

Onalaska 98570

ZIP code · WA · Washington > Lewis County > Onalaska

BUYER'S MARKET

\$298K

MEDIAN SALE PRICE

-38.8%

1-YR CHANGE

62

SALES (12 MO)

\$390K

MEDIAN VALUE (AVM)

Market temperature

Buyer's market · 31 / 100



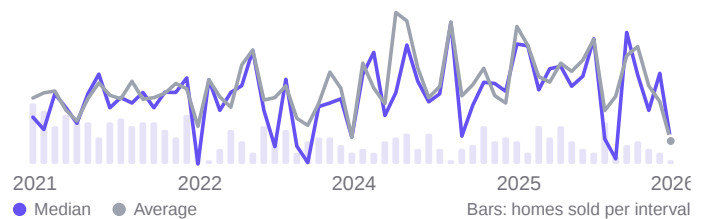
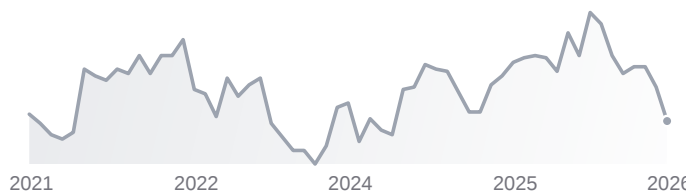
MARKET TRENDS (5 YEARS)

Market temperature (0-100)

31 / 100

Sale prices

Median \$170K · Average \$170K

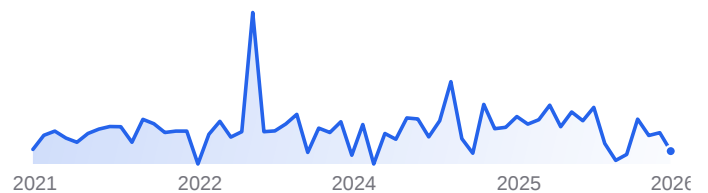
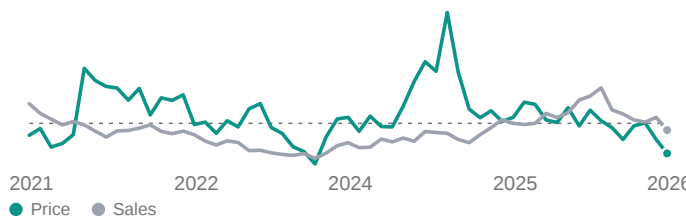


Growth (year over year)

Price -38.8% · Sales -8.8%

Price per square foot

\$136/ft²

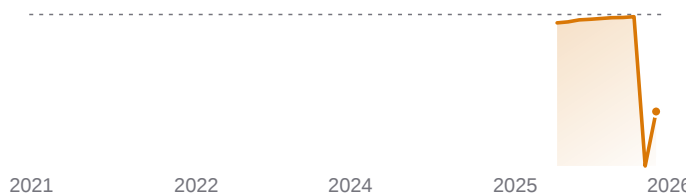


Sale premium vs estimated value

-18.0%

Annual turnover (share of homes sold)

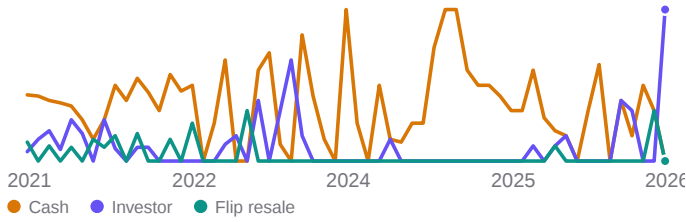
3.0%



BUYERS & OUTCOMES

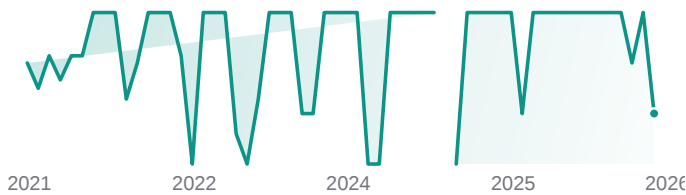
Buyer mix

Cash 0% · Investor 100% · Flip resale 0%



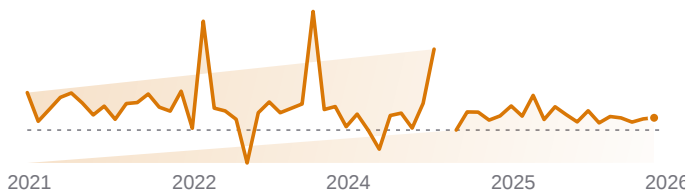
Sellers who sold at a gain

67%

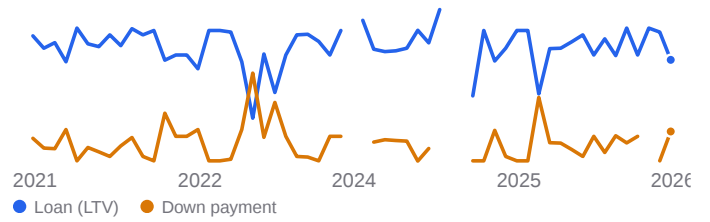


Median annualized return at resale

+6.5%

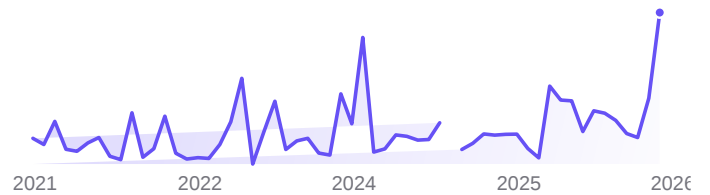


Financing (share of purchase price) Loan (LTV) 76% · Down payment 24%



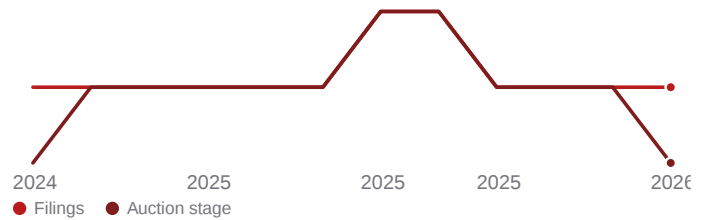
Typical hold before selling

20.8 yrs



Preforeclosure filings

Filings 1 · Auction stage 0



HOUSING STOCK

Homes	2,066
Median value (AVM)	\$390K
Median size	1,452 ft²
Median bedrooms	3
Median year built	1983
Single family	63%

EQUITY & OWNERSHIP

Equity rich (LTV 50% or less)	63%
Underwater (LTV 125% or more)	4.3%
Owner occupied	66%
Company owned	4.9%
Median loan-to-value	33%
Typical ownership tenure	7.4 yrs

COMMUNITY

Population	4,587
Density	42 / mi²
Median household income	\$75K
Average household income	\$83K
Crime index (US avg 100)	94
Air pollution index (US avg 100)	106
Earthquake index (US avg 100)	194
Homes occupied	95%
Bachelor's or higher	8%
Poverty rate	6.7%
Unemployment	1.6%
Average temp	49°F
Annual precip	63 in
Sunshine	35%

Market metrics are derived from recorded arms-length deeds through July 2026. Temperature blends price momentum, sales velocity, turnover and resale outcomes, ranked nationally against geographies of the same type.