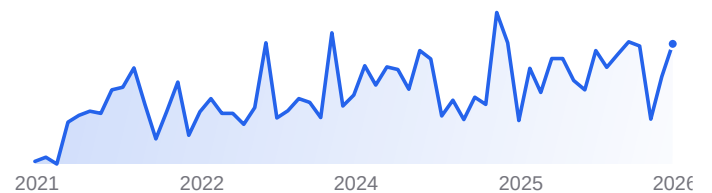
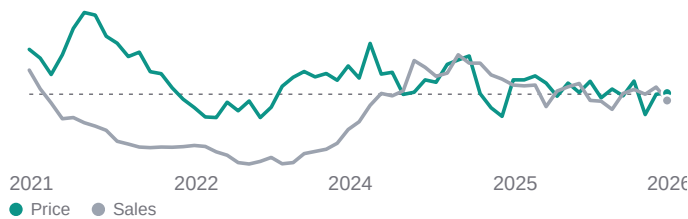


Growth (year over year)

Price +0.6% · Sales -3.4%

Price per square foot

\$812/ft²

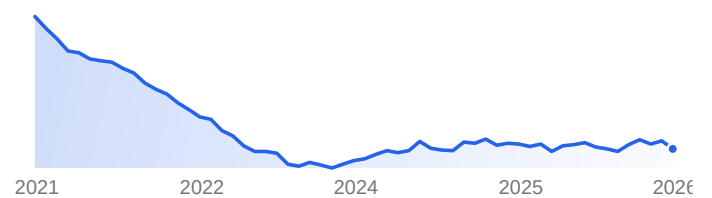
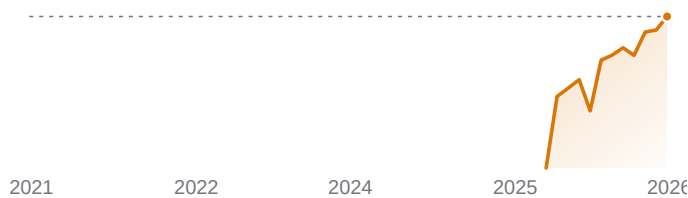


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

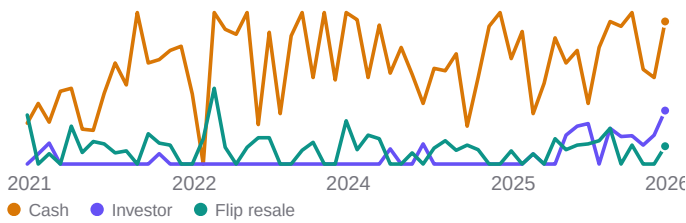
1.0%



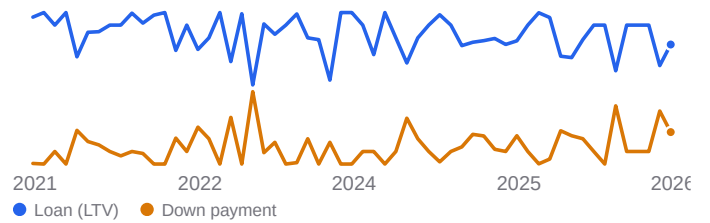
BUYERS & OUTCOMES

Buyer mix

Cash 47% · Investor 18% · Flip resale 5.9%

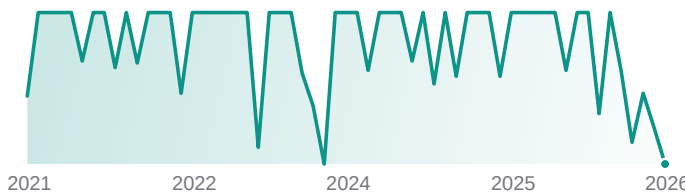


Financing (share of purchase price) Loan (LTV) 67% · Down payment 33%



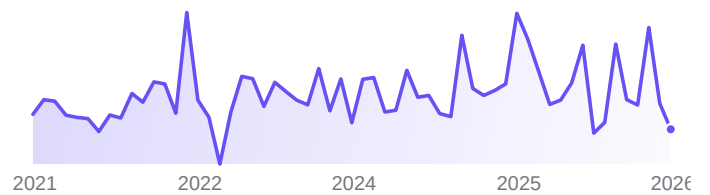
Sellers who sold at a gain

88%



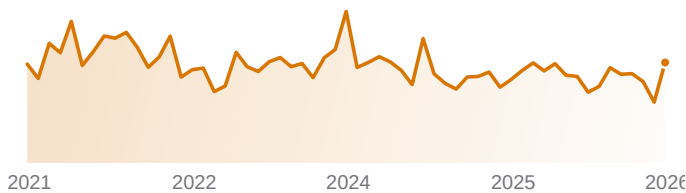
Typical hold before selling

4.9 yrs



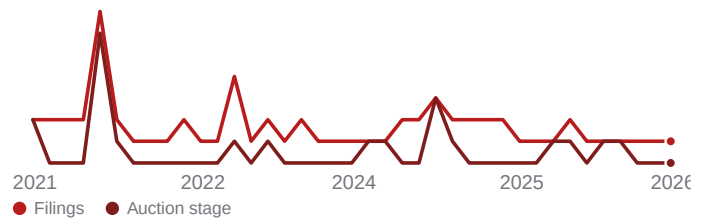
Median annualized return at resale

+7.2%



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	22,674
Median value (AVM)	\$1.7M
Median size	1,670 ft²
Median bedrooms	3
Median year built	1998
Single family	25%
Condos	9.2%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	80%
Underwater (LTV 125% or more)	0.6%
Owner occupied	27%
Company owned	48%
Median loan-to-value	29%

Typical ownership tenure

22.2 yrs

COMMUNITY

Population	23,048
Density	3,154 / mi²
Median household income	\$150K
Average household income	\$165K
Crime index (US avg 100)	77
Air pollution index (US avg 100)	105
Earthquake index (US avg 100)	264
Homes occupied	94%
Bachelor's or higher	40%
Poverty rate	5.0%
Unemployment	1.4%
Average temp	61°F
Annual precip	12 in
Sunshine	68%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.