

San Rafael 94901

ZIP code · CA · California > Marin County > San Rafael

SELLER'S MARKET

\$1.4M

MEDIAN SALE PRICE

+5.2%

1-YR CHANGE

376

SALES (12 MO)

\$1.3M

MEDIAN VALUE (AVM)

Market temperature

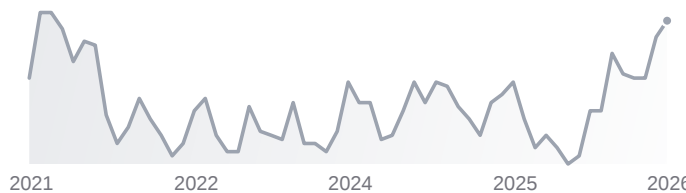
Seller's market · 62 / 100



MARKET TRENDS (5 YEARS)

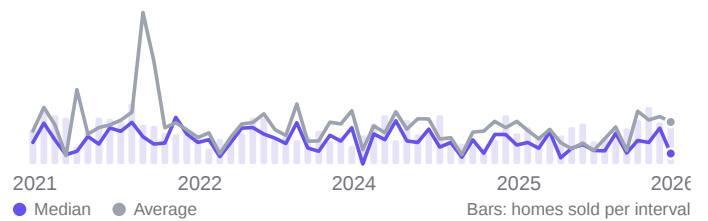
Market temperature (0–100)

62 / 100



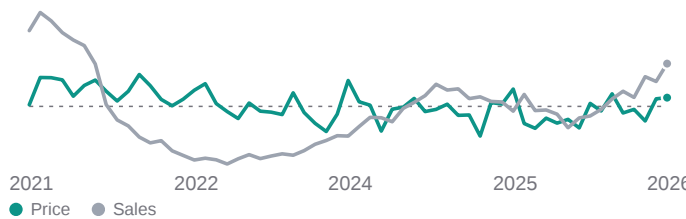
Sale prices

Median \$1.2M · Average \$1.7M



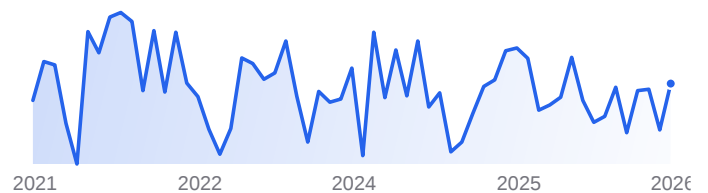
Growth (year over year)

Price +5.2% · Sales +25.8%



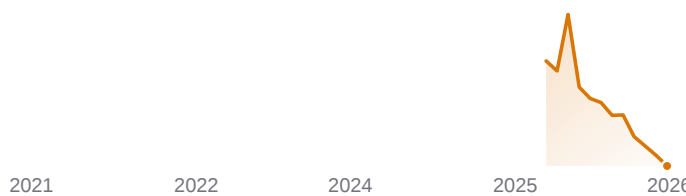
Price per square foot

\$730/ft²



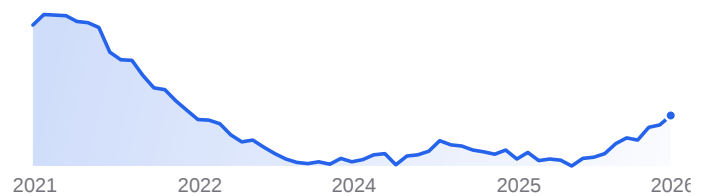
Sale premium vs estimated value

+0.0%



Annual turnover (share of homes sold)

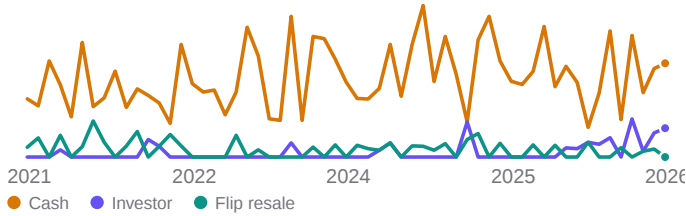
3.7%



BUYERS & OUTCOMES

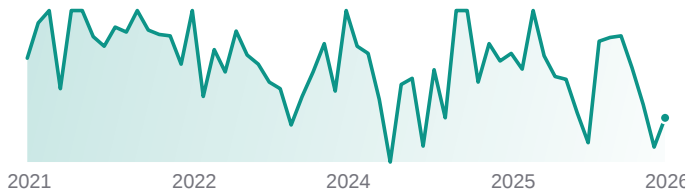
Buyer mix

Cash 33% · Investor 10% · Flip resale 0%



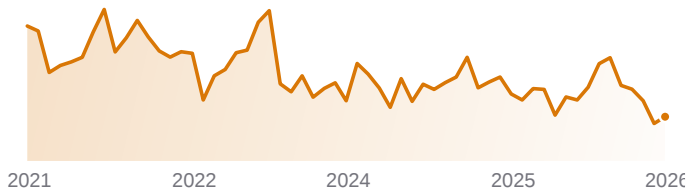
Sellers who sold at a gain

75%

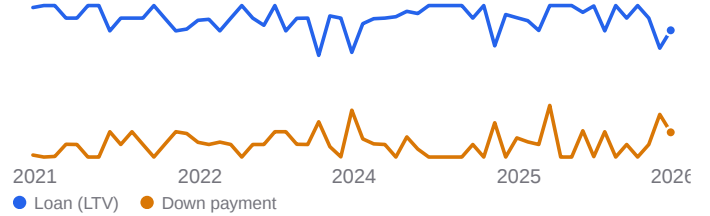


Median annualized return at resale

+2.3%

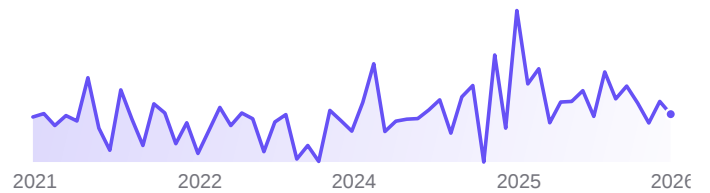


Financing (share of purchase price) Loan (LTV) 70% · Down payment 30%



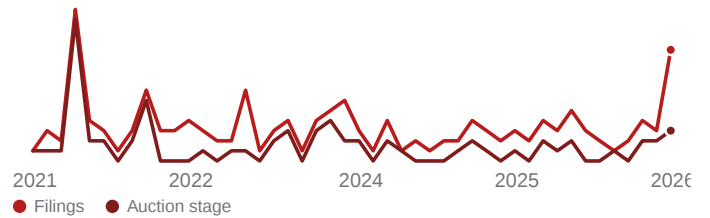
Typical hold before selling

8.8 yrs



Preforeclosure filings

Filings 11 · Auction stage 3



HOUSING STOCK

Homes	10,072
Median value (AVM)	\$1.3M
Median size	1,942 ft²
Median bedrooms	3
Median year built	1961
Single family	89%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	56%
Underwater (LTV 125% or more)	2.3%
Owner occupied	71%
Company owned	61%
Median loan-to-value	44%
Typical ownership tenure	17.6 yrs

COMMUNITY

Population	44,567
Density	2,697 / mi²
Median household income	\$121K
Average household income	\$169K
Crime index (US avg 100)	97
Air pollution index (US avg 100)	85
Earthquake index (US avg 100)	371
Homes occupied	95%
Bachelor's or higher	28%
Poverty rate	9.6%
Unemployment	1.2%
Average temp	58°F
Annual precip	34 in
Sunshine	78%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.