

# Visalia 93292

ZIP code · CA · California > Tulare County > Visalia

SELLER'S MARKET

**\$420K**

MEDIAN SALE PRICE

**+13.7%**

1-YR CHANGE

**614**

SALES (12 MO)

**\$385K**

MEDIAN VALUE (AVM)

Market temperature

Seller's market · 69 / 100

Buyer's market

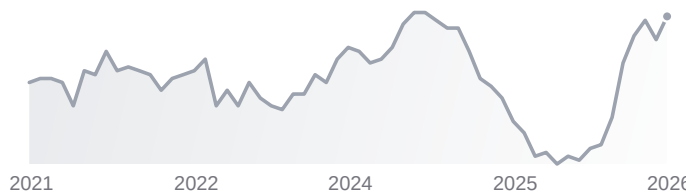
Balanced

Seller's market

## MARKET TRENDS (5 YEARS)

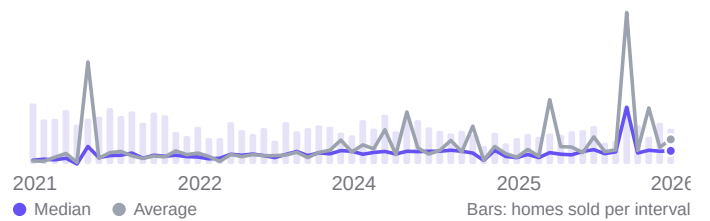
Market temperature (0–100)

69 / 100



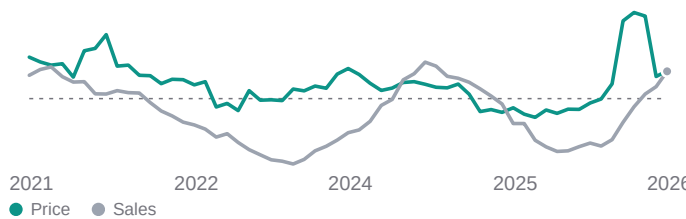
Sale prices

Median \$419K · Average \$519K



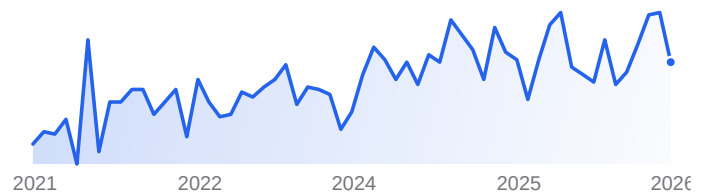
Growth (year over year)

Price +13.7% · Sales +13.5%



Price per square foot

\$234/ft²



Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

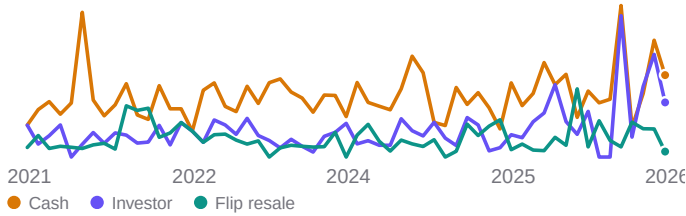
3.9%



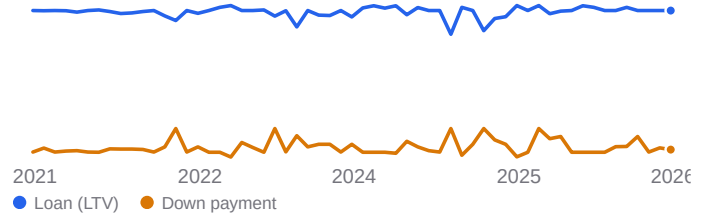
## BUYERS & OUTCOMES

### Buyer mix

Cash 28% · Investor 19% · Flip resale 1.9%



### Financing (share of purchase price) Loan (LTV) 95% · Down payment 6.6%



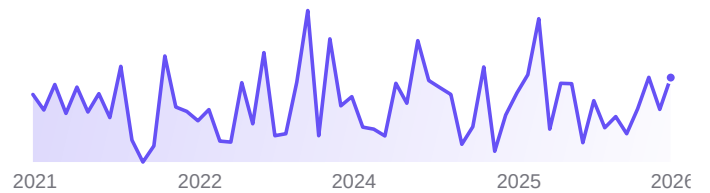
### Sellers who sold at a gain

96%



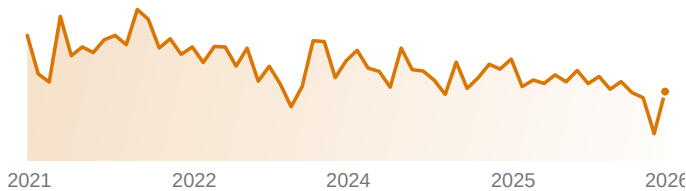
### Typical hold before selling

8.8 yrs



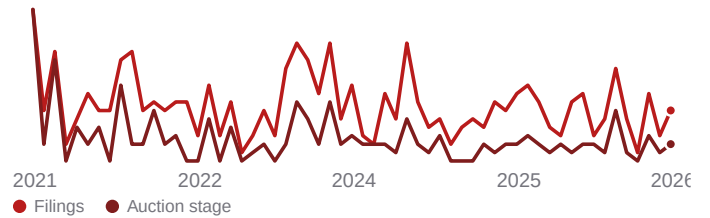
### Median annualized return at resale

+4.8%



### Preforeclosure filings

Filings 6 · Auction stage 2



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 15,759    |
| Median value (AVM) | \$385K    |
| Median size        | 1,658 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1995      |
| Single family      | 84%       |
| Condos             | 7.9%      |

## EQUITY & OWNERSHIP

|                               |      |
|-------------------------------|------|
| Equity rich (LTV 50% or less) | 51%  |
| Underwater (LTV 125% or more) | 1.1% |
| Owner occupied                | 77%  |
| Company owned                 | 23%  |
| Median loan-to-value          | 49%  |

Typical ownership tenure

**10.9 yrs**

## COMMUNITY

|                                  |                             |
|----------------------------------|-----------------------------|
| Population                       | <b>48,101</b>               |
| Density                          | <b>432 / mi<sup>2</sup></b> |
| Median household income          | <b>\$73K</b>                |
| Average household income         | <b>\$98K</b>                |
| Crime index (US avg 100)         | <b>85</b>                   |
| Air pollution index (US avg 100) | <b>88</b>                   |
| Earthquake index (US avg 100)    | <b>95</b>                   |
| Homes occupied                   | <b>96%</b>                  |
| Bachelor's or higher             | <b>9%</b>                   |
| Poverty rate                     | <b>10.2%</b>                |
| Unemployment                     | <b>3.1%</b>                 |
| Average temp                     | <b>63°F</b>                 |
| Annual precip                    | <b>11 in</b>                |
| Sunshine                         | <b>70%</b>                  |

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.