

Palo Alto 94306

ZIP code · CA · California > Santa Clara County > Palo Alto

BALANCED MARKET

\$3.1M

MEDIAN SALE PRICE

+0.3%

1-YR CHANGE

251

SALES (12 MO)

\$3.3M

MEDIAN VALUE (AVM)

Market temperature

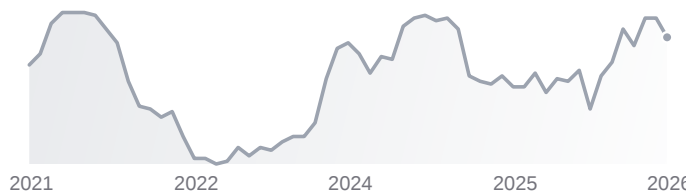
Balanced market · 58 / 100



MARKET TRENDS (5 YEARS)

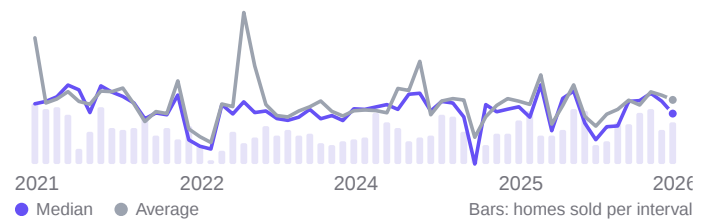
Market temperature (0–100)

58 / 100



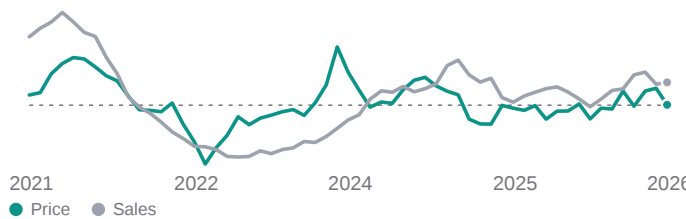
Sale prices

Median \$2.7M · Average \$3.2M



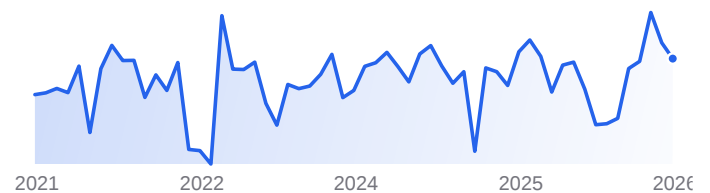
Growth (year over year)

Price +0.3% · Sales +19.5%



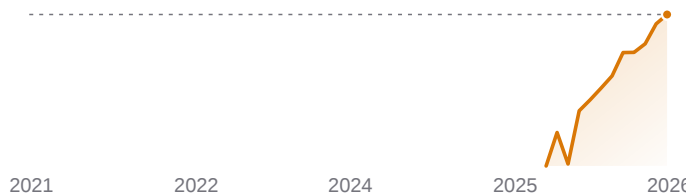
Price per square foot

\$1757/ft²



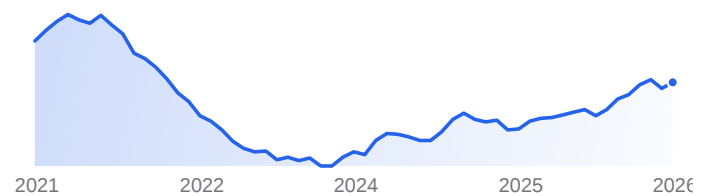
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

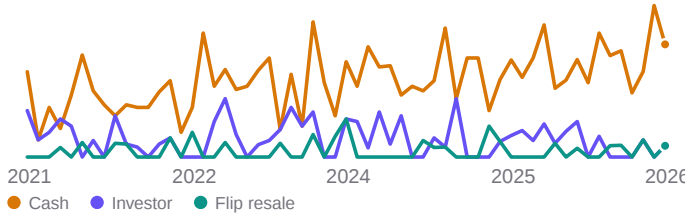
3.2%



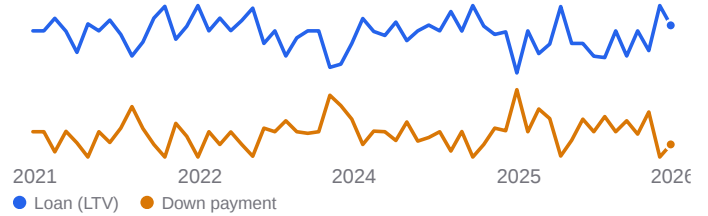
BUYERS & OUTCOMES

Buyer mix

Cash 45% · Investor 4.5% · Flip resale 4.5%

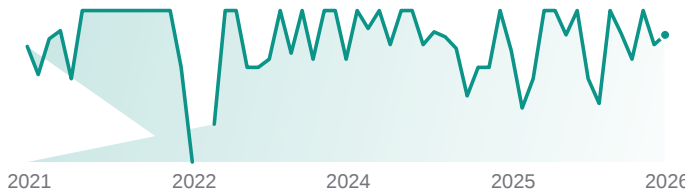


Financing (share of purchase price) Loan (LTV) 72% · Down payment 25%



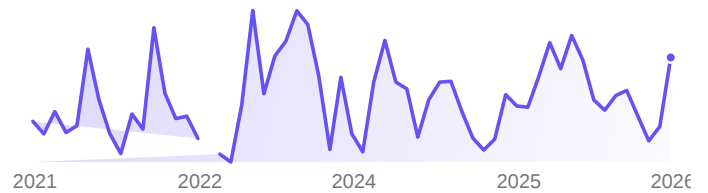
Sellers who sold at a gain

93%



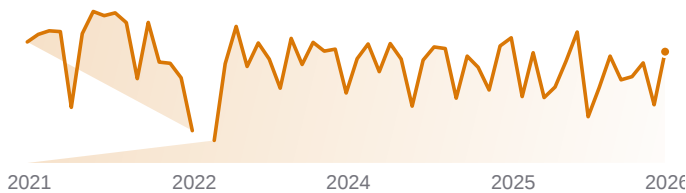
Typical hold before selling

15.6 yrs



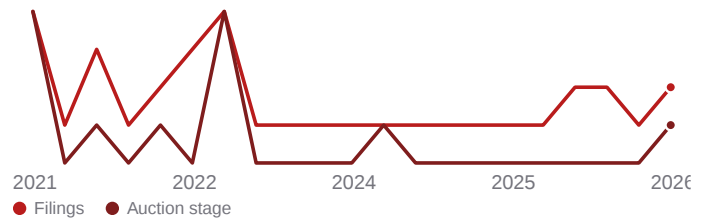
Median annualized return at resale

+5.7%



Preforeclosure filings

Filings 2 · Auction stage 1



HOUSING STOCK

Homes	7,944
Median value (AVM)	\$3.3M
Median size	1,826 ft²
Median bedrooms	3
Median year built	1955
Single family	78%
Condos	17%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	78%
Underwater (LTV 125% or more)	0.8%
Owner occupied	70%
Company owned	64%
Median loan-to-value	23%

Typical ownership tenure

21.8 yrs

COMMUNITY

Population	27,466
Density	6,685 / mi²
Median household income	\$180K
Average household income	\$242K
Crime index (US avg 100)	120
Air pollution index (US avg 100)	91
Earthquake index (US avg 100)	475
Homes occupied	93%
Bachelor's or higher	27%
Poverty rate	6.9%
Unemployment	1.3%
Average temp	59°F
Annual precip	17 in
Sunshine	73%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.