

Lagunitas 94938

ZIP code · CA · California · Marin County

STRONG SELLER'S MARKET

\$1M

MEDIAN SALE PRICE

-26.3%

1-YR CHANGE

9

SALES (12 MO)

\$1.1M

MEDIAN VALUE (AVM)

Market temperature

Strong seller's market · 81 / 100

Buyer's market

Balanced

Seller's market

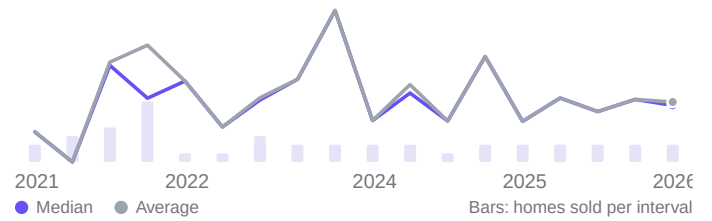
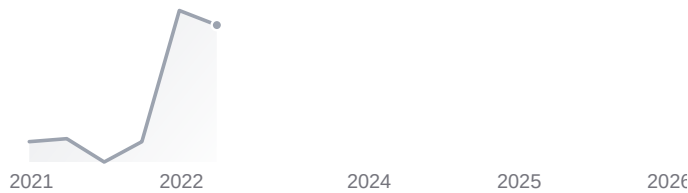
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

81 / 100

Sale prices

Median \$945K · Average \$980K

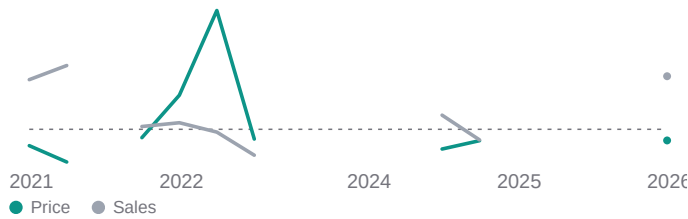


Growth (year over year)

Price -26.3% · Sales +125.0%

Price per square foot

\$622/ft²

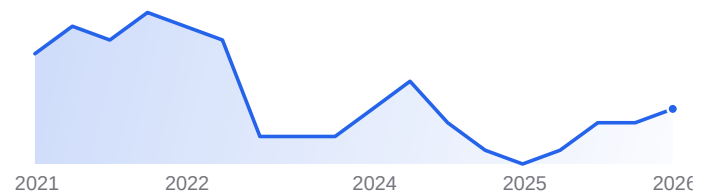
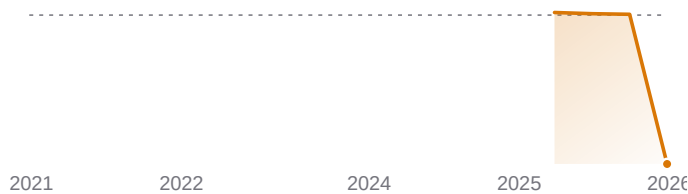


Sale premium vs estimated value

-21.9%

Annual turnover (share of homes sold)

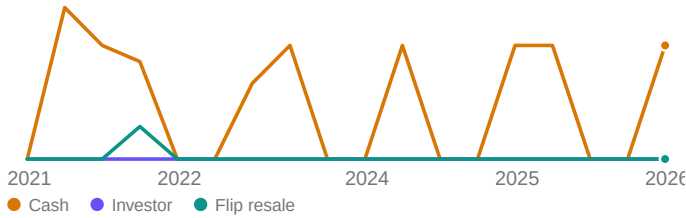
3.1%



BUYERS & OUTCOMES

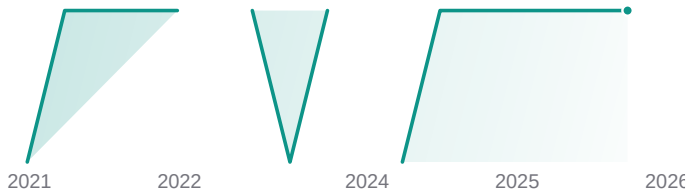
Buyer mix

Cash 50% · Investor 0% · Flip resale 0%



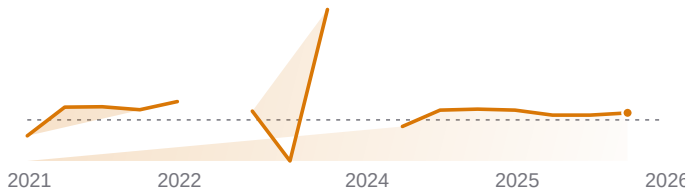
Sellers who sold at a gain

100%

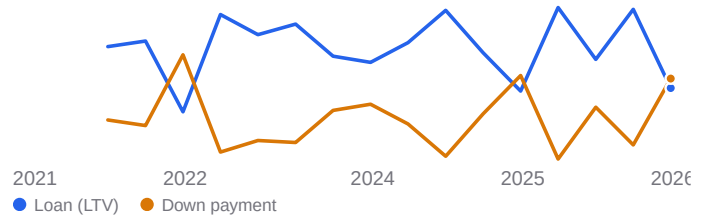


Median annualized return at resale

+3.4%

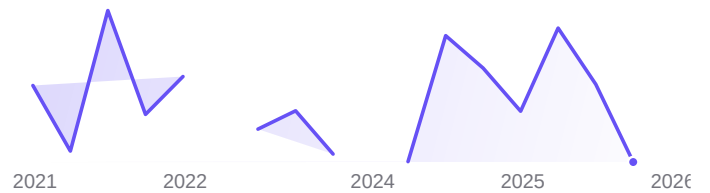


Financing (share of purchase price) Loan (LTV) 47% · Down payment 53%



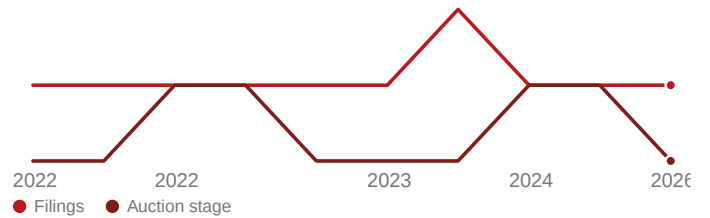
Typical hold before selling

2.8 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	291
Median value (AVM)	\$1.1M
Median size	1,550 ft²
Median bedrooms	3
Median year built	1925
Single family	87%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	70%
Underwater (LTV 125% or more)	0.8%
Owner occupied	61%
Company owned	53%
Median loan-to-value	29%
Typical ownership tenure	20.8 yrs

COMMUNITY

Population	660
Density	112 / mi²
Median household income	\$112K
Average household income	\$123K
Crime index (US avg 100)	142
Air pollution index (US avg 100)	82
Earthquake index (US avg 100)	466
Homes occupied	94%
Bachelor's or higher	30%
Poverty rate	9.4%
Unemployment	1.3%
Average temp	56°F
Annual precip	34 in
Sunshine	78%

Market metrics are derived from recorded arms-length deeds through July 2026, aggregated quarterly (lower sales volume). Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.