

# Mill Valley 94941

ZIP code · CA · California > Marin County > Mill Valley

**SELLER'S MARKET**

**\$2.3M**

MEDIAN SALE PRICE

**+8.2%**

1-YR CHANGE

**405**

SALES (12 MO)

**\$2M**

MEDIAN VALUE (AVM)

Market temperature

**Seller's market · 63 / 100**



## MARKET TRENDS (5 YEARS)

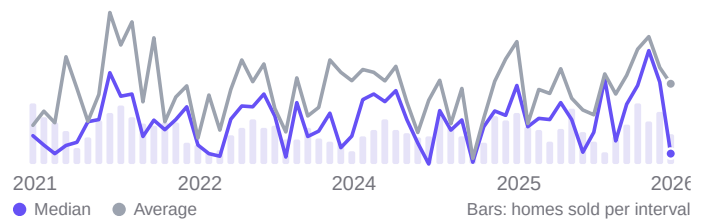
Market temperature (0–100)

**63 / 100**



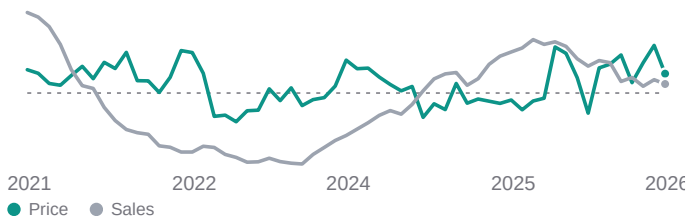
Sale prices

**Median \$1.6M · Average \$2.4M**



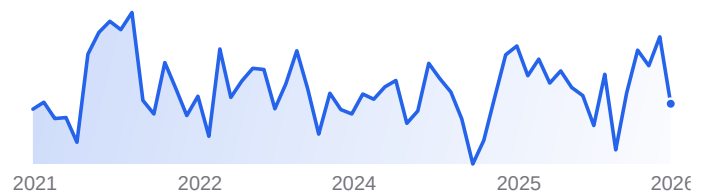
Growth (year over year)

**Price +8.2% · Sales +3.8%**



Price per square foot

**\$995/ft²**



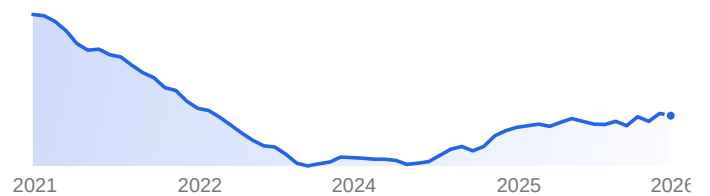
Sale premium vs estimated value

**+0.0%**



Annual turnover (share of homes sold)

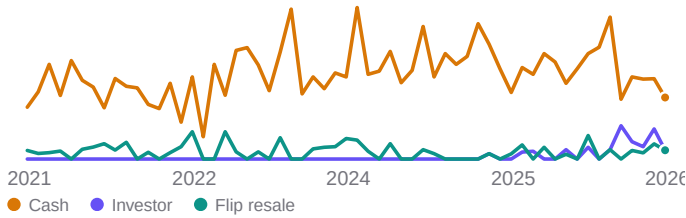
**3.8%**



## BUYERS & OUTCOMES

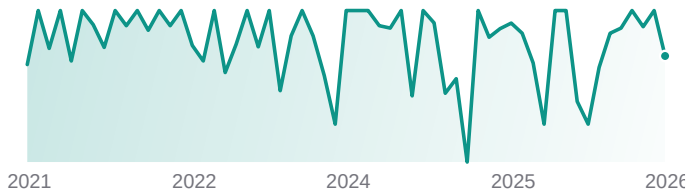
### Buyer mix

Cash 25% · Investor 3.6% · Flip resale 3.6%



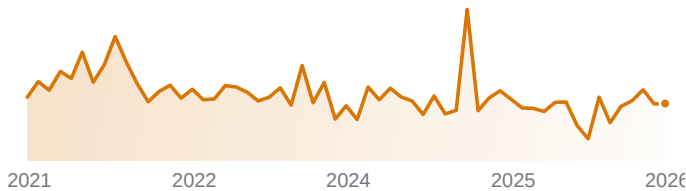
### Sellers who sold at a gain

90%

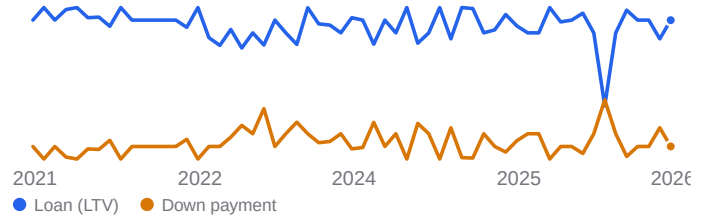


### Median annualized return at resale

+4.5%

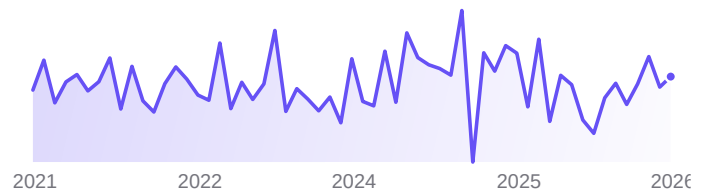


### Financing (share of purchase price) Loan (LTV) 75% · Down payment 25%



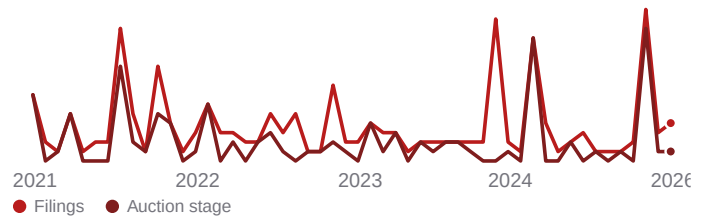
### Typical hold before selling

9.3 yrs



### Preforeclosure filings

Filings 4 · Auction stage 1



## HOUSING STOCK

|                    |           |
|--------------------|-----------|
| Homes              | 10,556    |
| Median value (AVM) | \$2M      |
| Median size        | 1,960 ft² |
| Median bedrooms    | 3         |
| Median year built  | 1959      |
| Single family      | 93%       |

## EQUITY & OWNERSHIP

|                               |          |
|-------------------------------|----------|
| Equity rich (LTV 50% or less) | 65%      |
| Underwater (LTV 125% or more) | 1.2%     |
| Owner occupied                | 76%      |
| Company owned                 | 65%      |
| Median loan-to-value          | 37%      |
| Typical ownership tenure      | 18.2 yrs |

## COMMUNITY

|                                  |             |
|----------------------------------|-------------|
| Population                       | 30,774      |
| Density                          | 1,462 / mi² |
| Median household income          | \$194K      |
| Average household income         | \$249K      |
| Crime index (US avg 100)         | 91          |
| Air pollution index (US avg 100) | 84          |
| Earthquake index (US avg 100)    | 439         |
| Homes occupied                   | 93%         |
| Bachelor's or higher             | 37%         |
| Poverty rate                     | 5.3%        |
| Unemployment                     | 1.1%        |
| Average temp                     | 57°F        |
| Annual precip                    | 42 in       |
| Sunshine                         | 78%         |

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.