

Summerland 93067

ZIP code · CA · California > Santa Barbara County > Summerland

SELLER'S MARKET

\$2.4M

MEDIAN SALE PRICE

+62.6%

1-YR CHANGE

18

SALES (12 MO)

\$2.3M

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 60 / 100



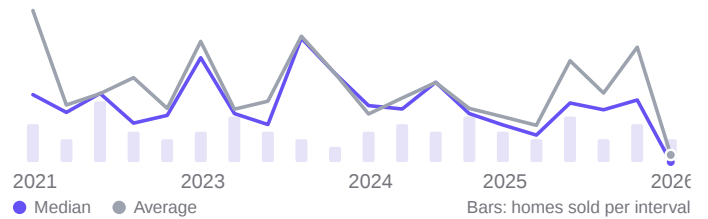
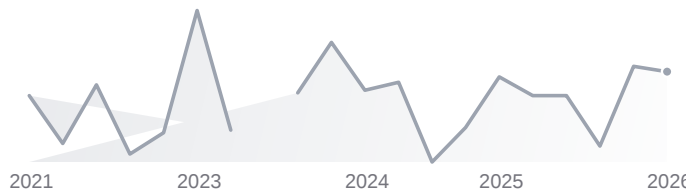
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

60 / 100

Sale prices

Median \$40K · Average \$345K

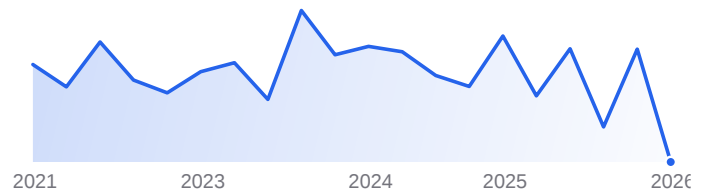


Growth (year over year)

Price +62.6% · Sales -5.3%

Price per square foot

\$19/ft²

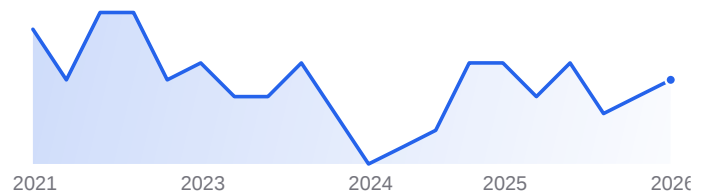


Sale premium vs estimated value

-98.5%

Annual turnover (share of homes sold)

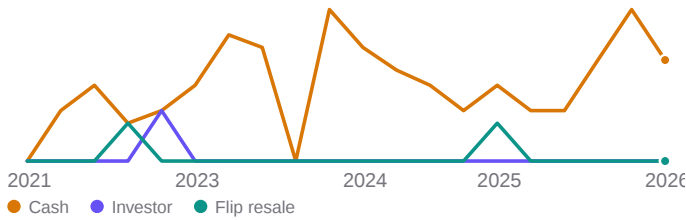
3.8%



BUYERS & OUTCOMES

Buyer mix

Cash 67% · Investor 0% · Flip resale 0%



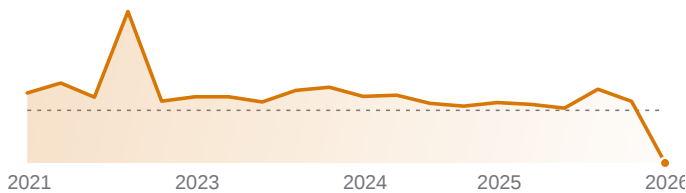
Sellers who sold at a gain

0%

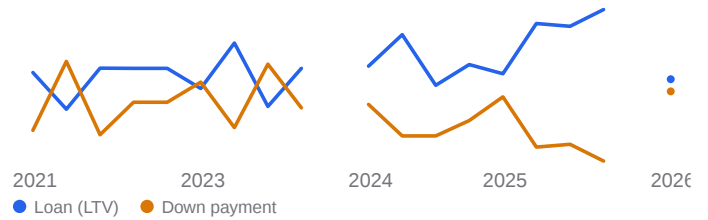


Median annualized return at resale

-39.4%

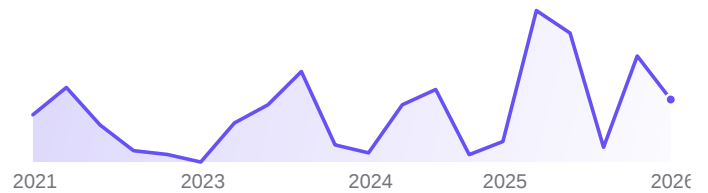


Financing (share of purchase price) Loan (LTV) 54% · Down payment 46%



Typical hold before selling

7.5 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	476
Median value (AVM)	\$2.3M
Median size	1,784 ft²
Median bedrooms	3
Median year built	1986
Single family	81%
Condos	5.7%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	83%
Underwater (LTV 125% or more)	0.7%
Owner occupied	35%
Company owned	70%
Median loan-to-value	21%

Typical ownership tenure

20.6 yrs

COMMUNITY

Population	94
Density	2,441 / mi²
Median household income	\$73K
Average household income	\$107K
Crime index (US avg 100)	183
Air pollution index (US avg 100)	99
Earthquake index (US avg 100)	514
Homes occupied	78%
Bachelor's or higher	18%
Poverty rate	7.5%
Unemployment	2.0%
Average temp	60°F
Annual precip	17 in
Sunshine	75%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.