

Salinas 93907

ZIP code · CA · California > Monterey County > Salinas

BALANCED MARKET

\$828K

MEDIAN SALE PRICE

-1.2%

1-YR CHANGE

147

SALES (12 MO)

\$769K

MEDIAN VALUE (AVM)

Market temperature

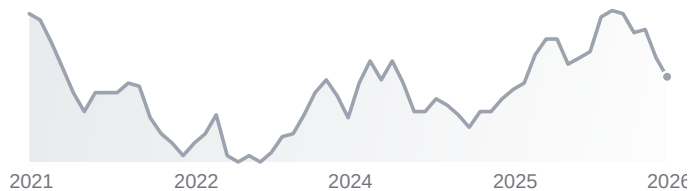
Balanced market · 46 / 100



MARKET TRENDS (5 YEARS)

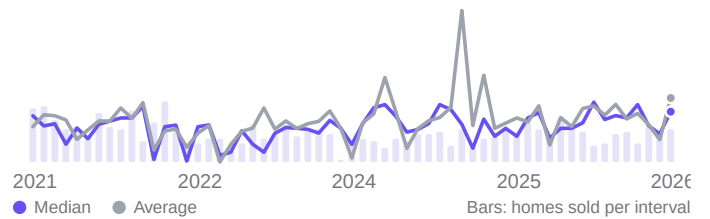
Market temperature (0–100)

46 / 100



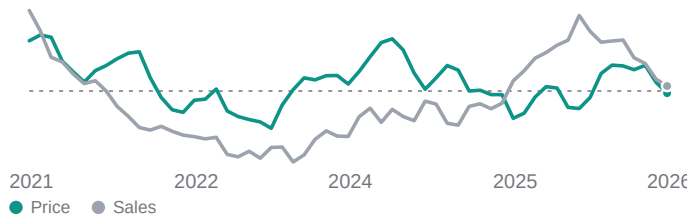
Sale prices

Median \$905K · Average \$991K



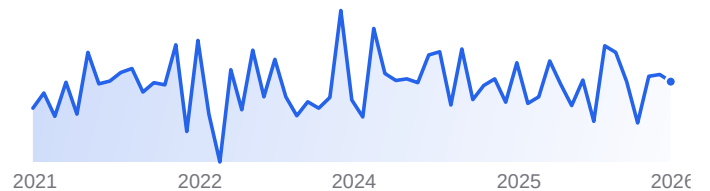
Growth (year over year)

Price -1.2% · Sales +2.8%



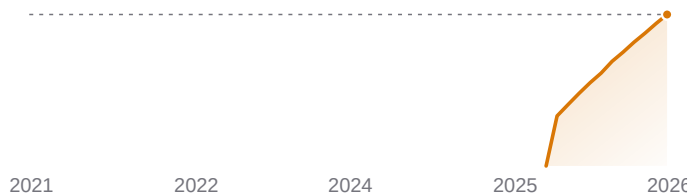
Price per square foot

\$478/ft²



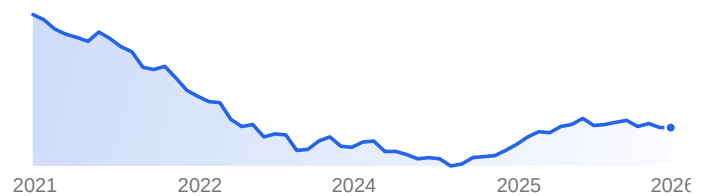
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

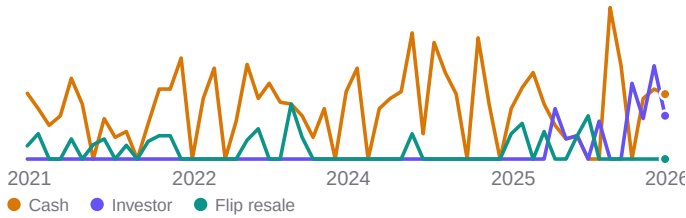
2.5%



BUYERS & OUTCOMES

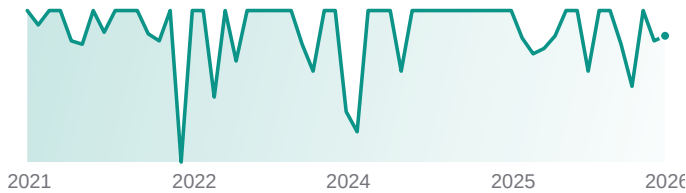
Buyer mix

Cash 21% · Investor 14% · Flip resale 0%



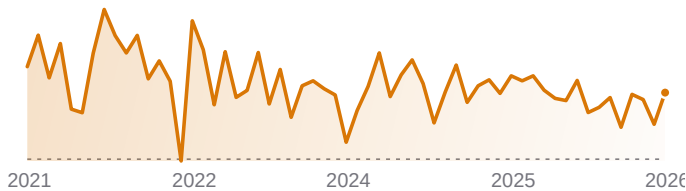
Sellers who sold at a gain

92%

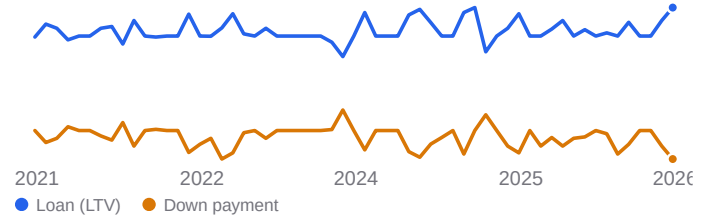


Median annualized return at resale

+4.9%

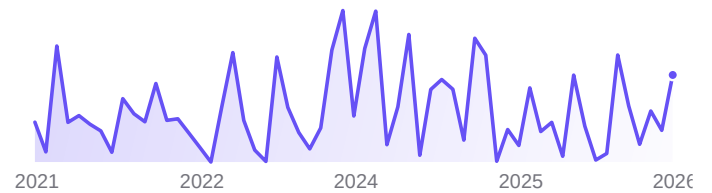


Financing (share of purchase price) Loan (LTV) 98% · Down payment 1.8%



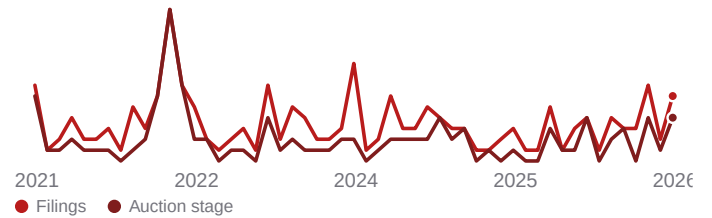
Typical hold before selling

17.1 yrs



Preforeclosure filings

Filings 6 · Auction stage 4



HOUSING STOCK

Homes	5,933
Median value (AVM)	\$769K
Median size	1,680 ft²
Median bedrooms	3
Median year built	1979
Single family	91%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	54%
Underwater (LTV 125% or more)	1.4%
Owner occupied	75%
Company owned	37%
Median loan-to-value	46%
Typical ownership tenure	20.2 yrs

COMMUNITY

Population	22,753
Density	434 / mi²
Median household income	\$93K
Average household income	\$125K
Crime index (US avg 100)	66
Air pollution index (US avg 100)	83
Earthquake index (US avg 100)	384
Homes occupied	96%
Bachelor's or higher	15%
Poverty rate	8.5%
Unemployment	2.1%
Average temp	57°F
Annual precip	18 in
Sunshine	79%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.