

La Honda 94020

ZIP code · CA · California > San Mateo County > La Honda

BUYER'S MARKET

\$990K

MEDIAN SALE PRICE

+9.4%

1-YR CHANGE

11

SALES (12 MO)

\$881K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 29 / 100



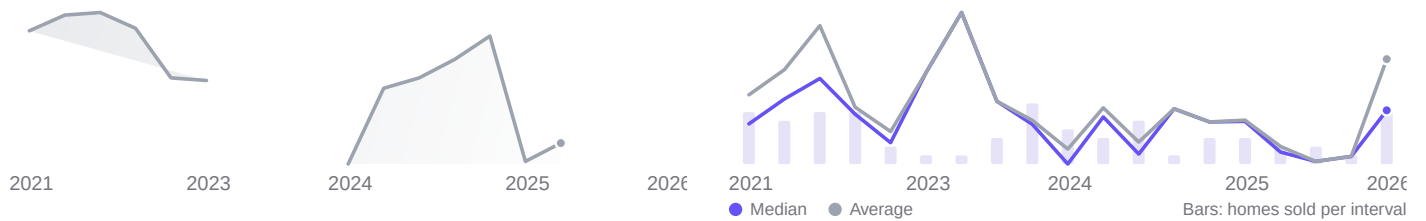
MARKET TRENDS (5 YEARS)

Market temperature (0–100)

29 / 100

Sale prices

Median \$985K · Average \$1.4M



Growth (year over year)

Price +9.4% · Sales -8.3%

Price per square foot

\$866/ft²

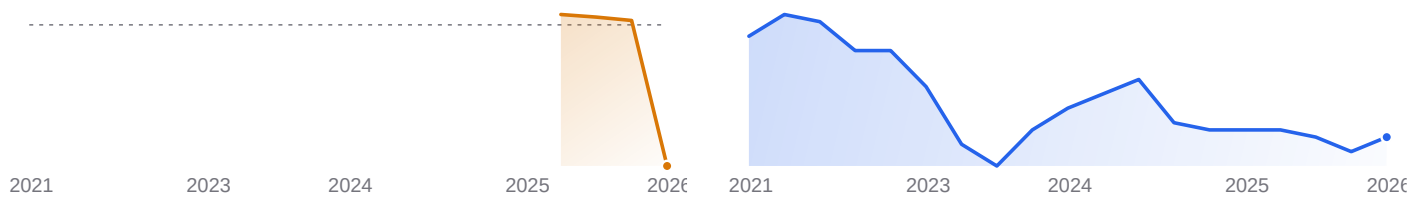


Sale premium vs estimated value

-23.5%

Annual turnover (share of homes sold)

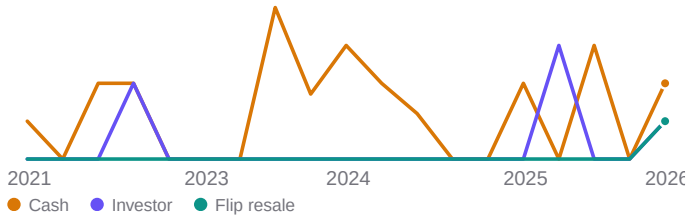
1.9%



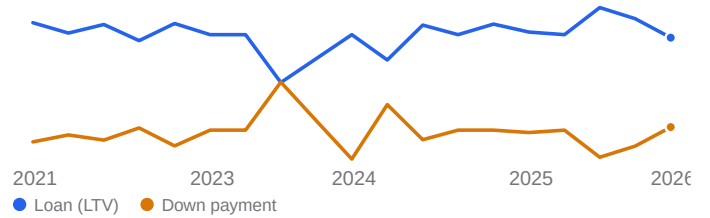
BUYERS & OUTCOMES

Buyer mix

Cash 33% · Investor 17% · Flip resale 17%



Financing (share of purchase price) Loan (LTV) 78% · Down payment 22%



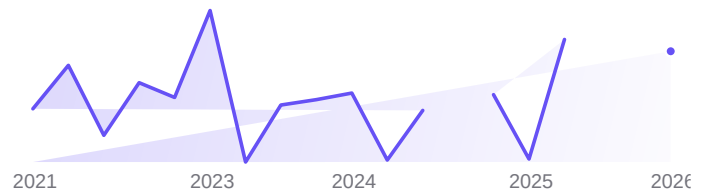
Sellers who sold at a gain

100%



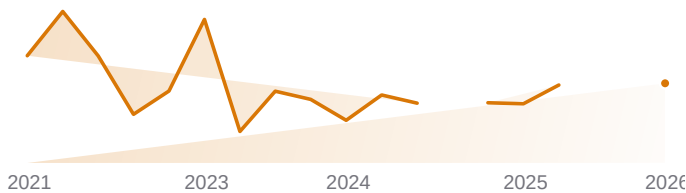
Typical hold before selling

24.6 yrs



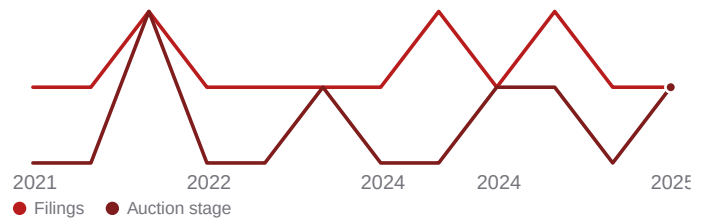
Median annualized return at resale

+4.1%



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	565
Median value (AVM)	\$881K
Median size	1,270 ft²
Median bedrooms	2
Median year built	1948
Single family	99%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	60%
Underwater (LTV 125% or more)	2.1%
Owner occupied	65%
Company owned	43%
Median loan-to-value	39%
Typical ownership tenure	21.4 yrs

COMMUNITY

Population	1,108
Density	29 / mi²
Median household income	\$200K
Average household income	\$237K
Crime index (US avg 100)	150
Air pollution index (US avg 100)	80
Earthquake index (US avg 100)	479
Homes occupied	84%
Bachelor's or higher	22%
Poverty rate	8.5%
Unemployment	1.2%
Average temp	58°F
Annual precip	36 in
Sunshine	66%

Market metrics are derived from recorded arms-length deeds through April 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.