

Calistoga 94515

ZIP code · CA · California > Sonoma County > Calistoga

BALANCED MARKET

\$1M

MEDIAN SALE PRICE

-18.1%

1-YR CHANGE

52

SALES (12 MO)

\$1.1M

MEDIAN VALUE (AVM)

Market temperature

Balanced market · 43 / 100



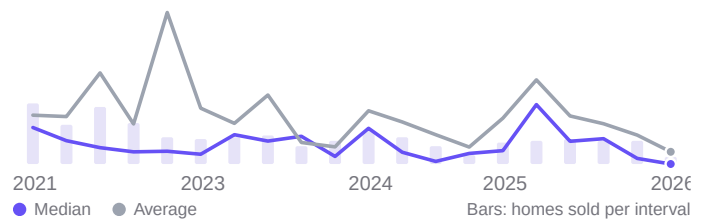
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

43 / 100

Sale prices

Median \$722K · Average \$1.1M

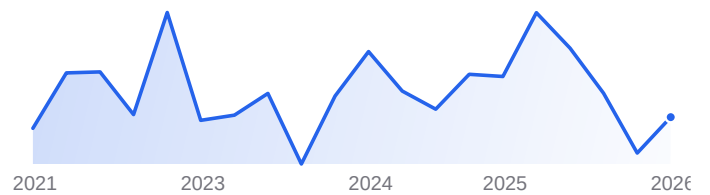
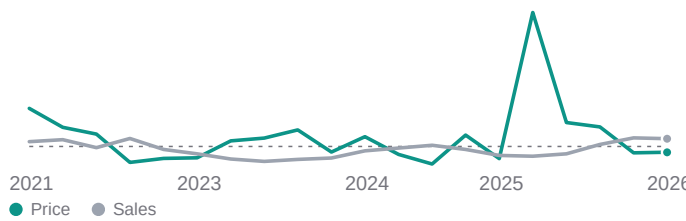


Growth (year over year)

Price -18.1% · Sales +23.8%

Price per square foot

\$665/ft²

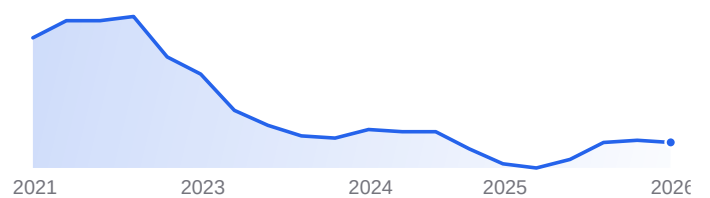
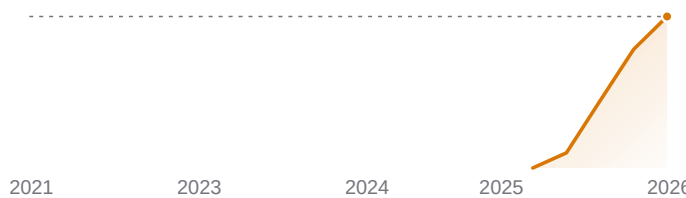


Sale premium vs estimated value

+0.0%

Annual turnover (share of homes sold)

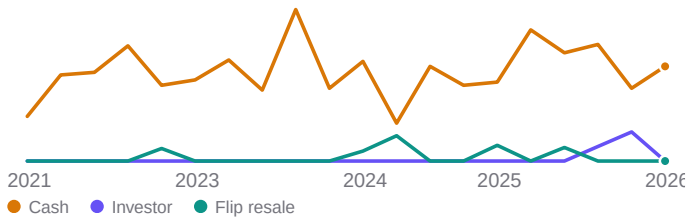
2.5%



BUYERS & OUTCOMES

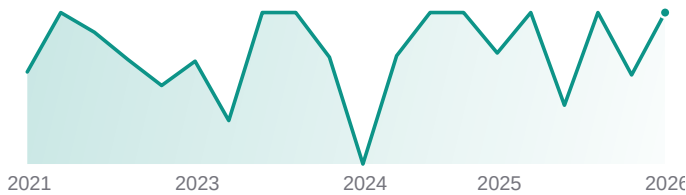
Buyer mix

Cash 50% · Investor 0% · Flip resale 0%



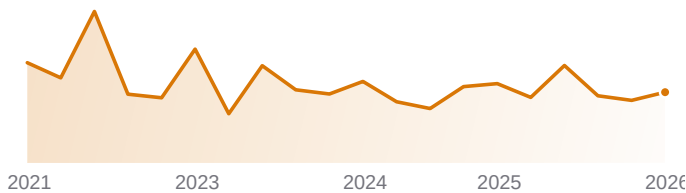
Sellers who sold at a gain

100%

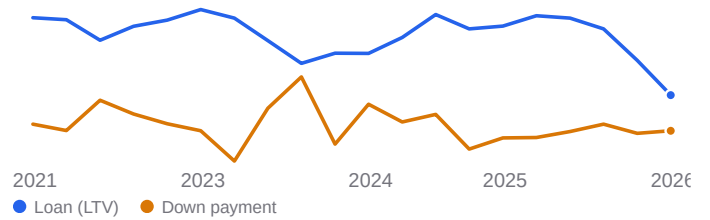


Median annualized return at resale

+4.5%

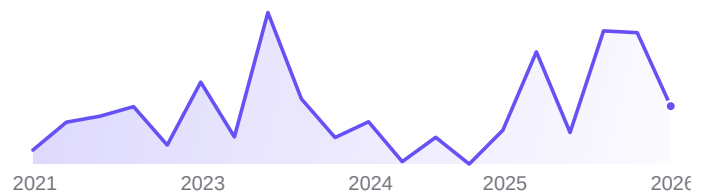


Financing (share of purchase price) Loan (LTV) 38% · Down payment 20%



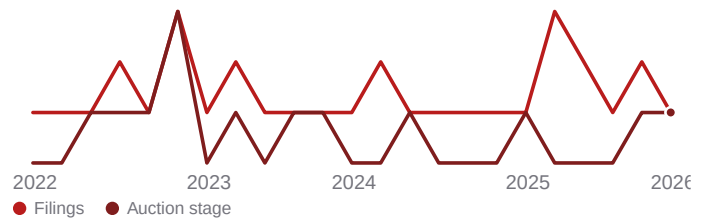
Typical hold before selling

13.1 yrs



Preforeclosure filings

Filings 1 · Auction stage 1



HOUSING STOCK

Homes	2,094
Median value (AVM)	\$1.1M
Median size	1,590 ft²
Median bedrooms	3
Median year built	1973
Single family	48%
Condos	2.1%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	68%
Underwater (LTV 125% or more)	1.8%
Owner occupied	60%
Company owned	43%
Median loan-to-value	30%

Typical ownership tenure

12.9 yrs

COMMUNITY

Population	6,731
Density	61 / mi²
Median household income	\$92K
Average household income	\$157K
Crime index (US avg 100)	126
Air pollution index (US avg 100)	87
Earthquake index (US avg 100)	343
Homes occupied	84%
Bachelor's or higher	22%
Poverty rate	6.1%
Unemployment	1.0%
Average temp	58°F
Annual precip	44 in
Sunshine	78%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.